

# **KENYA RAILWAYS**

# **TENDER FOR**

# SUPPLY AND INSTALLATION OF SATELLITE INTERNET BROADBAND CONNECTIVITY TENDER NO. KR/SCM/072/2024-2025

**CLOSING DATE: 28th MARCH, 2025** 

**CLOSING TIME: 10:00 AM** 

The Managing Director Kenya Railways P.O. Box 30121-00100 NAIROBI, KENYA.

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# **INVITATION TO TENDER (ITT)**



#### NAME AND CONTACT ADDRESS OF PROCURING ENTITY

Managing Director Kenya Railways P.O. Box 30121 – 00100 Nairobi, Kenya

Email: <a href="mailto:procure@krc.co.ke">procure@krc.co.ke</a>

# INVITATION TO TENDER (ITT) No. KR/SCM/009/2024-2025

**TENDER NAME**: Supply and Installation of a Satellite Internet Broadband connectivity

- 1. The Kenya Railways invites sealed tenders for Supply and Installation of Satellite Internet Broadband connectivity
- 2 Tendering will be conducted under restricted tendering method using a standardized tender document and is open to all qualified and invited Tenderers.
- 3. Qualified and interested tenderers may obtain further information and inspect the Tender Documents during office hours from 0900hrs to 1600 hrs at the address given below.
- 4. Tender documents may be viewed and downloaded for free from the website <a href="www.krc.co.ke">www.krc.co.ke</a>, <a href="www.krc.co.ke">www.ppip.go.ke</a>. Tenderers who download the tender document must forward their particulars immediately to <a href="mailto:procure@krc.co.ke">procure@krc.co.ke</a> to facilitate any further clarificationor addendum.
- 5. A pre-bid conference **shall NOT** be held
- 6. The Tenderer shall chronologically serialize all pages of the Tender documents submitted.
- 7. All Tenders must be accompanied by a Bank Guarantee of Kenya Shillings One Million Only (Kshs.1,000,000.00) from a Financial Bank registered in Kenya valid for 30 days beyond the Tender Validity period
- & Completed tenders must be delivered to the address below on or before
- **9.** Electronic Tenders shall not be permitted.
- 10. Tenders will be opened immediately after the deadline date and time specified above or any deadline date and time specified later. Tenders will be publicly opened in the presence of the Tenderers' designated representatives who choose to attend at the address below.

- 11. Late tenders will be rejected.
- 12. The addresses referred to above are:

# A. Address for obtaining further information on the tender documents

The Managing Director

Kenya Railways

Kenya Railways Headquarters, Block C

Haile Selassie Avenue

P.O. BOX 30121 - 00100

Nairobi, Kenya

Email: procure@krc.co.ke

# B. Address for Submission of Tenders.

The Managing Director Kenya

Railways

P.O. BOX 30121 - 00100

Nairobi, Kenya

Tender Box located on Block C Reception Kenya

Railways Headquarters,

Haile Selassie Avenue

# C. Address for Opening of Tenders.

Kenya Railways Headquarters Haile Selassie Avenue

Block C, Ground Floor

GENERAL MANAGER - SUPPLY CHAIN MANAGEMENT

**FOR: MANAGING DIRECTOR** 

#### **SECTION I-INSTRUCTIONS TO TENDERERS**

#### A. General

# 1. Scope of Tender

**1.1** This tendering document is for the delivery of Non-Consulting Services, as specified in Section V, Procuring Entity's Requirements. The name, identification and number of this tender are specified in the **TDS**.

# 2 Throughout this tendering document:

#### 2.1 The terms:

- a) The term "in writing" means communicated in written form (e.g., by mail, e-mail, fax, including if specified in the TDS, distributed or received through the electronic- procurement system used by the Procuring Entity) with proof of receipt;
- b) if the contexts or esquires, "singular" means "plural" and vice versa; and
- c) "Day" means calendar day, unless otherwise specified as "Business Day". A Business Day is any day that is an official working day of the Procuring Entity. It excludes the Procuring Entity's official public holidays.
- 2.2 The successful Tenderer will be expected to complete the performance of the Servicesby the Intended Completion Date provided **in the TDS**.

# 3. Fraud and Corruption

- 3.1 The Procuring Entity requires compliance with the provisions of the Public Procurement and Asset Disposal Act, 2015 (the Act), Section 62 "Declaration not to engage in corruption". The tender submitted by a person shall include a declaration that the person shall not engage in any corrupt or fraudulent practice and a declaration that the person or his or her sub-contractors are not debarred from participating in public procurement proceedings.
- 3.2 The Procuring Entity requires compliance with the provisions of the Competition Act 2010, regarding collusive practices in contracting. Any tenderer found to have engaged in collusive conduct shall be disqualified and criminal and/or civil sanctions may be imposed. To this effect, Tenders shall be required to complete and sign the "Certificate of Independent Tender Determination" annexed to the Form of Tender.
- 3.3 Unfair Competitive Advantage Fairness and transparency in the tender process require that the firms or their Affiliates competing for a specific assignment do not derive a competitive advantage from having provided consulting services related to this tender. To that end, the Procuring Entity shall indicate in the TDS and make available to all the firms together with this tender document all Information that would in that respect gives such firm any unfair competitive advantage over competing firms.
- 3.4 Unfair Competitive Advantage-Fairness and transparency in the tender

processrequire that the Firms or their Affiliates competing for a specific assignment do not derive a competitive advantage from having provided consulting services related to this tender. The Procuring Entity shall indicate in the **TDS** firms (if any) that provided consulting services for the contract being tendered for. The Procuring Entity shall check whether the owners or controllers of the Tenderer are same as those that provided consulting services. The Procuring Entity shall, upon request, make available ony tenderer information that would give such firm unfair competitive advantage over competing firms.

### 4. Eligible Tenderers

- 4.1 A Tenderer may be a firm that is a private entity, a state-owned entity or institution subject to ITT 4.6, or any combination of such entities in the form of a Joint Venture (JV) under an existing agreement or with the intent to enter into such an agreement supported by a Form of intent. In the case of a joint venture, all members shall be jointly and severally liable for the execution of the entire Contract in accordance with the Contract terms. The JV shall nominate a Representative who shall have the authority to conduct all business for and on behalf of any and all the members of the JV during the Tendering process and, in the event the JV is awarded the Contract, during contract execution. Members of a joint venture may not also make an individualtender, be a sub contract or in a separate tender or be part of another joint venture for the purposes of the same Tender. The maximum number of JV members shall be specified in the **TDS**.
- 4.2 Public Officers, of the Procuring Entity, their Spouses, Child, Parent, Brothers or Sister.Child, Parent, Brother or Sister of a Spouse in which they have a substantial or controlling interest shall not be eligible to tender or be awarded contract. Public Officers are also not allowed to participate in any procurement proceedings.
- 4.3 A Tenderer shall not have a conflict of interest. Any Tenderer found to have a conflict of interest shall be disqualified. A Tenderer may be considered to have a conflict of interest for the purpose of this Tendering process, if the Tenderer:
  - a Directly or indirectly controls, is controlled by or is under common control with another Tenderer; or
  - b Receives or has received any direct or indirect subsidy from another Tenderer; orc has the same legal representative as another Tenderer; or
  - d has a relationship with another Tenderer, directly or through common third parties, that puts it in a position to influence the Tender of another Tenderer, or influence the decisions of the Procuring Entity regarding this Tendering process; or
  - e or any of its affiliates participated as a consultant in the preparation of the Procuring Entity's Requirements (including Activities Schedules, Performance Specifications and Drawings) for the Non-
    - Consulting Services that are the subject of the Tender; or
  - f or any of its affiliates has been hired (or is proposed to be hired) by the Procuring Entity or Procuring Entity for the Contract implementation; or
  - g would be providing goods, works, or non-consulting services resulting from or directly related to consulting services for the preparation or implementation of the project specified in the TDS ITT
    - 2. 1 that it provided or were provided by any affiliate that directly or indirectly controls, is controlled by, or is under common control with that firm; or
  - h has a close business or family relationship with a professional staff of the ProcuringEntity or of the project implementing agency, who:

- i. are directly or in directly involved in the preparation of the tendering documentor specifications of the contract, and/or the Tender evaluation process of suchcontract; or
- ii. Would be involved in the implementation or supervision of such contract unless the conflicts teeming from such relationship has been resolved in a manner acceptable to the Procuring Entity throughout the procurement process and execution of the Contract.
- 4.4 A firm that is a Tenderer (either individually or as a JV member) shall not participate in more than one tender, except for permitted alternative Tenders. This includes participation as a subcontractor. Such participation shall result in the disqualification of all Tenders in which the firm is involved. A firm that is not a Tenderer or a JV member may participate as a sub-contractor in more than one Tender.
- 4.5 A Tenderer may have the nationality of any country, subject to the restrictions pursuantto ITT 4.9.
- 4.6 A Tenderer that has been sanctioned by PPRA or are under a temporary suspensionor a debarment imposed by any other entity of the Government of Kenya shall be ineligible to be pre-qualified for, initially selected for, tender for, propose for, or be awarded a contract during such period of sanctioning. The list of debarred firms and individuals is available at the PPRA Website <a href="https://www.ppra.go.ke">www.ppra.go.ke</a>
- 4.7 Tenderers that are state-owned enterprises or institutions in Kenya may be eligible tocompete and be awarded a Contract(s) only if they can establish that they: (i) are legally and financially autonomous; (ii) operate under Commercial law; and (iii) are notunder supervision of the Procuring Entity.
- 4.8 Firms and individuals may be ineligible if (a) as a matter of law or official regulations, Kenya prohibits commercial relations with that country, or (b) by an act of compliance with a decision of the United Nations Security Council take under Chapter VII of the Charter of the United Nations, Kenya prohibits any import of goods or contracting of works or services from that country, or any payments to any country, person or entityin that country.
- 4.9 A Tenderer shall be deemed to have the nationality of a country if the Tenderer is constituted, incorporated or registered in and operates in conformity with the provisions of the laws of that country, as evidenced by its articles of incorporation (orequivalent documents of constitution or association) and its registration documents, as the case may be. This criterion also shall apply to the determination of the nationality of proposed subcontractors or sub consultants for any part of the Contract including related Services.
- 4.10 Foreign tenderers are required to source at least forty (40%) percent of their contractinputs (in supplies, subcontracts and labor) from national suppliers and contractors. To this end, a foreign tenderer shall provide in its tender documentary evidence that this requirement is met. Foreign tenderers not meeting this criterion will be automatically disqualified. Information required to enable the Procuring Entity determine if this condition is met shall be provided in for this purpose is be provided in "SECTION III-EVALUATION AND QUALIFICATION CRITERIA, Item 9".
- 4.11 Pursuant to the eligibility requirements of ITT 4.10, a tender is considered a foreign tenderer, if the tenderer is not registered in Kenya or if the tenderer is

registered in Kenya and has <u>less than 51 percent</u> ownership by Kenyan citizens. JVs are considered as foreign tenderers if the individual member firms are not registered in Kenya or if are registered in Kenya and have less than 51 percent ownership by Kenyan citizens. The JV shall not sub contract to foreign firms more than 10 percent of the contract price, excluding provisional sums.

- 4.12 The Competition Act of Kenya requires that firms wishing to tender as Joint Venture undertakings which may prevent, distort or lessen competition in provision of services are prohibited unless they are exempt in accordance with the provisions of Section 25 of the Competition Act, 2010. JVs will be required to seek for exemption from the Competition Authority. Exemption shall not be a condition for tender, but it shall be a condition of contract award and signature. A JV tenderer shall be given opportunity to seek such exemption as a condition of award and signature of contract. Application for exemption from the Competition Authority of Kenya may be accessed from the website <a href="https://www.cak.go.ke">www.cak.go.ke</a>
- 4.13 A Tenderer may be considered ineligible if he/she offers goods, works and productionprocesses with characteristics that have been declared by the relevant national environmental protection agency or by other competent authority as harmful to humanbeings and to the environment shall not be eligible for procurement.
- 4.14 A Kenyan tenderer shall be eligible to tender if it provides evidence of having fulfilled his/her tax obligations by producing a valid tax compliance certificate or tax exemptioncertificate is sued by the Kenya Revenue Authority.

#### 5 Qualification of the Tenderer

- 5.1 All Tenderers shall provide in Section IV, Tendering Forms, a preliminary description of the proposed work method and schedule, including drawings and charts, as necessary.
- 5.2 In the event that pre-qualification of Tenderers has been undertaken as stated in ITT 18.3, the provisions on qualifications of the Section III, Evaluation and Qualification Criteria shall not apply.

#### **B.** Contents of Tendering Document

# 6 Sections of Tendering Document

6.1 The tendering document consists of Parts 1, 2, and 3, which include all the sections indicated below and should be read in conjunction with any Addenda issued in accordance with ITT 10.

### **PART 1: Tendering Procedures**

- i) Section I Instructions to Tenderers (ITT)
- ii) Section II Tender Data Sheet (TDS)
- iii) Section III Evaluation and Qualification Criteria
- iv) Section IV Tendering Forms

# **PART 2: Procuring Entity's Requirements**

v) Section V-Procuring Entity's Requirements

#### **PART 3: Contract**

- vi) Section VI General Conditions of Contract (GCC)
- vii) Section VII Special Conditions of Contract (SCC)
- viii) Section VIII Contract Forms
- 6.2 The Invitation to Tender (ITT) notice or the notice to pre-qualify Tenderers, as the case may be, issued by the Procuring Entity is not part of this tendering document.
- 6.3 Unless obtained directly from the Procuring Entity, the Procuring Entity is not responsible for the completeness of the document, responses to requests for clarification, the Minutes of the pre-Tender meeting (if any), or Addenda to the tendering document in accordance with ITT 10. In case of any contradiction, documents obtained directly from the Procuring Entity shall prevail.
- 6.4 The Tenderer is expected to examine all instructions, forms, terms, and specifications in the tendering document and to furnish with its Tender all information or documentation as is required by the tendering document.

#### 7. Site Visit

7.1 The Tenderer, at the Tenderer's own responsibility and risk, is required to visit and examine and inspect the Site of the Required Services and its surroundings. obtain all information that may be necessary for preparing the Tender and entering in to a contract for the Services. The Site viewing to be carried out on Tuesday 25<sup>th</sup> March 2025 at 10.00am to 12 Noon at SGR Nairobi Terminus. Time and the costs of visiting the Site shall be at the Tenderer's own expense.

# 8 Pre-Tender Meeting

- 8.1 The Procuring Entity shall specify in the **TDS** if a pre-tender conference will be held, when and where. The Procuring Entity shall also specify in the **TDS** if a pre-arranged pretender site visit will be held and when. The Tenderer's designated representative is invited to attend a pre-arranged pretender visit of the site of the works. The purpose of the meeting will be to clarify issues and to answer questions on any matter that maybe raised at that stage.
- 8.2 The Tenderer is requested to submit any questions in writing, to reach the Procuring Entity not later than the period specified in the **TDS** before the meeting.
- 8.3 Minutes of the pre-Tender meeting and the pre-arranged pre tender visit of the site of the service, if applicable, including the text of the questions asked by Tenderers and the responses given, together with any responses prepared after the meeting, will be transmitted promptly to all Tenderers who have acquired the Tender Documents in accordance with ITT6.3. Minutes shall not identify the source of the questions asked.
- 8.4 The Procuring Entity shall also promptly publish anonymized (no names) Minutes of the pre-Tender meeting and the pre-arranged pretender visit of the site of the serviceat the web page identified **in the TDS**. Any modification to the Tender Documents that may become necessary as a result of the pre-Tender meeting shall be made by the Procuring Entity exclusively through the issue of an Addendum pursuant to ITT10 and not through the minutes of the pre-Tender meeting. Nonattendance at the pre-Tender meeting will not be a cause for disqualification

of a Tenderer.

#### 9 Clarification of Tender Documents

9.1 A Tenderer requiring any clarification of the Tender Document shall contact the Procuring Entity in writing at the Procuring Entity's address specified in the TDS or raise its enquiries during the pre-Tender meeting and the pre- arranged pretender visitof the site of the Service if provided for in accordance with ITT 8.4. The Procuring Entity will respond in writing to any request for clarification, provided that such request is received no later than the period specified in the TDS prior to the deadline for submission of tenders. The Procuring Entity shall forward copies of its response to alltenderers who have acquired the Tender Documents in accordance with ITT 6.3, including a description of the inquiry but without identifying its source. If so specified in the TDS, the Procuring Entity shall also promptly publish its response at the webpage identified in the TDS. Should the clarification result in changes to the essential elements of the Tender Documents, the Procuring Entity shall amend the Tender Documents appropriately following the procedure under ITT 8.4.

#### 10 Amendment of Tender Documents

- 10.1 At any time prior to the deadline for submission of Tenders, the Procuring Entity may amend the Tendering document by issuing addenda.
- 10.2Any addendum issued shall be part of the tendering document and shall be communicated in writing to all who have obtained the tendering document from the Procuring Entity in accordance with ITT 6.3. The Procuring Entity shall also promptly publish the addendum on the Procuring Entity's web page in accordance with ITT 8.4.
- 10.3To give prospective Tenderers reasonable time in which to take an addendum into account in preparing their Tenders, the Procuring Entity shall extend, as necessary, the deadline for submission of Tenders, in accordance with ITT 24.2 below.

#### C. Preparation of Tenders

#### 11 Cost of Tendering

11.1 The Tenderer shall bear all costs associated with the preparation and submission of its Tender, and the Procuring Entity shall not be responsible or liable for those costs, regardless of the conduct or outcome of the Tendering process.

#### 12 Language of Tender

12.1 The Tender as well as all correspondence and documents relating to the Tender exchanged by the Tenderer and the Procuring Entity shall be written in the English language. Supporting documents and printed literature that are part of the Tender may be in another language provided they are accompanied by an accurate translation of the relevant passages into the English language, in which case, for purposes of interpretation of the Tender, such translation shall govern.

# 13 Documents Comprising the Tender

13.1 The Tender shall comprise the following:

- a Form of Tender prepared in accordance with ITT 14;
- b **Schedules:** priced Activity Schedule completed in accordance with ITT 14 and ITT16:
- c Tender Security or Tender-Securing Declaration in accordance with ITT
- 21.1;d Alternative Tender: if permissible in accordance with ITT 15;
- e **Authorization:** written confirmation authorizing the signatory of the Tender to commit the Tenderer, in accordance with ITT 22.3;
- f **Qualifications:** documentary evidence in accordance with ITT 19 establishing the Tenderer's qualifications to perform the Contract if its Tender is accepted;
- g **Tenderer's Eligibility**: documentary evidence in accordance with ITT 19 establishing the Tenderer's eligibility to Tender;
- h **Conformity**: documentary evidence in accordance with ITT 18, that the Services conform to the tendering document; and
- i Any other document required in the **TDS**.

The Tenderer shall chronologically serialize pages of all tender documents submitted.

- 13.2In addition to the requirements under ITT 13.1, Tenders submitted by a JV shall include a copy of the Joint Venture Agreement entered into by all members. Alternatively, a Form of intent to execute a Joint Venture Agreement in the event of a successful Tender shall be signed by all members and submitted with the Tender, together with a copy of the proposed Agreement.
- 13.3 The Tenderer shall furnish in the Form of Tender information on commissions and gratuities, if any, paid or to be paid to agents or any other party relating to this Tender.

#### 14 Form of Tender and Activity Schedule

- 14.1 The Form of Tender and priced Activity Schedule shall be prepared using the relevant forms furnished in Section IV, Tendering Forms. The forms must be completed without any alterations to the text, and no substitutes shall be accepted except as provided under ITT 22.3. All blank spaces shall be filled in with the information requested.
- 14.2 The Tenderer shall furnish in the Form of Tender information on commissions and gratuities, if any, paid or to be paid to agents or any other party relating to this Tender.

#### 15 Alternative Tenders

- 15.1 Unless otherwise indicated **in the TDS**, alternative Tenders shall not be considered. Ifalternatives are permitted, only the technical alternatives, if any, of the Best Evaluated Tender shall be considered by the Procuring Entity.
- 15.2 When alternative times for completion are explicitly invited, a statement to that effect will be included **in the TDS** and the method of evaluating different time schedules willbe described in Section III, Evaluation and Qualification Criteria.
- 15.3 When specified in the TDS, Tenderers a reemitted to submit alternative technical

solutions for specified parts of the Services, and such parts will be identified **in the TDS**, as will the method for their evaluating, and described in Section VII, Procuring Entity's Requirements.

#### 16. Tender Prices and Discounts

- 16.1 The prices and discounts (including any price reduction) quoted by the Tenderer in the Form of Tender and in the Activity Schedule (s) shall conform to the requirements specified below.
- 16.2 All lots (contracts) and items must be listed and priced separately in the Activity Schedule(s).
- 16.3 The Contract shall be for the Services, as described in Appendix A to the Contract andin the Specifications (or Terms of Reference), based on the priced Activity Schedule, sub mitted by the Tenderer.
- 16.4 The Tenderer shall quote any discounts and indicate the methodology for their application in the Form of Tender in accordance with ITT 16.1.
- 16.5 The Tenderer shall fill in rates and prices for all items of the Services described in thein Specifications (or Terms of Reference), and listed in the Activity Schedule in Section VII, Procuring Entity's Requirements. Items for which no rate or price is entered by the Tenderer will not be paid for by the Procuring Entity when executed and shall be deemed covered by the other rates and prices in the Activity Schedule.
- 16.6 All duties, taxes, and other levies payable by the Service Provider under the Contract, or for any other cause, as of the date 30 days prior to the deadline for submission of Tenders, shall be included in the total Tender price submitted by the Tenderer.
- 16.7 If provided for in the TDS, the rates and prices quoted by the Tenderer shall be subject to adjustment during the performance of the Contract in accordance with and the provisions of Clause 6.6 of the General Conditions of Contract and / or Special Conditions of Contract. The Tenderer shall submit with the Tender all the information required under the Special Conditions of Contract and of the General Conditions of Contract.
- 17 For the purpose of determining the remuneration due for additional Services, a breakdown of the lump-sum price shall be provided by the Tenderer in the form of Appendices D and E to the Contract. Currencies of Tender and Payment
- 17.1 The currency of the Tender and the currency of payments shall be Kenya Shillings.

# 18 Documents Establishing Conformity of Services

18.1 To establish the conformity of the Non-Consulting Services to the tendering document, the Tenderer shall furnish as part of its Tender the documentary evidence that Services provided conform to the technical specifications and standards specified in Section VII, Procuring Entity's

Requirements.

- 18.2 Standards for provision of the Non-Consulting Services are intended to be descriptive only and not restrictive. The Tenderer may offer other standards of quality provided that it demonstrates, to the Procuring Entity's satisfaction, that the substitutions ensure substantial equivalence or are superior to those specified in the Section VII, ProcuringEntity's Requirements.
- 18.3 Tender to provide, as part of the data for qualification, such information, including details of ownership, as shall be required to determine whether, according to the classification established by the Procuring Entity, a Service provider or group of service providers. qualifies for a margin of preference. Further the information will enable the Procuring Entity identify any actual or potential conflict of interest in relationto the procurement and/or contract management processes, or a possibility of collusion between tenderers, and thereby help to prevent any corrupt influence in relation to the procurement processor contract management.
- 18.4 The purpose of the information described in ITT 18.3 above, overrides any claims to confidentiality which a tenderer may have. There can be no circumstances in which itwould be justified for a tenderer to keep information relating to its ownership and control confidential where it is tendering to undertake public sector work and receive public sector funds. Thus, confidentiality will not be accepted by the Procuring Entity as a justification for a Tenderer's failure to disclose, or failure to provide required information on its ownership and control.
- 18.4 The Tenderer shall provide further documentary proof, information or authorizations that the Procuring Entity may request in relation to ownership and control which information on any changes to the information which was provided by the tenderer under ITT18.3. The obligations to require this information shall continue for the duration of the procurement process and contract performance and after completion of the contract, if any change to the information previously provided may reveal a conflict of interest in relation to the award or management of the contract.
- 18.6 All information provided by the tenderer pursuant to these requirements must be complete, current and accurate as at the date of provision to the Procuring Entity. In submitting the information required pursuant to these requirements, the Tenderer shall warrant that the information submitted is complete, current and accurate as at the dateof submission to the Procuring Entity.
- 18.7 If a tenderer fails to submit the information required by these requirements, its tenderer will be rejected. Similarly, if the Procuring Entity is unable, after taking reasonable steps, to verify to a reasonable degree the information submitted by a tenderer pursuant to these requirements, then the tender will be rejected.
- 18.8 If information submitted by a tenderer pursuant to these requirements, or obtained by the Procuring Entity (whether through its own enquiries, through notification by the public or otherwise), shows any conflict of interest which could materially and improperly benefit the tenderer in relation to the procurement or contract management process, then:
  - i) If the procurement process is still on going, the tenderer will be disqualified from the procurement process,
  - ii) if the contract has been awarded to that tenderer, the contract award will be set aside, pending the outcome of (iii),

- iii) The tenderer will be referred to the relevant law enforcement authorities for investigation of whether the tenderer or any other persons have committed any criminal offence.
- 18.9 If a tenderer submits information pursuant to these requirements that is in complete, inaccurate or out-of-date, or attempts to obstruct the verification process, then the consequences ITT 18.9 will ensue unless the tenderer can show to the reasonable satisfaction of the Procuring Entity that any such act was not material, or was due to genuine err or which was not attributable to the intentional act, negligence or recklessness of the tenderer.

# 19 Documents Establishing the Eligibility and Qualifications of the Tenderer

- 19.1 To establish Tenderer's their eligibility in accordance with ITT4, Tenderers shall complete the Form of Tender, included in Section IV, Tendering Forms.
- 19.2 The documentary evidence of the Tenderer's qualification stopper form the Contract if its Tender is accepted shall establish to the Procuring Entity's satisfaction that the Tenderer meets each of the qualification criterion specified in Section III, Evaluation andQualification Criteria.
- 19.3 All Tenderers shall provide in Section IV, Tendering Forms, a preliminary description of the proposed methodology, work plan and schedule.
- 19.4 In the event that pre-qualification of Tenderers has been undertaken, only Tenders from prequalified Tenderers shall be considered for award of Contract. These qualified Tenderers should submit with their Tenders any information updating their original pre- qualification applications or, alternatively, confirm in their Tenders that the originally submitted pre-qualification information remains essentially correct as of the date of Tender submission.
- 19.5 If pre-qualification has not taken place before Tendering, the qualification criteria for the Tenderers are specified- in Section III, Evaluation and Qualification Criteria.

#### 20 Period of Validity of Tenders

- 20.1 Tenders shall remain valid for the Tender Validity period specified in the TDS. The Tender Validity period starts from the date fixed for the Tender submission deadline date (as prescribed by the Procuring Entity in accordance with ITT 24.1). A Tender valid for a shorter period shall be rejected by the Procuring Entity as non-responsive.
- 20.2 In exceptional circumstances, prior to the expiration of the Tender validity period, the Procuring Entity may request Tenderers to extend the period of validity of their Tenders. The request and the responses shall be made in writing. If a Tender Securityis requested in accordance with ITT20, it shall also be extended for a corresponding period. A Tenderer may refuse the request without forfeiting its Tender Security. A Tenderer granting the request shall not be required or permitted to modify its Tender.

#### 21 Tender Security

21.1 The Tenderer shall furnish as part of its Tender, either a Tender- Securing Declarationor a Tender security, as specified **in the TDS**, in original form and, in the case of a Tender Security, in the amount and currency specified **in the TDS**.

- 21.2 A Tender Securing Declaration shall use the form included in Section IV, TenderingForms.
- 21.3 If a Tender Security is specified pursuant to ITT 21.1, from a reputable source, and an eligible country and shall be in any of the following forms at the Tenderer's option:
  - i) cash;
  - ii) a bank guarantee;
  - iii) a guarantee by an insurance company registered and licensed by the InsuranceRegulatory Authority listed by the Authority; or
  - iv) a guarantee issued by a financial institution approved and licensed by the CentralBank of Kenya,
- 21.4 If a Tender Security is specified pursuant to ITT 20.1, any Tender not accompanied by a substantially responsive Tender Security shall be rejected by the Procuring Entity asnon-responsive.

- 21.5 If a Tender Security is specified pursuant to ITT 21.1, the Tender Security of unsuccessful Tenderers shall be returned as promptly as possible upon the successful Tenderer's signing the contract and furnishing the Performance Security pursuant to ITT 46. The Procuring Entity shall also promptly return the tender security to the tenderers where the procurement proceedings are terminated, all tenders were determined non-responsive or a bidder declines to extend tender validity period.
- 21.6 The Tender Security of the successful Tenderer shall be returned as promptly as possible once the successful Tenderer has signed the Contract and furnished the required Performance Security.
- 21.7 The Tender Security may be forfeited or the Tender-Securing Declaration executed:
  - a. If a Tenderer withdraw sits Tender during the period of Tender validity specified by the Tenderer in the Form of Tender, or any extension there to provide by the Tenderer; or
  - b. if the successful Tenderer fails to:
  - C. sign the Contract in accordance with ITT 46; or
  - d. Furnish a performance security in accordance with ITT 47.
- 21.8 Where tender securing declaration is executed, the Procuring Entity shall recommend to the PPRA that PPRA debars the Tenderer from participating in public procurement as provided in the law.
- 21.9 The Tender Security or Tender-Securing Declaration of a JV must be in the name of the JV that submits the Tender. If the JV has not been legally constituted into a legallyenforceable JV at the time of Tendering, the Tender security or Tender-Securing Declaration shall be in the names of all future members as named in the Form of intentreferred to in ITT 4.1 and ITT 13.2.
- 21.10 A tenderer shall not issue a tender security to guarantee itself.

#### 22 Format and Signing of Tender

- 22.1 The Tenderer shall prepare one original of the documents comprising the Tender as described in ITT 13, bound with the volume containing the Form of Tender, and clearlymarked "Original. "In addition, the Tenderer shall submit copies of the Tender, in the number specified **in the TDS**, and clearly marked as "Copies. "In the event of discrepancy between them, the original shall prevail.
- 22.2 Tenderers shall mark as "CONFIDENTIAL "information in their Tenders which is confidential to their business. This may include proprietary information, trade secrets, or commercial or financially sensitive information.
- 22.3 The original and all copies of the Tender shall be typed or written in indelible ink and shall be signed by a person or persons duly authorized to sign on behalf of the Tenderer. This authorization shall consist of a written confirmation as specified in theTDS and shall be attached to the Tender. The name and position held by each person signing the authorization must be typed or printed below the signature. All pages of theTender where entries or amendments have been made shall be signed or initialed by the person signing the Tender.
- 22.4 In case the Tenderer is a JV, the Tender shall be signed by an authorized representative of the JV on behalf of the JV, and so as to be legally binding on all

the members as evidenced by a power of attorney signed by their legally authorized representatives.

22.5 Any inter-lineation, erasures, or overwriting shall be valid only if they are signed or initialed by the person signing the Tender.

# D. Submission and Opening of Tenders

# 23 Sealing and Marking of Tenders

- 23.1 Depending on the sizes or quantities or weight of the tender documents, a tenderer may use an envelope, package or container. The Tenderer shall deliver the Tender in a single sealed envelope, or in a single sealed package, or in a single sealed container bearing the name and Reference number of the Tender, addressed to the Procuring Entity and a warning not to open before the time and datefor Tender opening date. Within the single envelope, package or container, the Tenderer shall place the following separate, sealed envelopes:
  - a. in an envelope or package or container marked "ORIGINAL", all documents comprising the Tender, as described in ITT13; and
  - b. in an envelope or package or container marked "COPIES", all required copies of the Tender; and
  - c. if alternative Tenders are permitted in accordance with ITT15, and if relevant:
    - i. in an envelope or package or container marked "ORIGINAL—ALTERNATIVETENDER", the alternative Tender; and
    - ii.in the envelope or package or container marked "COPIES-ALTERNATIVETENDER", all required copies of the alternative Tender.

The inner envelopes or packages or containers shall:

- a) Bear the name and address of the Procuring Entity.
- b) Bear the name and address of the Tenderer; and
- c) Bear the name and Reference number of the Tender.
- 23.2 If an envelope or package or container is not sealed and marked as required, the Procuring Entity will assume no responsibility for the misplacement or premature opening of the Tender. Tenders misplaced or opened prematurely will not be accepted.

#### 24 Deadline for Submission of Tenders

- 24.1 Tenders must be received by the Procuring Entity at the address and no later than the date and time specified **in the TDS**. When so specified **in the TDS**, Tenderers shall have the option of submitting their Tenders electronically. Tenderers submitting Tenders electronically shall follow the electronic Tender submission procedures specified **in the TDS**.
- 24.2 The Procuring Entity may, at its discretion, extend the deadline for the submission of Tenders by amending the tendering document in accordance with ITT9, in which case all rights and obligations of the Procuring Entity and Tenderers previously subject to the deadline shall thereafter be subject to the deadline as extended.

#### 25 Late Tenders

25.1 The Procuring Entity shall not consider any Tender that arrives after the dead line for submission of Tenders, in accordance with ITT

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24. Any Tender received by the Procuring Entity after the deadline for submission of Tenders shall be declared late, rejected, and returned un opened to the Tenderer.

# 26 Withdrawal, Substitution and Modification of Tenders

- 26.1 A Tenderer may withdraw, substitute, or modify its Tender after it has been submitted by sending a written notice, duly signed by a n authorized representative, and shall include a copy of the authorization (the power of attorney) in accordance with ITT 21.3, (except that withdrawal notices do not require copies). The corresponding substitutionor modification of the Tender must accompany the respective written notice. All noticesmust be:
  - a) Prepared and submitted in accordance with ITT 21 and ITT 22 (except thatwithdrawal notices do not require copies), and in addition, the respective envelopesshall be clearly marked "WITHDRAWAL," "SUBSTITUTION," or "MODIFICATION;"and
  - b) Received by the Procuring Entity prior to the deadline prescribed for submission of Tenders, in accordance with ITT 23.
- 26.2 Tenders requested to be withdrawn in accordance with ITT 25.1 shall be returned unopened to the Tenderers.
- 26.3 No Tender may be withdrawn, substituted, or modified in the interval between the deadline for submission of Tenders and the expiration of the period of Tender validity specified by the Tenderer on the Form of Tender or any extension thereof.

# **27** Tender Opening

- 27.1 Except as in the cases specified in ITT 23 and ITT 25.2, the Procuring Entity shall, at the Tender opening, publicly open and read out all Tenders received by the deadline at the date, time and place specified in the TDS in the presence of Tenderers' designated representatives and anyone who choose to attend. Any specific electronicTender opening procedures required if electronic tendering is permitted in accordancewith ITT 23.1 shall be as specified in the TDS.
- 27.2 First, envelopes marked "WITHDRAWAL" shall be opened and read out and the envelope with the corresponding Tender shall not be opened, but returned to the Tenderer. If the withdrawal envelope does not contain a copy of the "power of attorney" confirming the signature as a person duly authorized to sign on behalf of the Tenderer, the corresponding Tender will be opened. No Tender withdrawal shall be permitted unless the corresponding withdrawal notice contains a valid authorization to request the withdrawal and is read out at Tender opening.
- 27.3 Next, envelopes marked "SUBSTITUTION" shall be opened and read out and exchanged with the corresponding Tender being substituted, and the substituted Tender shall not be opened, but returned to the Tenderer. No Tender substitution shall be permitted unless the corresponding substitution notice contains a valid authorization to request the substitution and is read out at Tender opening.
- 27.4 Next, envelopes marked "MODIFICATION" shall be opened and read out with the corresponding Tender. No Tender modification shall be permitted unless the corresponding modification notice contains a valid authorization to request the modification and is read out at Tender opening.
- 27.5 Next, all remaining envelopes shall be opened one at a time, reading out: the name of the Tenderer and whether there is a modification; the total Tender Prices, per lot (contract) if applicable, including any discounts and alternative Tenders; the

- presence or absence of a Tender Security or Tender-Securing Declaration, if required; and any other details as the Procuring Entity may consider appropriate.
- 27.6 Only Tenders, alternative Tenders and discounts that are opened and read out at Tender opening shall be considered further. The Form of Tender and the priced Activity Schedule are to be initialed by representatives of the Procuring Entity attending Tenderopening in the manner specified in the TDS.
- 27.7 The Procuring Entity shall neither discuss the merits of any Tender nor reject any Tender (except for late Tenders, in accordance with ITT25.1).
- 27.8 The Procuring Entity shall prepare are cord of the Tender opening that shall include,as a minimum:
  - a) The name of the Tenderer and whether there is a withdrawal, substitution, ormodification;
  - b) The Tender Price, per lot (contract) if applicable, including any discounts; and
  - c) any alternative Tenders;
  - d) The presence or absence of a Tender Security or Tender-Securing Declaration, ifone was required.
  - e) Number of pages of each tender document submitted
- 27.9 The Tenderers' representatives who a rep resent shall be requested to sign the record. The omission of a Tenderer's signature on the record shall not invalidate the contents and effect of the record. A copy of the tender opening register shall be distributed to Tenderer upon request.

# E. Evaluation and Comparison of Tenders

# 28 Confidentiality

- 28.1 Information relating to the evaluation of Tenders and recommendation of contract award, shall not be disclosed to Tenderers or any other persons not officially concerned with the Tendering process until information on the Intention to Award the Contract is transmitted to all Tenderers in accordance with ITT 42.
- 28.2 Any effort by a Tenderer to influence the Procuring Entity in the evaluation or contractaward decisions may result in the rejection of its Tender.
- 28.3 Notwithstanding ITT 28.2, from the time of Tender opening to the time of Contract Award, if any Tenderer wishes to contact the Procuring Entity on any matter related tothe Tendering process, it should do so in writing.

#### 29 Clarification of Tenders

29.1 To assist in the examination, evaluation, and comparison of Tenders, and qualification of the Tenderers, the Procuring Entity may, at the Procuring Entity's discretion, ask anytenderer for clarification of its Tender including break downs of the prices in the Activity Schedule, and other information that the Procuring Entity may require. Any clarification submitted by a Tenderer in respect to its Tender and that is not in response to a requestby the Procuring Entity shall not be considered. The Procuring Entity's request for clarification and the response shall be in writing. No change, including

any voluntary increase or decrease, in the prices or substance of the Tender shall be sought, offered, or permitted, except to confirm the correction of arithmetic errors discovered by the Procuring Entity in the evaluation of the Tenders, in accordance with ITT32.

29.2 If a Tenderer does not provide clarifications of its Tender by the date and time set in the Procuring Entity's request for clarification, its Tender may be rejected.

# 30 Deviations, Reservations, and Omissions

- 30.1 During the evaluation of Tenders, the following definitions apply:
  - a) "Deviation" is a departure from the requirements specified in the tenderingdocument;
  - b) "Reservation" is the setting of limiting conditions or withholding from complete acceptance of the requirements specified in the tendering document; and
  - c) "Omission" is the failure to submit part or all of the information or documentationrequired in the tendering document.

### 31 Determination of Responsiveness

- 31.1 The Procuring Entity's determination of a Tender's responsiveness is to be based on the contents of the Tender itself, as defined in ITT 12.
- 31.2 A substantially responsive Tender is one that meets the requirements of the tendering document without material deviation, reservation, or omission. A material deviation, reservation, or omission is one that:
  - a) If accepted, would:
    - i. affect in any substantial way the scope, quality, or performance of the Non-Consulting Services specified in the Contract; or
    - ii. limit in any substantial way, inconsistent with the tendering document, the Procuring Entity's rights or the Tenderer's obligations under the Contract; or
  - b) if rectified, would unfairly affect the competitive position of other Tenderers presenting substantially responsive Tenders.
- 31.3 The Procuring Entity shall examine the technical aspects of the Tender submitted in accordance with ITT 18 and ITT 19, in particular, to confirm that all requirements of Section VII, Procuring Entity's Requirements have been met without any material deviation or reservation, or omission.
- 31.4 If a Tender is not substantially responsive to the requirements of tendering document, it shall be rejected by the Procuring Entity and may not subsequently be made responsive by correction of the material deviation, reservation, or omission.
- 31.5 Provided that a Tender is substantially responsive, the Procuring Entity may waive anynon-conformity in the Tender.
- 31.6 Provided that a Tender is substantially responsive, the Procuring Entity may request that the Tenderer submit the necessary information or documentation, within a reasonable period of time, to rectify nonmaterial non- conformities or omissions in the Tender related to documentation requirements. Requesting

- information or documentation on such non-conformities shall not be related to any aspect of the price of the Tender. Failure of the Tenderer to comply with the request may result in the rejection of its Tender.
- 31.7 Provided that a Tender is substantially responsive, the Procuring Entity shall rectify quantifiable nonmaterial non-conformities related to the Tender Price. To this effect, the Tender Price shall be adjusted, for comparison purposes only, to reflect the price of a missing or non- conforming item or component in the manner specified **in the TDS**.

#### 32 Arithmetical Errors

- 32.1 The tender sum as submitted and read out during the tender opening shall be absolute and final and shall not be the subject of correction, adjustment or amendment in any way by any person or entity.
- 32.2 Provided that the Tender is substantially responsive, the Procuring Entity shall handleerrors on the following basis:
  - a) Any error detected if considered a major deviation that affects the substance of thetender, shall lead to disqualification of the tender as non-responsive.
  - b) Any errors in the submitted tender arising from a miscalculation of unit price, quantity, subtotal and total bid price shall be considered as a major deviation that affects the substance of the tender and shall lead to disqualification of the tender as non-responsive .and
  - c) If there is a discrepancy between words and figures, the amount in words shall prevail
- 32.3 Tenderers shall be notified of any error detected in their bid during the notification of a ward.

# **33** Conversion to Single Currency

33.1 For evaluation and comparison purposes, the currency(ies) of the Tender shall be converted into a single currency **as specified in the TDS**.

# 34 Margin of Preference and Reservations

- **34.1** Margin of preference on local service providers may be allowed if it is deemed that theservices require participation of foreign tenderers. If so allowed, it will be indicated in the **TDS**.
- 34.2 Where it is intended to reserve the contract to specific groups under Small and MediumEnterprises, or enterprise of women, youth and /or persons living with disability, who are appropriately registered as such by the authority to be specified in the **TDS**, a procuring entity shall ensure that the invitation to tender specifically indicates that only businesses/firms belonging to the specified group are eligible to tender as specified inthe **TDS**. Otherwise, if not so stated, the invitation will be open to all tenderers.

### 35 Evaluation of Tenders

35.1 The Procuring Entity shall use the criteria and methodologies listed in this ITT and Section III, Evaluation and Qualification Criteria. No other evaluation criteria or

methodologies shall be permitted. By applying the criteria and methodologies, the Procuring Entity shall determine the Best Evaluated Tender. This is the Tender of the Tenderer that meets the qualification criteria and whose Tender has been determined to be:

- a) Substantially responsive to the tendering document; and
- b) The lowest evaluated cost.
- In evaluating the Tenders, the Procuring Entity will determine for each Tender theevaluated Tender cost by adjusting the Tender price as follows:
  - a) Price adjustment due to discounts offered in accordance with ITT 16.4;
  - b) price adjustment due to quantifiable non material non-conformities in accordancewith ITT 31.3;
  - c) converting the amount resulting from applying (a) and (b) above, if relevant, to asingle currency in accordance withITT33; and
  - d) any additional evaluation factors specified **in the TDS** and Section III, Evaluationand Qualification Criteria.
  - 35.3 The estimated effect of the price adjustment provisions of the Conditions of Contract, applied over the period of execution of the Contract, shall not be considered in Tenderevaluation.
  - 35.4 In the case of multiple contracts or lots, Tenderers are allowed to tender for one or more lots and the methodology to determine the lowest evaluated cost of the lot (contract) and for combinations, including any discounts offered in the Form of Tender, is specified in Section III, Evaluation and Qualification Criteria. For one or more lots (contracts). Each lot or contract will be evaluated in accordance with ITT
  - 35.5. The methodology to determine the lowest evaluated tenderer or tenderers based one lot (contract) or based on a combination of lots (contracts), will be specified in SectionIII, Evaluation and Qualification Criteria. In the case of multiple lots or contracts, tenderer will be will be required to prepare the Eligibility and Qualification Criteria Formfor each Lot.

#### **36** Comparison of Tenders

36.1 The Procuring Entity shall compare the evaluated costs of all substantially responsive Tenders established in accordance with ITT 35.2 to determine the Tender that has thelowest evaluated cost.

# 37 Abnormally Low Tenders and Abnormally High Tenders Abnormally Low Tenders

- 37.1 An Abnormally Low Tender is one where the Tender price, in combination with other elements of the Tender, appears so low that it raises material concerns as to the capability of the Tenderer in regards to the Tenderer's ability to perform the Contract for the offered Tender Price.
- 37.2 In the event of identification of a potentially Abnormally Low Tender, the Procuring Entity shall seek written clarifications from the Tenderer, including detailed price analyses of its Tender price in relation to the subject matter of the contract, scope, proposed methodology,

- schedule, allocation of risks and responsibilities and any other requirements of the Tender document.
- 37.3 After evaluation of the price analyses, in the event that the Procuring Entity determines that the Tenderer has failed to demonstrate its capability to perform the Contract for the offered Tender Price, the Procuring Entity shall reject the Tender.

### **Abnormally High Tenders**

- 37.4 An abnormally high price is one where the tender price, in combination with other constituent elements of the Tender, appears unreasonably too high to the extent that the Procuring Entity is concerned that it (the Procuring Entity) may not be getting value for money or it may be paying too high a price for the contract compared with market prices or that genuine competition between Tenderers is compromised.
- 37.5 In case of an abnormally high price, the Procuring Entity shall make a survey of the market prices, check if the estimated cost of the contract is correct and review the Tender Documents to check if he specifications, scope of work and conditions of contract are contributory to the abnormally high tenders. The Procuring Entity may also seek written clarification from the tenderer on the reason for the high tender price. The Procuring Entity shall proceed as follows:
  - i) If the tender price is abnormally high based on wrong estimated cost of the contract, the Procuring Entity may accept or not accept the tender depending on the Procuring Entity's budget considerations.
  - ii) If specifications, scope of work and/or conditions of contract are contributory to theabnormally high tender prices, the Procuring Entity shall reject all tenders and mayretender for the contract based on revised estimates, specifications, scope of work and conditions of contract, as the case maybe.
- 37.6 If the Procuring Entity determines that the Tender Price is abnormally too high becausegenuine competition between tenderers is compromised (often due to collusion, corruption or other manipulations), the Procuring Entity shall reject all Tenders and shall institute or cause competent Government Agencies to institute an investigation on the cause of the compromise, before retendering.

# 38 Unbalanced and/or Front-Loaded Tenders

- 38.1 If in the Procuring Entity's opinion, the Tender that is evaluated as the lowest evaluated price is seriously unbalanced and/or front loaded, the Procuring Entity may require the Tenderer to provide written clarifications. Clarifications may include detailed price analyses to demonstrate the consistency of the tender prices with the scope of works, proposed methodology, schedule and any other requirements of the Tender document.
- 38.2 After the evaluation of the information and detailed price analyses presented by the Tenderer, the Procuring Entity may as appropriate:
  - a) Accept the Tender; or
  - require that the total amount of the Performance Security be increased at theexpense of the Tenderer to a level not exceeding 10% of the Contract Price; or
  - c) agree on a payment mode that eliminates the inherent risk of the Procuring Entitypaying too much for undelivered works; or
  - d) Reject the Tender.

#### 39 Qualification of the Tenderer

- 39.1 The Procuring Entity shall determine to its satisfaction whether the Tenderer that is selected as having submitted the lowest evaluated cost and substantially responsive Tender is eligible and meets the qualifying criteria specified in Section III, Evaluation and Qualification Criteria.
- 39.2 The determination shall be based upon an examination of the documentary evidence of the Tenderer's qualifications submitted by the Tenderer, pursuant to ITT 18. The determination shall not take into consideration the qualifications of other firms such as the Tenderer's subsidiaries, parent entities, affiliates, subcontractors or any other firm(s) different from the Tenderer that submitted the Tender.
- 39.3 An affirmative determination shall be a prerequisite for award of the Contract to the Tenderer. A negative determination shall result in disqualification of the Tender, in whichevent the Procuring Entity shall proceed to the Tenderer who offers a substantially responsive Tender with the next lowest evaluated cost to make a similar determination of that Tenderer's qualifications to perform satisfactorily.

# 40 Procuring Entity's Right to Accept Any Tender, and to Reject Any or All Tenders

40.1 The Procuring Entity reserves the right to accept or reject any Tender, and to annul the Tendering process and reject all Tenders at any time prior to Contract Award, without there by incurring any liability to Tenderers. In case of annulment, all Tenders submitted and specifically, Tender securities, shall be promptly returned to the Tenderers.

# F. Award of Contract

### 43 Award Criteria

43.1 The Procuring Entity shall award the Contract to the successful tenderer whose tenderhas been determined to be the Lowest Evaluated Tender.

#### 42 Notice of Intention to enter in to a Contract

- 42.1 Upon award of the contract and Prior to the expiry of the Tender Validity Period the Procuring Entity shall issue a Notification of Intention to Enter into a Contract/Notification of a ward to all tenderers which shall contain, at a minimum, the following information:
  - a) The name and address of the Tenderer submitting the successful tender;
  - b) The Contract price of the successful tender;
  - c) a statement of the reason(s) the tender of the unsuccessful tenderer to whom the letter is addressed was unsuccessful, unless the price information in(c) above already reveals the reason;
  - d) the expiry date of the Stand still Period; and
  - e) instructions on how to request a debriefing and/or submit a complaint during the stand still period;

#### 43 Stand still Period

- 43.1 The Contract shall not be signed earlier than the expiry of a Standstill Period of 14 daysto allow any dissatisfied tender to launch a complaint. Where only one Tender is submitted, the Standstill Period shall not apply.
- 43.2 Where a Standstill Period applies, it shall commence when the Procuring Entity has transmitted to each Tenderer the Notification of Intention to Enter in to a Contract withthe successful Tenderer.

# 44 Debriefing by the Procuring Entity

- 44.1 On receipt of the Procuring Entity's <u>Notification of Intention to Enter into a Contract</u> referred to in ITT 42, an unsuccessful tenderer may make a written request to the Procuring Entity for a debriefing on specific issues or concerns regarding their tender. The Procuring Entity shall provide the debriefing with in five days of receipt of the request.
- 44.2 Debriefings of unsuccessful Tenderers may be done in writing or verbally. The Tenderer shall bear its own costs of attending such a debriefing meeting.

# 45 Letter of Award

Prior to the expiry of the Tender Validity Period and upon expiry of the Standstill Periodspecified in ITT 43.1, upon addressing a complaint that has been filed within the Standstill Period, the Procuring Entity shall transmit the <u>Letter of Award</u> to the successful Tenderer. The letter of award shall request the successful tenderer to furnish the Performance Security within 21 days of the date of the letter.

# **46** Signing of Contract

- 46.1 Upon the expiry of the fourteen days of the Notification of Intention to enter into contract and upon the parties meeting their respective statutory requirements, the Procuring Entity shall send the successful Tenderer the Contract Agreement.
- 46.2 Within fourteen (14) days of receipt of the Contract Agreement, the successful Tenderer shall sign, date, and return it to the Procuring Entity.
- 46.3 The written contract shall be entered into within the period specified in the notification of award and before expiry of the tender validity period

# 47 Performance Security

- 47.1 Within twenty-one (21) days of the receipt of the Form of Acceptance from the Procuring Entity, the successful Tenderer, if required, shall furnish the Performance Security in accordance with the GCC 3.9, using for that purpose the Performance Security Form included in Section X, Contract Forms, or another Form acceptable to the Procuring Entity. If the Performance Security furnished by the successful Tenderer is in the form of a bond, it shall be issued by a bonding or insurance company that has been determined by the successful Tenderer to be acceptable to the Procuring Entity. A foreign institution providing a bond shall have a correspondent financial institution located in Kenya, unless the Procuring Entity has agreed in writing that a correspondent financial institution is not required.
- 47.2 Failure of the successful Tenderer to submit the above-mentioned Performance Security or sign the Contract shall constitute sufficient grounds for the annulment of the award and forfeiture of the Tender Security. In that event the

Procuring Entity mayaward the Contract to the Tenderer offering the next Best Evaluated Tender.

#### 48 Publication of Procurement Contract

- 48.1 Within fourteen days after signing the contract, the Procuring Entity shall publish the awarded contract at its notice boards and websites; and on the Website of the Authority. At the minimum, the notice shall contain the following information:
  - a) Name and address of the Procuring Entity;
  - b) Name and reference number of the contract being awarded, a summary of its scope and the selection method used;
  - c) The name of the successful Tenderer, the final total contract price, the contract duration.
  - d) Dates of signature, commencement and completion of contract;
  - e) Names of all Tenderers that submitted Tenders, and their Tender prices as read out at Tender opening.

# 49 Adjudicator

49.1 The Procuring Entity proposes the person named **in the TDS** to be appointed as adjudicator or under the Contract, at an hourly fee specified in **the TDS**, plus reimbursable expenses. If the Tenderer disagrees with this Tender, the Tenderer should so state in the Tender. If, in the Form of Acceptance, the Procuring Entity has not agreed on the appointment of the Adjudicator, the Adjudicator shall be appointed by the Appointing Authority designated in the Special Conditions of Contract at the request of either party.

#### 50 Procurement Related Complaints and Administrative Review

- 50.1 The procedures for making a Procurement-related Complaint are as specified in the **TDS**.
- 50.2 A request for administrative review shall be made in the form provided under contractforms.

# **SECTION II - TENDER DATA SHEET (TDS)**

The following specific data for the Non-Consulting Services to be procured shall complement, supplement, or amend the provisions in the Instructions to Tenderers (ITT). Whenever there is a conflict, the provisions here in shall prevail over those in ITT.**N/A** 

ITT Reference	PARTICULARS OF APPENDIX TO INSTRUCTIONS TO TENDERS					
	A. General					
ITT 1.1	The reference number of the Request for Tenders (ITT) is : KR/SCM/072/2024-2025					
	The Procuring Entity is: Kenya Railways					
	The name of the ITT is: Supply and Installation of Satellite Internet Broadband connectivity					
	The number and identification of lots (contracts) comprising this ITT is:  Not Applicable					
ITT 2.1(a)	Electronic –Procurement System – Not Applicable					
ITT 2.2	The Intended Completion Date is <b>One Year</b>					
ITT 3.3	Information that any unfair competitive advantage over competing firms is as follow: N/A					
ITT 3.4	The firms that provided consulting services - None					
ITT 4.1	Maximum number of members in the Joint Venture (JV) shall be:  Not Applicable					
	B. Contents of Tendering Document					
ITT 8.1	Pre-bid Conference					
	A pre-bid conference <b>shall NOT</b> be held					
ITT 8.2	A pre-bid conference <b>shall NOT</b> be held  The Tenderer will submit any questions in writing, to reach the Procuring Entity not later than _ <b>Three</b> (3) days before tender closing date.					
ITT 8.2	The Tenderer will submit any questions in writing, to reach the Procuring Entity not later than _Three (3) days before tender closing					
	The Tenderer will submit any questions in writing, to reach the Procuring Entity not later than _Three (3) days before tender closing date.					
ITT 8.2	The Tenderer will submit any questions in writing, to reach the Procuring Entity not later than _Three (3) days before tender closing date.  The Procuring Entity's website where Minutes of the pre-Tender meeting and the pre-arranged pretender will be published is <a href="www.www.krc.co">www.www.ppip.go.ke</a>					
ITT 8.2	The Tenderer will submit any questions in writing, to reach the Procuring Entity not later than _Three (3) days before tender closing date.  The Procuring Entity's website where Minutes of the pre-Tender meeting and the pre-arranged pretender will be published is www.krc.co.ke, www.ppip.go.ke  The Tenderer will submit any request					
ITT 8.2 ITT 8.4	The Tenderer will submit any questions in writing, to reach the Procuring Entity not later than _Three (3) days before tender closing date.  The Procuring Entity's website where Minutes of the pre-Tender meeting and the pre-arranged pretender will be published is <a href="www.www.krc.co">www.www.ppip.go.ke</a>					
ITT 8.2 ITT 8.4	The Tenderer will submit any questions in writing, to reach the Procuring Entity not later than _Three (3) days before tender closing date.  The Procuring Entity's website where Minutes of the pre-Tender meeting and the pre-arranged pretender will be published is www.krc.co.ke, www.ppip.go.ke  The Tenderer will submit any request for clarifications in writing at the Address					
ITT 8.2 ITT 8.4	The Tenderer will submit any questions in writing, to reach the Procuring Entity not later than _Three (3) days before tender closing date.  The Procuring Entity's website where Minutes of the pre-Tender meeting and the pre-arranged pretender will be published is <a href="www.krc.co">www.krc.co</a> .ke, <a href="www.ppip.go.ke">www.ppip.go.ke</a> The Tenderer will submit any request for clarifications in writing at the Address  The Managing Director Kenya Railways					
ITT 8.2 ITT 8.4	The Tenderer will submit any questions in writing, to reach the Procuring Entity not later than _Three (3) days before tender closing date.  The Procuring Entity's website where Minutes of the pre-Tender meeting and the pre-arranged pretender will be published is www.krc.co.ke, www.ppip.go.ke  The Tenderer will submit any request for clarifications in writing at the Address  The Managing Director Kenya Railways Kenya Railways Headquarters					
ITT 8.2 ITT 8.4	The Tenderer will submit any questions in writing, to reach the Procuring Entity not later than _Three (3) days before tender closing date.  The Procuring Entity's website where Minutes of the pre-Tender meeting and the pre-arranged pretender will be published is <a href="www.krc.co">www.krc.co</a> .ke, <a href="www.ppip.go.ke">www.ppip.go.ke</a> The Tenderer will submit any request for clarifications in writing at the Address  The Managing Director Kenya Railways					
ITT 8.2 ITT 8.4	The Tenderer will submit any questions in writing, to reach the Procuring Entity not later than _Three (3) days before tender closing date.  The Procuring Entity's website where Minutes of the pre-Tender meeting and the pre-arranged pretender will be published is www.krc.co.ke, www.ppip.go.ke  The Tenderer will submit any request for clarifications in writing at the Address  The Managing Director Kenya Railways Kenya Railways Headquarters P.O. Box 30121-00100,					
ITT 8.2 ITT 8.4	The Tenderer will submit any questions in writing, to reach the Procuring Entity not later than _Three (3) days before tender closing date.  The Procuring Entity's website where Minutes of the pre-Tender meeting and the pre-arranged pretender will be published is www.krc.co.ke, www.ppip.go.ke  The Tenderer will submit any request for clarifications in writing at the Address  The Managing Director Kenya Railways Kenya Railways Headquarters P.O. Box 30121-00100,					
ITT 8.2 ITT 8.4	The Tenderer will submit any questions in writing, to reach the Procuring Entity not later than _Three (3) days before tender closing date.  The Procuring Entity's website where Minutes of the pre-Tender meeting and the pre-arranged pretender will be published is www.krc.co.ke, www.ppip.go.ke  The Tenderer will submit any request for clarifications in writing at the Address  The Managing Director Kenya Railways Kenya Railways Headquarters P.O. Box 30121-00100, Nairobi					

	to reach the Procuring Entity not later than <b>Three (3) days</b> before tender closing date. The Procuring Entity shall publish its response at the website <a href="https://www.krc.co.ke/">www.ppip.go.ke</a> and Via email for registered applicants The Procuring Entity shall also promptly publish response at the website <a href="https://www.krc.co.ke/">www.ppip.go.ke</a> and Via email for registered applicants
	C. Preparation of Tenders
ITT 13.1 (i)	The Tenderer shall submit the following additional documents in its Tender: As specified in the tender document.
ITT 15.1	Alternative Tenders shall not be considered.
ITT 15.2	Alternative times for completion "shall not be permitted. If permitted, the range of acceptable completion time is: Not Applicable
	If alternative times for completion are permitted, the evaluation method will be as specified in Section III, Evaluation and Qualification Criteria.
ITT 15.3	Alternative technical solutions shall be permitted for the following parts of the Services: <b>Not Applicable</b>
ITT 16.7	The prices quoted by the Tenderer <b>shall not</b> be subject to adjustment during the performance of the Contract.
ITT 20.1	The Tender validity period shall be <b>180 days</b> (Calendar days) from date of Tender Opening
ITT 21.1	A Unconditional Bank Guarantee of Kenya Shillings One Million Only (Kshs 1,000,000.00)shall be required from a Registered bank in Kenya.
ITT 21.3 (a)	The Contract price shall <b>NOT</b> be adjusted
ITT 22.1	a) In addition to the original of the Tender, the number of copies is <b>Three</b> (3). Tenderers will be required to provide firmly bound requalification documents (original and copy) in either spiral, perfect cover, hard cover or case bound). b) The tender documents should be paginated/serialized (each page of the tender submission must have a number and the numbers must be in chronological order). For pagination, the numbering system to be used are numerical numbers, i.e. 1,2,3,4,5,6,7,8,9,10n (n being the last page of the tender document).  The Tender MUST be submitted be in the required format (The Tenderer shall prepare Four Copies of the tender, clearly marking each "ORIGINAL TENDER" and "COPY OF TENDER," firmly bound) and serialized on each page of the bid submitted, Sec.74.1. i. of the PPADA, 2015.

ITT 22.3	The written confirmation of authorization to sign on behalf of the Tenderer shall consist of: <b>Power of Attorney Issued in the following manner</b> : -
	The written confirmation of authorization to sign on behalf of the Tenderer shall consist of:
	A letter appointing a Power of Attorney who shall be authorized to commit the tenderer.
	A specimen signature of such appointee shall be expressly included in the appointing letter.
	A copy of the Identification card/passport for the appointee shall also be attached.
	D. Submission and Opening of Tenders
ITT 24.1	For <u>Tender submission purposes</u> only, the Procuring Entity's address is:
	The Managing Director Kenya Railways Kenya Railways Headquarters P.O. Box 30121-00100, Nairobi
	Attention: General Manager, Supply Chain Management Kenya Railways Headquarters Block A, Haile Selassie Avenue Supply Chain Department Ground Floor City: Nairobi Zip Code. 30121- 00100 Country: Kenya
	Tender documents shall be deposited in Tender Box located at the Kenya Railways headquarters, Block A Ground Floor Reception Area, Nairobi, Kenya. Bulky tender documents that cannot fit in the tender box shall be delivered and registered at Supply Chain Management Department Block A Ground Floor.
ITT 24.1	The deadline for Tender submission is:
	Date: 28 <sup>th</sup> March, 2025
	Time: 10:00 AM
	Tenderers <b>shall not</b> have the option of submitting their Tenders electronically.
ITT 27.1	The Tender opening shall take place at:
	Street Address: Kenya Railways Headquarters
	City: Nairobi
	Country: Kenya
	Date: 28th March 2025
	Time: 10:00 AM

ITT 07.4			<b>-</b> .			
ITT 27.1	The	e electronic  Not Applicab	Tender <b>le</b>	opening	procedures	shall be:
ITT 27.6	The Form of Tender and priced Schedule of requirements shall be initialed by all members of the Procuring Entity conducting Tender opening.					
E. Evaluation	on an	d Comparison of	Tenders	<b>3</b>		
ITT 31.7	For comparison purposes only, to reflect the price of a missing or non-conforming item or component in the manner specified as follows: The adjustment shall be based on the Highest (insert "average" or "highest") price of the item or component as quoted in other substantially responsive Tenders.					
ITT 33.1	If the price of the item or component cannot be derived from the price of other substantially responsive Tenders, the Procuring Entity shall use its best estimate.  The currency that shall be used for Tender evaluation and comparison purposes only to convert at the selling exchange rate all Tender prices					
	•	essed in various of exchan		J	le currency is: Ke	enya Shillings
ITT 34.1		in of preference s	_		• •	
ITT 34.2		invitation to tendeservations: <b>Not</b>			e following grou	p that qualify
ITT 35.2	Addi	tional evaluation t	actors sh	all be as pre	escribed.	
(d)					QUIREMENT	
	NO	PRELIMINARY	MANDA	TORY CRIT	ERIA	MANDATORY
	1.		panies A	Act Cap 48	tion/Registration 36. This should applicable.	Mandatory
	2.	Copy of Valid TA	X Comp	iance Certif	icate	Mandatory
	3.	company's issurincorporated fir directors and shorganizations /se all the Directorganizations ho	ed in the ms shown ares held becretaries ors / republic of the months of the months of the most be a shown as the most as the	e last six ving the lid by all direct copies of lie egistration area and sectors.	from registrar of (6) months for st of company ectors and other Ds/Passports for and CR12 of cretaries listed in a proprietor must	Mandatory
	4.	Bidders Must a per ICPAK g statement 20 consecutive y  • For purpose of	ttach Celuidelines 022 for ears (202	rtified Audit on prepara any of the 22, 2023,202 on, the audit	ed accounts are	Mandatory
		CPA firm/me signed by the • The practicing i.e. CPA men be indicated in	ember re Compan number nber/Firm n the inde	ecognized I y's Director of the inde signing the ependent's a	ed by registered by ICPAK and ependent auditor e accounts must auditors report. 2025 should be	

	attached for the CPA Firm and CPA Member signing the accounts.	
	The Accounts must be complete (Full Audited)	
	Accounts i.e., not sections of it)	
	<ul> <li>Any Discrepancies in the Accounts must be explained in the notes failure to which the</li> </ul>	
	accounts will be rejected	
5.	Provide proof of access to project financing for at	Mandatory
	least Kes. 10 million. This will be in the form of	
	liquidity in operating accounts. Provide supporting	
	bank statements for at least 3 months or a letter of	
	credit support from a financial institution regulated by Central Bank of Kenya (CBK).	
6.	Bidders Must provide a Current County Government	Mandatory
"	Business License from the region they are offering	manuatory
	services, clearly indicating location of Registered	
	Office	
7.	Bidder MUST provide Insurance policies from	Mandatory
	reputable Insurance Firm registered in Kenya (valid	
	for at least one (1) year from the date of tender submission for:	
	,	
	• Employees (Evidence of Insurance cover for current	
	employees i.e. Workman Injuries Benefits Cover (WIBA)	
	Contractual liability Cover with a minimum cover of	
	Ksh 5,000,000 (Five Million).	
	• Fidelity	
	Provide evidence of Insurance Cover against loss of clients' property	
	All the policies MUST be certified by the underwriters.	
8.	Bidder MUST provide Copy of Current/Valid NHIF or	Mandatory
	SHA Compliance Certificate. The Bidder Must attach	
	a commitment letter to ensure future NHIF/SHA deductions are remitted	
9.	Bidder MUST provide Copy of Current/Valid NSSF	Mandatory
	Compliance Certificate. The Bidder Must attach a	,
	commitment letter to ensure future NSSF deductions	
10	are remitted.	Mondotoni
10.	Copy of a valid ICT Authority accreditation certificate in Networks Category –minimum ICTA 3	Mandatory
11.	Copy of a valid Application service provider	Mandatory
	(ASP) License from Communication Authority of	
	Kenya	
12.	Copy of a valid Telecommunication contractor	Mandatory
	License from Communication Authority of Kenya	,
13.	Copy of valid Electrical Contractor License from	Mandatory
14.	Energy and Petroleum Regulatory Authority (EPRA)	Mandatory
'*.	Copy of a valid registration certificate issued by Office	ivialidatory
	of the data protection commissioner (ODPC)- as Data	
15	Handler	Mandatory
15.	Attach data sheets/brochures/technical drawings for	Mandatory

r		
	all Active and passive equipment proposed with	
	associated Manufacturer Authorizations Forms	
	(MAF).	
16.	Attach Authorized Re-seller License of proposed	Mandatory
	Low Earth Orbit Satellite Broadband Internet	
	Technologies	
17.	Copy of a valid EHS Workplace Registration	Mandatory
	Certificate by the Department of Occupational Safety	
	and Health.	
	Provide a Health and Safety policy that include	
	Personal Protective Equipment (PPE) Plan.	
18.	Duly signed original manufacturer's authorization in	Mandatory
10.	the format provided	iviaridatory
19.	Site Viewing Certificate - Attach a Filled and Signed	Mandatory
	tender site viewing certificate by a designated officer	,
	at Kenya Railways Office (site viewing to be carried	
	out The Site viewing to be carried out on Tuesday	
	25 <sup>th</sup> March 2025 at 10.00am to 12 Noon at SGR	
	Nairobi Terminus) <b>Form No.5.</b> The site form to be	
	signed by ICT designated officer and stamped.	
20.	Provide an original tender security of Kenya Shillings	Mandatory
	One Million Four Hundred Thousand Only	Wandatory
	(Kshs.1,000,000.00) from a from a reputable	
	bank/financial institution recognized by the Central	
	Bank of Kenya (CBK) or an insurance Bond from an	
	Insurance Company Registered and Licensed by the	
	Insurance Regulatory	
	Authority (IRA) for 30 days beyond the Tender	
	Validity period	
21.	Provide a Preliminary Service level agreement (SLA)	Mandatory
	that is subject to negotiation upon successful bid	Manadatami
22.	All Schedules and Forms of the tender document	Mandatory
	must be filled as required.	Manadatami
23.	Bidders Must Duly fill, sign and stamp the Certificate	Mandatory
	of Independent Tender Determination Form	
	(Section IV) in companies letter head.	Manadatam
24.	Bidders <b>Must</b> Duly fill, sign and stamp the <b>Form SD1</b>	Mandatory
	Self declaration confirming that the person/tenderer	
	is not debarred in the matter of the Public	
	Procurement and Asset Disposal Act 2015 (Section	
	IV) in companies letter head.	NA lata
25.	Bidders <b>Must</b> Duly fill, sign and stamp the <b>Form SD2</b>	Mandatory
	Self Declaration confirming that the person/tenderer	
	will not engage in any corrupt or fraudulent practice	
	(Section IV) in companies letter head.	N.4.
26.	Bidders <b>Must</b> Duly fill, sign and stamp the provided	Mandatory
	Litigation history, in format provided in the tender	
	document. (Form Con 2)	
27.	Bidders <b>Must</b> Duly fill, sign and stamp the	Mandatory

	Confidential Business Questionnaire (Section IV) in	
	companies letter head.	
28.	Bidder <b>Must</b> provide Power of Attorney giving the name of the person who should be signing the bid, authorizing him to submit / execute the agreement as a binding document in the presence of a commissioner of Oath and signed by the directors of the company appearing on the CR12 with the highest shares;	Mandatory
	The written confirmation of authorization to sign on behalf of the Tenderer shall consist of:	
	A letter appointing a Power of Attorney who shall be authorized to commit the tenderer.	
	A specimen signature of such appointee shall be expressly included in the appointing letter.	
	A copy of the Identification card/passport for the appointee shall also be attached.	
29.	Bidders shall Submit the required number of tender document copies that is marked clearly One (1) original and Three (3 No.) copies (the copies should be clearly marked in a sequential format as copy 1, copy 2 and copy 3 on the cover pages).	Mandatory
30.	Bidders <b>Must</b> Duly fill, sign and stamp Price schedule form	Mandatory
31.		Mandatory
	Tender in companies letter head.	
32.		Mandatory
	<b>Self Declaration</b> signed and stamped Declaration and Commitment to The Code of Ethics in companies letter head.	
33.	Bidder <b>Must duly</b> fill, sign and stamp the tenderer information form in format provided and the required information in companies letter head (i.e. Beneficial Ownership to be filled as per the Beneficial Ownership Disclosure Form provided in the tender document in companies letter head)	Mandatory
34.	The Authorized person to sign the tender on behalf of the tenderer and must sign and stamp every page of the bid document in including all attachments, amendments and any alterations made with their official stamp.	Mandatory
35.	Submit authority to seek refence from the Bidders Bankers and <b>ALL REFERNCES</b> submitted in their bid document	Mandatory
36.	Bidders must chronologically serialize/sequentially paginated ALL PAGES OF THE BID DOCUMENT to ensure compliance with section 74 (1) (i) of Public Procurement and Assets Disposal Act, 2015. NUMERICALLY	Mandatory

	(From the first page in format 1,2,3,4 to the last Page).  The Bid document should be firmly / properly bound to avoid lose leaf's note that the use d'spring files, boxed files or stapled documents shall be rejected  Pursuant to Section 79 of Public Procurement and Assets Disposal Act, 2015 any tender not meeting the mandatory and other eligibility		
	criteria will not proceed to Technical Evaluation Stage.		
ITT 35.4	Tenderers shall quote separate prices for different lots (contracts) and the methodology to determine the lowest tenderer is specified in Section III, Evaluation and Qualification Criteria. <b>Not Applicable</b>		
	F. Award of Contract		
ITT 49.1	The Adjudicator proposed by the Procuring Entity is to be appointed by chamber of chartered institute of Arbitrators in Kenya The hourly fee for this proposed Adjudicator shall be as per professional guide The biographical data of the proposed Adjudicator is as follows:		
ITT 50.1	The procedures for making a Procurement-related Complaint are available from the PPRA Website <a href="www.ppra.go.ke">www.ppra.go.ke</a> or email <a href="complaints@ppra.go.ke">complaints@ppra.go.ke</a> .  If a Tenderer wishes to make a Procurement-related Complaint, the Tenderer should submit its complaint following these procedures, in writing (by the quickest means available, that is either by hand delivery or email to:  The address for submitting appeals to Administrative Review Board:		
	The Secretary, Public Procurement Administrative Review Board, The Public Procurement Oversight Authority, 10th Floor, National Bank House, P.O. Box 58583-00200, NAIROBI, Kenya. Tel: +254 (0) 20 3244000 Email: info@ppra.go.ke Website: www.ppoa.go.ke In summary, a Procurement-related Complaint may challenge any of the following:		
	(i) the terms of the Tender Documents; and		
	(ii) the Procuring Entity's decision to award the contract		

## SECTION III - EVALUATION AND QUALIFICATION CRITERIA

#### 1. General Provision

- 1.1 Wherever a Tenderer is required to state a monetary amount, Tenderers should indicate the Kenya Shilling equivalent using the rate of exchange determined as follows:
  - a) For construction turnover or financial data required for each year-Exchange rate prevailing on the last day of the respective calendar year(in which the amounts for that year are to be converted) was originally established.
  - b) Value of single contract-Exchange rate prevailing on the date of the contract signature.
  - c) Exchange rates shall be taken from the publicly available source identified in the ITT. Any error in determining the exchange rates in the Tender may be corrected by the Procuring Entity.
- 1.2 This section contains the criteria that the Procuring entity shall use to evaluate tender and qualify tenderers. No other factors, methods or criteria shall be used otherthan specified in this tender document. The Tenderer shall provide all the information requested in the forms included in Section IV, Tendering Forms.

#### 1.3 Evaluation and contract award Criteria

The Procuring Entity shall use the criteria and methodologies listed in this Section to evaluate tenders and arrive at the Lowest Evaluated Tender. The tender that (i) meets the qualification criteria, (ii) has been determined to be substantially responsive to the Tender Documents, and(iii) is determined to have the Lowest Evaluated Tender price shall be selected for award of contract.

## 2 Preliminary examination for Determination of Responsiveness

The Procuring Entity will start by examining all tenders to ensure they meet inall respects the eligibility criteria and other mandatory requirements in the ITT, and that the tender is complete in all aspects in meeting the requirements provided for in the preliminary evaluation criteria outlined below. The Standard Tender Evaluation Report Document for Goods and Works for evaluating Tenders provides very clear guide on how to deal with review of these requirements. Tenders that do not pass the Preliminary Examination will be considered non- responsive and will not be considered further.

## A. Preliminary and Mandatory Requirements

All Tenderers MUST meet the following mandatory requirements. Tenderers that do not meet ALL the mandatory requirements will be considered non-responsive and will not be considered for further evaluation.

<u>Note:</u> All copies that require certification SHALL be certified by an Advocate and Commissioner for Oaths, High Court of Kenya.

	A. MANDATORY REQUIREMENT			
NO	PRELIMINARY/ MANDATORY CRITERIA	MANDATORY		
1.	Copy of Valid Certificate of Incorporation/Registration under the companies Act Cap 486. This should include change of particulars where applicable.	Mandatory		
2.	Copy of Valid TAX Compliance Certificate	Mandatory		
3.	Bidder <b>Must</b> submit a copy of CR12 from registrar of company's issued in the last six (6) months for incorporated firms showing the list of company directors and shares held by all directors and other organizations /secretaries copies of IDs/Passports for all the Directors / registration and CR12 of organizations holding shares and secretaries listed in the documents must be attached sole proprietor must attach copies of IDs/Passports	Mandatory		
4.	<ul> <li>Bidders Must attach Certified Audited Accounts as per ICPAK guidelines on preparation of financial statement 2022 for any of the last Two (2) consecutive years (2022, 2023,2024).</li> <li>For purpose of evaluation, the audited accounts are considered to be Certified if issued by registered CPA firm/member</li> </ul>	Mandatory		
	<ul> <li>recognized by ICPAK and signed by the Company's Director</li> <li>The practicing number of the independent auditor i.e. CPA member/Firm signing the accounts must be indicated in the independent's auditors report.</li> <li>Auditors practicing license for 2025 should be attached for the CPA Firm and CPA Member signing the accounts.</li> <li>The Accounts must be complete (Full Audited Accounts i.e., not sections of it)</li> <li>Any Discrepancies in the Accounts must be explained in the</li> </ul>			
5.	notes failure to which the accounts will be rejected  Provide proof of access to project financing for at least Kes. 10	Mandatory		
J.	million. This will be in the form of liquidity in operating accounts.  Provide supporting bank statements for at least 3 months or a letter of credit support from a financial institution regulated by Central Bank of Kenya (CBK).	ivianuatory		
6.	Bidders Must provide a Current County Government Business License from the region they are offering services, clearly indicating location of Registered Office	Mandatory		
7.	Bidder MUST provide Insurance policies from reputable Insurance Firm registered in Kenya (valid for at least one (1) year from the date of tender submission for;	Mandatory		
	Employees (Evidence of Insurance cover for current employees i.e. Workman Injuries Benefits Cover (WIBA)			
	• Contractual liability Cover with a minimum cover of Ksh 5,000,000 (Five Million).			
	• Fidelity			
	Provide evidence of Insurance Cover against loss of clients' property			
	All the policies MUST be certified by the underwriters.			
8.	Bidder MUST provide Copy of Current/Valid NHIF or SHA Compliance Certificate. The Bidder Must attach a commitment letter to ensure future NHIF/SHA deductions are remitted	Mandatory		
9.	Bidder MUST provide Copy of Current/Valid NSSF Compliance Certificate. The Bidder Must attach a commitment letter to	Mandatory		

		T
	ensure future NSSF deductions are remitted.	
10.	Copy of a valid ICT Authority accreditation certificate in Networks Category –minimum ICTA 3	Mandatory
11.	Copy of a valid Application service provider (ASP) License	Mandatory
40	from Communication Authority of Kenya	Mandatani
12.	Copy of a valid Telecommunication contractor License from Communication Authority of Kenya	Mandatory
13.	Copy of valid Electrical Contractor License from Energy and	Mandatory
14.	Petroleum Regulatory Authority (EPRA)	Mandatory
14.	Copy of a valid registration certificate issued by Office of the data protection commissioner (ODPC)- as Data Handler	iviaridatory
15.	Attach data sheets/brochures/technical drawings for all Active	Mandatory
	and passive equipment proposed with associated Manufacturer	
	Authorizations Forms (MAF).	
16.	Attach Authorized Re-seller License of proposed Low Earth	Mandatory
	Orbit Satellite Broadband Internet Technologies	
17.	Copy of a valid EHS Workplace Registration Certificate by the	Mandatory
	Department of Occupational Safety and Health.	
	•Provide a Health and Safety policy that include Personal	
	Protective Equipment (PPE) Plan.	
18.	Duly signed original manufacturer's authorization in the format	Mandatory
19.	provided  Site Visusing Contificate Attach a Filled and Signed tander site	Mandatory
19.	Site Viewing Certificate - Attach a <b>Filled and Signed</b> tender site	Manualory
	viewing certificate by a designated officer at Kenya Railways	
	Office (site viewing to be carried out The Site viewing to be carried out on Tuesday 25 <sup>th</sup> March 2025 at 10.00am to 12 Noon	
	at SGR Nairobi Terminus) <b>Form No.5.</b> The site form to be	
	signed by ICT designated officer and stamped.	
20.		Mandatory
	Million Only (Kshs.1,000,000.00) from a from a reputable	ĺ
	bank/financial institution recognized by the Central Bank of	
	Kenya (CBK) or an insurance Bond from an Insurance	
	Company Registered and Licensed by the Insurance Regulatory	
21.	Authority (IRA) for 30 days beyond the Tender Validity period  Provide a Preliminary Service level agreement (SLA) that is	Mandatory
	subject to negotiation upon successful bid	
22.	All Schedules and Forms of the tender document must be filled	Mandatory
	as required.	
23.	Bidders Must Duly fill, sign and stamp the Certificate of	Mandatory
	Independent Tender Determination Form (Section IV) in	
0.4	companies letter head.	Manadatani
24.	Bidders Must Duly fill, sign and stamp the Form SD1 Self	Mandatory
	declaration confirming that the person/tenderer is not debarred	
	in the matter of the Public Procurement and Asset Disposal Act	
25.	2015 (Section IV) in companies letter head.  Ridders Must Duly fill sign and stamp the Form SD2 Solf	Mandatory
25.	Bidders <b>Must</b> Duly fill, sign and stamp the <b>Form SD2 Self Declaration</b> confirming that the person/tenderer will not engage	iviaridatory
	in any corrupt or fraudulent practice (Section IV) in companies	
	letter head.	
26.	Bidders <b>Must</b> Duly fill, sign and stamp the provided Litigation	Mandatory

	history, in format provided in the tender document. (Form Con 2)	
	Bidders <b>Must</b> Duly fill, sign and stamp the Confidential Business Questionnaire (Section IV) in companies letter head.	Mandatory
28.	Bidder <b>Must</b> provide Power of Attorney giving the name of the person who should be signing the bid, authorizing him to submit / execute the agreement as a binding document in the presence of a commissioner of Oath and signed by the directors of the company appearing on the CR12 with the highest shares;	Mandatory
	The written confirmation of authorization to sign on behalf of the Tenderer shall consist of:	
	<ul> <li>A letter appointing a Power of Attorney who shall be authorized to commit the tenderer.</li> </ul>	
i	<ul> <li>A specimen signature of such appointee shall be expressly included in the appointing letter.</li> </ul>	
	A copy of the Identification card/passport for the appointee shall also be attached.	
	Bidders shall Submit the required number of tender document copies that is marked clearly One (1) original and Three (3 No.) copies (the copies should be clearly marked in a sequential format as copy 1, copy 2 and copy 3 on the cover pages).	Mandatory
	Bidders <b>Must</b> Duly fill, sign and stamp Price schedule form	Mandatory
	Bidder Must Fill, Sign and Stamp the Form of Tender in companies letter head.	Mandatory
32.	Bidders <b>Must</b> Duly fill, sign and stamp <b>Form SD3 Self Declaration</b> signed and stamped Declaration and Commitment to The Code of Ethics in companies letter head.	Mandatory
33.	Bidder <b>Must duly</b> fill, sign and stamp the tenderer information form in format provided and the required information in companies letter head (i.e. Beneficial Ownership to be filled as per the Beneficial Ownership Disclosure Form provided in the tender document in companies letter head)	Mandatory
34.	The Authorized person to sign the tender on behalf of the tenderer and must sign and stamp every page of the bid document in including all attachments, amendments and any alterations made with their official stamp.	Mandatory
35.	Submit authority to seek reference from the Bidders Bankers and ALL REFERENCES submitted in their bid document	Mandatory
	Bidders must chronologically serialize/sequentially paginated ALL PAGES OF THE BID DOCUMENT to ensure compliance with section 74 (1) (i) of Public Procurement and Assets Disposal Act, 2015. NUMERICALLY (From the first page in format 1,2,3,4 to the last Page).  The Bid document should be firmly / properly bound to avoid	Mandatory
	lose leaf's note that the use d spring files, boxed files or	
	stapled documents shall be rejected uant to Section 79 of Public Procurement and Assets Disposa	I Act 2015

Pursuant to Section 79 of Public Procurement and Assets Disposal Act, 2015 any tender not meeting the mandatory and other eligibility criteria will not proceed to Technical Evaluation Stage.

## 3 Technical Evaluation (ITT 35)

Technical evaluation shall be carried out only if the tender is determined to be responsive to the preliminary examination.

Bidder must demonstrate conformance to all the technical specifications and requirements as per section V of the tender document.

The Technical Evaluation will be based on compliance with the technical specifications set out in Section V of this tender document.

## **Technical Evaluation Criteria**

The proposed solution should meet the following requirements as a minimum:

No.	Description	Criteria	Marks
1.	Experience Related experience and track record in supply, installation and maintenance of satellite internet connectivity	Performance on similar projects:  a) Provide evidence of experience in supply, installation and maintenance of satellite broadband internet technologies as a managed service within Kenya:  i. One project of at least Kes. 30,000,000 in the last 5 years from the closing date of this tender. OR  ii. Two projects of at least Kes. 15,000,000 each in the last 5 years from the closing date of this tender. OR  iii. Three projects of at least Kes. 10,000,000 each in the last 5 years from the closing date of this tender. OR  iv. Four projects of at least Kes. 7,500,000 each in the last 5 years from the closing date of this tender. OR  v. Five projects of at least Kes 6,000,000 each in the last 5 years from the closing date of this tender. OR	18 marks
		Similarity being in complexity and scope. This must involve supporting and implementation of IP network using Low-Earth Orbit Satellite Broadband Internet Technologies. (The bidder should provide completion certificates / Local Service Orders (LSOs)/Local Purchase Orders (LPOs)/contracts/ testimonials on performance on similar projects)  Notes: Bidders currently offering the same services to KR to give a satisfactory performance report in format provided instead of an Original reference letters addressed to MD Kenya Railways (FORM 6)	

			,
		<ul> <li>For Purposes of the Evaluation, Certified Contract/ LPOs are contracts/LPO Signed and Stamped as true copies of the Original Contracts/LPOs by the Companies directors or a Commissioner of oath. Inconsistent Documents.</li> </ul>	
		Documents with alterations will be rejected.	
		Names and telephone contacts of At least two (2) <b>current</b> after sales maintenance contracts (SLA) customers for maintenance of satellite broadband internet services. (2 marks per customer)	4 marks
		Names and telephone contacts of At least one <b>current client</b> in the transportation industry and utilizing the satellite internet connectivity in motion in at east 3 transportation vehicles, vessels, locomotives. Attach relevant supporting documentation including reference letter	6 marks
		Demonstrate experience or provide evidence of experience in managing network & subscription service using a central management portal or tool designed for satellite broadband internet technologies, capable of supporting at least 100 (one hundred) subscription accounts.	3 marks
2.	Qualifications and experience of Key Technical personnel (Attach Curriculum Vitae and Copies of Certificates)	<ul> <li>i) One (1) Project Manager</li> <li>a. At least Degree in Engineering/ICT or related field.</li> <li>b. At least 3 Years' Experience in Project management</li> <li>c. Training in Project Management (Attach certificate)</li> <li>(2 Marks)</li> </ul>	
		<ul> <li>Two (2) IP Expert/Engineer</li> <li>a. At least Diploma in ICT or related field</li> <li>b. At least 1 Year Experience in IP equipment cinfigurations/maintenance.</li> <li>c. Certification in IP Equipment</li> <li>d. Attach certificate</li></ul>	

		T	1
		and maintenance. ( 2 Marks)	
		<ul> <li>Two (2) Power Engineer</li> <li>a) At least a Diploma in Electrical Engineering or related field.</li> <li>b) At least 3 years' experience in Electrical works. Provide CVs.</li> <li>c) The engineer should be registered with a relevant professional body. Provide certificates.</li> </ul>	
		(2 Marks)	
		Network Engineer (2 No.)  a) Bachelor's degre in Electrical Engineering, Civil engineering, information technology, computer science, telecommunication engineering or equivalent	
		b) At least 3 years active experience in network design and implementation	
		c) At least 1 Year active Experience in design and implementation of low earth orbit satellite broadband internet technologies	
		<ul><li>d) Proficiency in Google Earth and AutoCAD applications</li><li>e) Attach Certificates</li></ul>	
		(2 Marks)	
		Electrical Engineer (1 No.)	
		a) At least Diploma in Electrical Engineering or related field with at least 3 Years'	
		<ul><li>b) Experience in Electrical works and design.</li><li>c) Registered with a relevant</li></ul>	
		professional body. Attach certificate (2 Marks)	
3.	Adequacy and quality of the proposed	Technical Approach and Methodology i.e. Preliminary statement of work, Preliminary system Design)	3 marks
	methodology, and work plan in responding	The bidder's proposed schedule of activities with timelines and resource allocation (Delivery Gantt Chart)	2 marks
	to KR requirements	Organization and staffing (General Qualification, Adequacy for the Contract & Relevant experience in Kenya)	2 Marks
4.	Configure and	Bidder to provide details for	10 marks
	deploy Wi-Fi	Simple login using desktop computers, laptops, smartphones, tablets, and	

	Captive Portal as a managed service	<ul><li>featurephones</li><li>Both free and paid usage including support for M- Pesa, local &amp; foreign</li></ul>	
	Service	<ul><li>credit cards, eCitizen digital payments, and offline vouchers</li><li>Roaming between hotspots for both</li></ul>	
		free and paid users  Paid users can purchase both time and	
		<ul> <li>data-based access</li> <li>Logging for lawful intercept purposes</li> <li>Cybersecurity including content filtering</li> </ul>	
5.	Monitoring and management platform	for adult and malicious content.  Bidder to provide details of  Realtime monitoring of system performance including download speed, upload speed, latency, packet loss, signal quality, obstruction  Reporting of data usage per device and per site  Email alerts of system configuration or performance issues  API for integration with other systems  DashBoard capabilities	10 Marks
6.	Documentation	Bidder is expected to provide details of documentation to be provided upon completion of project.	10 Marks
7.	Transfer of Knowledge and Training	Training The bidder will be expected to provide a basic training to the staff of the client on the system. Bidder to Provide a training sub-plan	20 Marks
		Give detailed Training methodology for end and technical users	
	Score (Maximum		100 Marks
Only	Only bidders meeting the minimum score of 70% Technical Score shall proceed to		

Only bidders meeting the minimum score of 70% Technical Score shall proceed to the financial evaluation stage.

#### FINANCIAL EVALUATION

Financial evaluation shall be based on **Least Cost Method.** Tenderers that do not meet the requirements at the preliminary stage and technical stage shall be disqualified and shall not be considered at the financial evaluations stage.

	Financial Evaluation	Must Comply
1.	There is no discrepancy between the Figures and Words in the	Must
	Form of Tender	Comply
2.	The price schedule is accurately filled, signed and stamp with	Must
	the total contract price	Comply
3.	There is no discrepancy between the total in Figures and Words	Must
	of the price schedule	Comply
4.	The Total Price in the price schedule must be transferred to the	Must
	Form of Tender. Any discrepancy between the total amount in	Comply
	the price schedule and Form of Tender shall lead to automatic	
	disqualification.	
5.	Pricing consistency (same rates for similar items, price	Must
	distribution amongst sections)	Comply
6.	Reasonableness of pricing (comparison with prevailing market	Must
	levels, inclusion of taxes [VAT] in the rates); and	Comply

In addition to the criteria listed in ITT 35.2 (a)–(d) the following criteria shall apply:

- i) Pass mark for Technical Score; the pass mark for the Technical Score shall be70%.
- ii) Alternative Completion Times, if permitted under ITT 15.2, will be evaluated as follows:

  Not Applicable
- iii) Alternative Technical Solutions for specified parts of the Works, if permitted under ITT 15.3, will be evaluated as follows: Not Applicable
- iv) Other Criteria; if permitted under ITT 35.2 (e): Not Applicable

## 4 Multiple Contracts Applicable to use Option 2 N/A

Multiple contracts will be permitted in accordance with ITT 35.4. Tenderers are evaluated on basis of Lots and the lowest evaluated tenderer identified for each Lot. The Procuring Entity will select one Option of the two Options listed below for award of Contracts.

## **OPTION 1**

- i) If a tenderer wins only one Lot, the tenderer will be awarded a contract for that Lot, provided the tenderer meets the Eligibility and Qualification Criteria for that Lot.
- ii) If a tenderer wins more than one Lot, the tender will be awarded contracts for all won Lots, provided the tenderer meets the aggregate Eligibility and Qualification Criteria for all the Lots. The tenderer will be awarded the combination of Lots for which the tenderer qualifies and

the others will be considered for award to second lowest the tenderers.

#### **OPTION 2**

The Procuring Entity will consider all possible combinations of won Lots [contract(s)] and determine the combinations with the lowest evaluated price. Tenders will then be awarded to the Tenderer or Tenderers in the combinations provided the tenderer meets the aggregate Eligibility and Qualification Criteria for all the won Lots.

## 5 Alternative Tenders (ITT 15.1) Not Applicable

An alternative if permitted under ITT 13.1, will be evaluated as follows: The Procuring Entity shall consider Tenders alternatives specified in Part 2-Procuring Entity's as requirements. Only the technical alternatives, if any, of the Tenderer with the Best Evaluated Tender conforming to the basic technical requirements shall be considered by the Procuring Entity.

## 6 MARGIN OF PREFERENCE- -Not Applicable

## 7 Post qualification and Contract ward (ITT 39), more specifically,

- a) In case the tender was subject to post-qualification, the contract shall be awarded to the lowest evaluated tenderer, subject to confirmation of pre-qualification data, if so required.
- b) In case the tender was not subject to post-qualification, the tender that has been determined to be the lowest evaluated tenderer shall be considered for contract award, subject to meeting each of the following conditions.
  - i. The Tenderer shall demonstrate that it has access to, or has available, liquid assets, unencumbered real assets, lines of credit, and other financial means (independent of any contractual advance payment) sufficient to meet the delivery of services. Other conditions depending on their seriousness.

## a) History of non-performing contracts:

Tenderer and each member of JV in case the Tenderer is a JV, shall demonstrate that Non- performance of a contract did not occur because of the default of the Tenderer, or the member of a JV in the last one year. The required information shall be furnished in the appropriate form (FORM CON-2).

## b) Pending Litigation

Financial position and prospective long-term profitability of the Single Tenderer, and inthe case the Tenderer is a JV, of each member of the JV, shall remain sound according to criteria established with respect to Financial Capability under Paragraph (i) above ifall pending litigation will be resolved against the Tenderer. Tenderer shall provide information on pending litigations in the appropriate form.

## c) Litigation History

There shall be no consistent history of court/arbitral award decisions against the Tenderer, in the last One year. All parties to the contract shall furnish the information in the appropriate form about any litigation or arbitration resulting from contracts completed or ongoing under its execution over the year's specified. A consistent history of awards against the Tenderer or any member of a JV may result in rejection of the tender.

## **SECTION IV - TENDERING FORMS**

## 1. FORM OF TENDER

## **INSTRUCTIONS TO TENDERERS**

- i) The Tenderer must prepare this Form of Tender on stationery with its letterhead clearly showing the Tenderer's complete name and business address.
- ii) All italicized text is to help Tenderer in preparing this form.
- iii) Tenderer must complete and sign CERTIFICATE OF INDEPENDENT TENDER DETERMINATION and the SELF DECLARATION OF THE TENDERER attached to this Form of Tender.
- iv) The Form of Tender shall include the following Forms duly completed and signed by the Tenderer.
  - a) Tenderer's Eligibility-Confidential Business Questionnaire
  - b) Certificate of Independent Tender Determination
  - c) Self-Declaration of the Tenderer

**Date of this Tender submission** [insert date (as day, month and year) of Tender submission]

**ITT No.:**[insert number of ITT process]

- v) Alternative No.:[insert identification No if this is a Tender for an alternative] To: [insert complete name of Procuring Entity]
- a) **No reservations:** We have examined and have no reservations to the tendering document, including Addenda issued in accordance with ITT9:
- vi) **Eligibility**: We meet the eligibility requirements and have no conflict of interest in accordance with ITT4:
- b) Tender-Securing Declaration: We have not been suspended nor declared ineligible by the Procuring Entity based on execution of a Tender-Securing Declaration or Proposal-Securing Declaration in Kenyain accordance with ITT21;
- Conformity: We offer to provide the Non-Consulting Services inconformity with the tendering document of the following:[insert a brief description of the Non-Consulting Services];
- d) **Tender Price:** The total price of our Tender, excluding any discounts offered in item(f) below is: [Insert one of the options below as appropriate]

Option1,in case of one lot: Total price is: [insert the total price of the Tender in words and figures, indicating the various amounts and the respective currencies];

Or

Option 2, in case of multiple lots:(a) Total price of each lot[insert the total price of each lot in words and *figures*, indicating the various amounts and the respective currencies];

and (b) Total price of all lots (sum of all lots) [insert thetotal price of all lots in words and *figures*, indicating the various amounts and the respective currencies];

- Discounts: The discounts offered and the methodology for their application are: The discounts offered are: [Specify in detail each discount offered.]
- ii) The exact method of calculations to determine the net price after application of discounts is shown below: [Specify in detail the method that shall be used to apply the discounts];
- e) Tender Validity Period: Our Tender shall be valid for the period specified TDS 19.1 (as amended if applicable) from the date fixed for the Tendersubmission deadline (specified in TDS 23.1(as amended if applicable), and it shall remain binding upon us and may be accepted at any time before the expiration of that period;
- f) Performance Security: If our Tender is accepted, we commit to obtain aPerformance Security in accordance with the tendering document;
- g) One Tender Per Tenderer: We are not submitting any other Tender(s) as an individual Tenderer, and we are not participating in any other Tender(s) as a Joint Venture member or as a subcontractor, and meet the requirements of ITT4.3, other than alternative Tenders submitted in accordance with ITT14;
- h) Suspension and Debarment: We, along with any of our subcontractors, suppliers, consultants, manufacturers, or service providers for any part of the contract, are not subject to and not controlled by any entity or individual that is subject to, a temporary suspension or a debarment imposed by the PPRA. Further, we are not ineligible under Kenya's official regulations or pursuant to a decision of the United Nations Security Council;
- i) State-owned enterprise or institution: [select the appropriate option and delete the other] [We are not a state-

owned enterprise or institution]

- / [We are a state-owned enterprise or institution but meet therequirements of ITT 4.6];
- j) Commissions, gratuities and fees: We have paid, or will pay the following commissions, gratuities, or fees with respect to the Tendering process or execution of the Contract: [insert complete name of each Recipient, its full address, r gratuity].

Name of Recipient	Address	Reason	Amount

(If none has been paid or is to be paid, indicate "none.")

- vii) [Delete if not appropriate, or amend to suit]We confirm that we understand the provisions relating to Standstill Period as described in this tendering document and the Procurement Regulations.
- k) Binding Contract: We understand that this Tender, together with your written acceptance thereof included in your Form of Acceptance, shall constitute a binding contract between us, until a formal contract isprepared and executed;
- Not Bound to Accept: We understand that you are not bound to accept the lowest evaluated cost Tender, the Best Evaluated Tender or any otherTender that you may receive; and
- o) **Fraud and Corruption:** We hereby certify that we have taken steps to ensure that no person acting for us or on our behalf engages in any typeof Fraud and Corruption.
- p) **Collusive practices**: We hereby certify and confirm that the tender is genuine, non-collusive and made with the intention of accepting the contract if awarded. To this effect we have signed the "Certificate of Independent tender Determination" attached below.
- Q Code of Ethical Conduct: We undertake to adhere by the Code of Ethics for Persons Participating in Public Procurement and Asset Disposal, copy available from (specify website) during the procurement process and

the execution of any resulting contract.

- r) We, the Tenderer, have completed fully and signed the following Forms as part of our Tender:
  - i) Tenderer's Eligibility; ConfidentialBusiness Questionnaire—toestablish we are not in any conflict to interest.
  - ii) Certificate of Independent Tender Determination—to declare that we completed the tender without colluding with other tenderers.
  - iii) Self-Declaration of the Tenderer-to declare that we will, if awardeda contract, not engage in any form of fraud and corruption.
  - iv) Declaration and commitment to the Code of Ethics for Persons Participating in Public Procurement and Asset Disposal.

Further, we confirm that we have read and understood the full content and scope of fraud and corruption as informed in "Appendix 1- Fraud and Corruption" attached to the Form of Tender.

Name of the Tende complete name of pe					.*[insert	
Name of the persor the Tenderer:authorized to sign the	**[inse	_				
Title of the person s signing the Tender]	igning the Tend	<b>er</b> [inse	ert con	nplete title o	f the per	rson
Signature of the per person whose name a				[insert	t signatu	re of
Date signed	[insert [insert month]			signing]	day	of

## i) TENDERER'S ELIGIBILITY - CONFIDENTIAL BUSINESS QUESTIONNAIRE

## Instruction to Tenderer

Tender is instructed to complete the particulars required in this Form, one form for each entity if Tender is a JV. Tenderer is further reminded that it is an offence to give false information on this Form.

## a) Tenderer's details

	İTEM	DESCRIPTION
1	Name of the Procuring Entity	
2	Reference Number of the Tender	
3	Date and Time of Tender Opening	
4	Name of the Tenderer	
5	Full Address and Contact Details of the Tenderer.	<ol> <li>Country</li> <li>City</li> <li>Location</li> <li>Building</li> <li>Floor</li> <li>Postal Address</li> <li>Name and email of contact person.</li> </ol>
6	Current Trade License Registration Number and Expiring date	
7	Name, country and full address (postal and physical addresses, email, and telephone number) of Registering Body/Agency	
8	Description of Nature of Business	
9	Maximum value of business which the Tenderer handles.	
10	State if Tenders Company is listed in stock exchange, give name and full address (postal and physical addresses, email, and telephone number) of state which stock exchange	

## **General and Specific Details**

d)

e)

	b)	Sole Proprietor, provide the following details.  Name in full						
		Age						
		Nationality						
		Country of Origin						
		Citizenship						
	c)	Partnership, provi	de the following	details.				
	Name	s of Partners	Nationality	Citizenship	% Shares owned			
1					Ownou			
2								
3								
Reg	istered	Company, provide t	the following det	ails.				
	i) F	Private or public Con	npany					
	ii) S	State the nominal and	d issued capital	of the Company-				
	Non	ninal Ke	nya	Shillings	(Equivalent)			
	Issu		ya	Shillings	(Equivalent)			
	iii) (	Give details of Direct						
	Names	s of Director	Nationality	Citizenship	% Shares			
1					owned			
2								
3								
DIS	CLOSU	RE OF INTEREST-I	nterest of the F	irm in the Procurir	ng Entity.			
i)	Are the	ere any person/pers	sons in	(Na	ame of			

<b>Procuring</b>	Entity)	who h	has/have	an	interest	or	relationship	) in	this	firm?
Yes/No										

If yes, provide details as follows.

	Names of	Designation	in	the	Interest	or	Relationship
	Person	<b>Procuring Entity</b>			with Tend	erer	
1							
2							
3							

## ii) Conflict of interest disclosure

	Type of Conflict	Disclosure YES OR NO	If YES provide details of the relationship with Tenderer
1	Tenderer is directly or indirectly controlled by or is under common control with another tenderer.		
2	Tenderer receives or has received any direct or indirect subsidy from another tenderer.		
3	Tenderer has the same legal representative as another tenderer		
4	Tender has a relationship with another tenderer, directly or through common third parties that puts it in a position to influence the tender of another tenderer, or influence the decisions of the Procuring Entity regarding this tendering process.		
5	Any of the Tenderer's affiliates participated as a consultant in the preparation of the design or technical specifications of the works that are the subject of the tender.		
6	Tenderer would be providing goods, works, non- consulting services or consulting services during implementation of the contract specified in this Tender Document.		
7	Tenderer has a close business or family relationship with a professional staff of the Procuring Entity who are directly or indirectly involved in the preparation of the Tender document or specifications of the Contract, and/or the Tender evaluation process of such contract.		
8	Tenderer has a close business or family		

	Type of Conflict	Disclosure YES OR NO	If YES provide details of the relationship with Tenderer
	relationship with a professional staff of the Procuring Entity who would be involved in the implementation or supervision of the Contract.		
9	Has the conflict stemming from such relationship stated in item 7 and 8 above been resolved in a manner acceptable to the Procuring Entity throughout the tendering process and execution of the Contract?		

## f) Certification

On	behalf	of	the	Tenderer,	ı	certify	that	the	information	given	above	is complete,	current
and	accura	te a	as at	the date of	SI	ubmissi	on.						

Full	Name
Title or Designation	
(Signature)	(Date)

## ii) CERTIFICATE OF INDEPENDENT TENDER DETERMINATION

I, the undersigned, in submitting the accompanying Letter of Tender to the [Name

for:	of	Procuring	Ent	ity]	
		[Name and	number of t	ender] in res	ponse to the
	enders made by: tements that I ce				
I certify, on both of Tenderer]					[Name

- 1. I have read and I understand the contents of this Certificate:
- 2. I understand that the Tender will be disqualified if this Certificate is found not to be true and complete in every respect;
- 3. I am the authorized representative of the Tenderer with authority to sign this Certificate, and to submit the Tender on behalf of the Tenderer;
- 4. For the purposes of this Certificate and the Tender, I understand that the word "competitor" shall include any individual or organization, other than the Tenderer, whether or not affiliated with the Tenderer, who:
  - a) Has been requested to submit a Tender in response to this request for tenders:
  - b) could potentially submit a tender in response to this request for tenders, based on their qualifications, abilities or experience;
- 5. The Tenderer discloses that [check one of the following, a s applicable]:
  - a) The Tenderer has arrived at the Tender independently from, and without consultation, communication, agreement or arrangement with, any competitor;
  - b) the Tenderer has entered into consultations, communications, agreements or arrangements with one or more competitors regarding this request for tenders, and the Tenderer discloses, in the attached document(s), complete details thereof, including the names of the competitors and the nature of, and reasons for, such consultations, communications, agreements or arrangements;
- 6. In particular, without limiting the generality of paragraphs(5)(a) or (5)(b) above, there has been no consultation, communication, agreement or arrangement with any competitor regarding:
  - a) prices;
  - b) methods, factors or formulas used to calculate prices;
  - c) the intention or decision to submit, or not to submit, a tender; or
  - d) the submission of a tender which does not meet the specifications of the request for Tenders; except as specifically disclosed pursuant to paragraph (5) (b) above;
- 7. In addition, there has been no consultation, communication, agreement or arrangement with any competitor regarding the quality, quantity, specifications or delivery particulars of the works or services to which this request for tenders relates, except as specifically authorized by the procuring authority or as specifically disclosed pursuant to paragraph (5)(b) above;

8.	The terms of the Tender have not been, and will not be, knowingly by the Tenderer, directly or indirectly, to any competitor, prior to the time of the official tender opening, or of the awarding of the Cont ever comes first, unless otherwise required by law or as specifically pursuant to paragraph (5) (b) above.	e date and ract, which
	NameTitle	<b>;</b>
	Date	
	[Name, title and signature of authorized agent of Tenderer and Da	te]

## iii) SELF-DECLARATION FORMS

## FORM SD1

# SELF DECLARATION THAT THE PERSON/TENDERER IS NOT DEBARRED IN THE MATTER OF THE PUBLIC PROCUREMENT AND ASSET DISPOSAL ACT 2015

	being a resident of		Post	Office	Вох
		1	the	Republic follows:-	of
1.	THAT I am the Company Secretary/ C/Principal Officer/Director of				Director
	Company) who is a Bidder i	in re	-	of <b>Tender</b>	
	title/description) for(insert_name of the Procompetent to make this statement.	rocuri	ng entity)	and duly aut	
2.	THAT the aforesaid Bidder, its Directors debarred from participating in procureme Act.				
3.	THAT what is deponed to herein abknowledge, information and belief.	ove	is true	to the best	of my
	(Title)				
	(Signature)				
	(Date)		Bidde	r	
	Official Stamp				

## FORM SD2

# SELF DECLARATION THAT THE PERSON/TENDERER WILL NOT ENGAGE IN ANY CORRUPT OR FRAUDULENT PRACTICE

I,	of
P.O.	Boxbeing a resident of in the Republic of
	do hereby make a statement as follows:-
1.	THAT I am the Chief Executive/Managing Director/Principal Officer/Director of (insert
	name of the Company) who is a Bidder in respect of Tender No
	(insert name of the Procuring entity) and duly authorized and
	competent to make this statement.
2.	THAT the aforesaid Bidder, its servants and/or agents /subcontractors will not engage in any corrupt or fraudulent practice and has not been requested to pay any inducement to any member of the Board, Management, Staff and/or employees and/or agents of
3.	THAT the aforesaid Bidder, its servants and/or agents /subcontractors have not offered any inducement to any member of the Board, Management, Staff and/or employees and/or agents of (name of the procuring entity)
4.	THAT the aforesaid Bidder will not engage /has not engaged in any corrosive practice with other bidders participating in the subject tender
5.	THAT what is deponed to here in above is true to the best of my knowledge information and belief.
(	Title) (Signature)(Date)

Bidder's Official Stamp

## FORM SD3

DECLARATION AND COMMITMENT TO THE CODE OF ETHICS									
Company/I	(person)							Business/	
have read a Disposal Ad	and fully unde ct, 2015, Reg Procurement	erstoo ulatio	d the cont	ents o	of the Publi e of Ethics	c Pro	cureme persons	nt & Asset participating	;
•	commit to at g in Public Pr		•				Ethics f	or persons	
Name of Au	ıthorized sign	atory.							
Sign									
Position									
Office addre	ess								
Telephone.									
	e Firm/Compa								
Date									
(Company	Seal/ Rubbe	r Sta	mp where	e app	licable)				
Witness Na	ame								
Sign									
D 1									

## i) APPENDIX1-FRAUD AND CORRUPTION

(Appendix 1 shall not be modified)

## 1. Purpose

1.1 The Government of Kenya's Anti-Corruption and Economic Crime laws and their sanction's policies and procedures, Public Procurement and Asset Disposal Act (no. 33 of 2015) and its Regulation, and any other Kenya's Acts orRegulations related to Fraud and Corruption, and similar offences, shall apply with respect to Public Procurement Processes and Contracts that are governedby the laws of Kenya.

## 2. Requirements

- 2.1 The Government of Kenya requires that all parties including Procuring Entities, Tenderers, (applicants/proposers), Consultants, Contractors and Suppliers; any Sub-contractors, Sub-consultants, Service providers or Suppliers; any Agents (whether declared or not); and any of their Personnel, involved and engaged in procurement under Kenya's Laws and Regulation, observe the highest standard of ethics during the procurement process, selection and contract execution of all contracts, and refrain from Fraud and Corruption and fully comply with Kenya's laws and Regulations as per paragraphs 1.1above.
- 2.2 Kenya's public procurement and asset disposal act (no. 33 of 2015) under Section 66 describes rules to be followed and actions to be taken in dealing with Corrupt, Coercive, Obstructive, Collusive or Fraudulent practices, and Conflicts of Interest in procurement including consequences for offences committed. A few of the provisions noted be low highlight Kenya's policy of no tolerance for such practices and behavior:
  - A person to whom this Act applies shall not be involved in any corrupt, coercive, obstructive, collusive or fraudulent practice; or conflicts ofinterest in any procurement or asset disposal proceeding;
  - 2) A person referred to under sub section (1) who contravenes the provisions of that sub-section commits an offence;
  - 3) Without limiting the generality of the subsection (1) and (2), the person shall be:

-

- a) disqualified from entering into a contract for a procurement or assetdisposal proceeding; or
- b) if a contract has already been entered into with the person, the contractshall be voidable;
- The voiding of a contract by the procuring entity under subsection (7)does not limit any legal remedy the procuring entity may have;
- 3. An employee or agent of the procuring entity or a member of the Board or committee of the procuring entity who has a conflict of interest with respect to a procurement:
  - a) Shall not take part in the procurement proceedings;
  - b) shall not, after a procurement contract has been entered into, take part in any decision relating to the procurement or contract; and

- c) Shall not be a subcontractor for the tender to whom was awarded contract, or a member of the group of tenders to whom the contract was awarded, but the subcontractor appointed shall meet all the requirements of this Act.
- 4. An employee, agent or member described in subsection (1) who refrains fromdoing anything prohibited under that subsection, but for that subsection, wouldhave been within his or her duties shall disclose the conflict of interest to the procuring entity;
- 4.1 If a person contravenes subsection (1) with respect to a conflict of interest described in subsection (5) (a) and the contract is awarded to the person or hisrelative or to another person in whom one of them had a direct or indirect pecuniary interest, the contract shall be terminated and all costs incurred by the public entity shall be made good by the a warding officer. etc.

In compliance with Kenya's laws, regulations and policies mentioned above, the Procuring Entity:

Defines broadly, for the purposes of the above provisions, the terms set forthbelow as follows:

- "corrupt practice" is the offering, giving, receiving, or soliciting, directly or indirectly, of anything of value to influence improperly the actions of another party;
- ii) "fraudulent practice" is any act or omission, including misrepresentation, that knowingly or recklessly misleads, or attemptsto mislead, a party to obtain financial or other benefit or to avoid an obligation;
- iii) "collusive practice" is an arrangement between two or more parties designed to achieve an improper purpose, including to influence improperly the actions of another party;
- iv) "coercive practice" is impairing or harming, or threatening to impair orharm, directly or indirectly, any party or the property of the party to influence improperly the actions of a party;
- v) "obstructive practice" is:
  - a) deliberately destroying, falsifying, altering, or concealing of evidence material to the investigation or making false statements to investigators in order to materially impede investigation by Public Procurement Regulatory Authority (PPRA) or any other appropriate authority appointed by Government of Kenya into allegations of a corrupt, fraudulent, coercive, or collusive practice; and/or threatening, harassing, or intimidating any party to preventit from disclosing its knowledge of matters relevant to the investigation or from pursuing the investigation; or
  - b) acts intended to materially impede the exercise of the PPRA's or the appointed authority's inspection and audit rights provided forunder paragraph 2.3e. below.
  - c) Defines more specifically, in accordance with the above procurement Act provisions set forth for fraudulent and collusive practices as follows:

"fraudulent practice" includes a misrepresentation of fact in

order to influence a procurement or disposal process or the exercise of acontract to the detriment of the procuring entity or the tenderer or the contractor, and includes collusive practices amongst tenderers prior to or after tender submission designed to establish tender prices at artificial non-competitive levels and to deprive he procuring entity of the benefits of free and open competition.

- c) Rejects a proposal for award of a contract if PPRA determines that the firm or individual recommended for award, any of its personnel, or its agents, or its subconsultants, sub-contractors, service providers, suppliers and/or their employees, has, directly or indirectly, engaged in corrupt, fraudulent, collusive, coercive, or obstructive practices in competing for the contract in question;
- d) Pursuant to the Kenya's above stated Acts and Regulations, may sanction or recommend to appropriate authority(ies) for sanctioning and debarment of a firm or individual, as applicable under the Act sand Regulations;
- e) Requires that a clause be included in Tender documents and Request for Proposal documents requiring (i) Tenderers (applicants/proposers), Consultants, Contractors, and Suppliers, and their Sub-contractors, Sub-consultants, Service providers, Suppliers, Agents personnel, permit the PPRA or any otherappropriate authority appointed by Government of Kenya to inspect<sup>2</sup>all accounts, records and other documents relating to the procurement process, selection and/or contract execution, and tohave them audited by auditors appointed by the PPRA or any other appropriate authority appointed by Government of Kenya; and
- f) Pursuant to Section 62 of the above Act, requires Applicants/Tenderers to submit along with their Applications/Tenders/Proposals a "Self-Declaration Form" as included in the procurement document declaring that they and all parties involved in the procurement process and contract execution have not engaged/will not engage in any corrupt or fraudulent practices.

A consultancy, and rendering, either directly or as a nominated sub-contractor, nominated consultant, nominated manufacturer or supplier, or nominated service provider, in respect of such contract, and (ii) entering into an addendum or amendment introducing a material modification to any existing contract.

2 Inspections in this context usually are investigative (i.e., forensic) in nature. They involve fact-finding activities undertaken by the Investigating Authority or persons appointed bythe Procuring Entity to address specific matters related to investigations/ audits, such as evaluating the veracity of an allegation of possible Fraud and Corruption, through the appropriate mechanisms. Such activity includes but is not limited to: accessing and examining a firm's or individual's financial records and information, and making copies thereof as relevant; accessing and examining any other documents, data and information (whether in hard copy or electronic

<sup>&</sup>lt;sup>1</sup>For the avoidance of doubt, a party's ineligibility to be awarded a contract shall include, without limitation, (i) applying for pre- qualification, expressing interest in

format)deemed relevant for the investigation/ audit, and making copies there of as relevant; interviewing staff and other relevant individuals; performing physical inspections and site visits; and obtaining third party verification of information.

## 2 TENDERER INFORMATION FORM

	[The Tenderer shall <i>fill</i> in this Form in accordance with the in below. No alterations to its format shall be permitted and no su accepted.]		
	Date:[insert date (as day, mo and year) ofTender submission]	onth	
	ITT No[insert number of Tenderi	ng process]	
	Alternative No[insert identification No if t alternative]	his is a Tender for an	
١.	Tenderer's Name: [insert name]	Tenderer's	legal
	2. In case of JV, legal name of each memberlegal name of each member in JV]	[insert	
	3. Tenderer's actual or intended country[insert actual or intended country	_	
	4. Tenderer's year of registration:  Tenderer's year of registration]	[insert	
	5. Tenderer's Address in country[insert Tenderer's legal address ofregistration]		
	6. Tenderer's Authorized Representative Information		
	Name[insert Authori name]	zed Representative's	
	Address[insert Author Address]	ized Representative's	i
	Telephone:[insert Representative's telephone/fax numbers]	Autho	rized
	Email Address:[insert Representative's email address]	Authorized	
	7. Attached are copies of original documents ofthebox(es) of the attached original documents]	[check	

 Articles of Incorporation (or equivalent documents of constitution or association), and/or documents of registration of the legal entity named above,in accordance with ITT 4.4.

- In case of JV, Form of intent to form JV or JV agreement, in accordance with ITT 4.1. In case of state-owned enterprise or institution, in accordance with ITT4.6 documents establishing:
  - i) Legal and financial autonomy
  - ii) Operation under commercial law
  - iii) Establishing that the Tenderer is not under the supervision of the agency of the Procuring Entity A current tax clearance certificate or tax exemption certificate in case of Kenyan tenderers issued by the Kenya Revenue Authority in accordance with ITT 4.14.
- 8. Included are the organizational chart, a list of Board of Directors, and the beneficial ownership.

#### **Price Schedule Forms**

[The tenderer shall *fill* in these Price Schedule Forms in accordance with the instructions indicated. The list of line items in column 1 of the **Price Schedules** shall coincide with the List of Goods and Related Services specified by the Procuring Entity in the Schedule of Requirements.]

## PRICE SCHEDULE

- a. All Prices shall be in Kenyan Shillings (Kshs) as per the table below.
- b. The bidder's financial proposal should take into consideration the following options:
  - i. The capital Cost of the system
  - ii. Annual maintenance costs
- c. The bidder should fill the Priced Bill of Quantities in the format contained in this bid document
- d. The bidder should complete and sign the Form of Tender in the format contained in this bid document

## SCHEDULE FOR GOODS AND SERVICES TO BE SUPPLIED

Item	Description	Category	Quantity	
Deployment of satellite Internet Backbone infrastructure re for Fixed Locations - Nairobi Mombasa & Voi, SGR Terminus station		Satellite Broadband Internet Kit inclusive of a 2KVA UPS inclusive of all required cable connections and Mounting requirements as per technical requirements	3	
		Professional Installation, configuration And integration and of Network equipment and commissioning 2 KVA UPS)	3 LOT	

Deployment of Mobility satellite Internet Backbone infrastructure re for 1 No. Presidential al Class coach	Mobile satellite Internet Backbone Hardware inclusive (1 Satellite Broadband Internet Kit , 1Cabinet, 1Router, 1switch,	1
	1 Cellular and Wi-Fi Mobility Antenna	
	2 Access Points,	
	2 KVA UPS) inclusive of all required cable connections and mouting as per Technical requirements	
	Professional Installation, configuration and integration and of Network Equipment and commissioning	1 LOT
Deployment of Mobility satellite Internet Backbone infrastructure	Mobile satellite Internet Backbone Hardware inclusive (1 Satellite	4
for 4 No premium coaches	Broadband Internet Kit	
	, 1Cabinet, 1Router, 1switch,	
	1 Cellular and Wi-Fi Mobility Antenna	
	2 Access Points,	
	2 KVA UPS) inclusive of all required cable connections and mouting as per Technical requirements for 4 No. premium coaches	
	Professional Installation, configuration and integration and of Network Equipment and commissioning	4 LOT
	for 4 No. premium coaches	
	TOTAL	

ı İ		Г	
	Fixed site satellite internet Bandwidth	6TB High Priority Internet subscription for One Year	
Intern	<b>for</b> station – Nairobi, Voi, Mombasa Terminus	(12 months)	3
et			
Band width	Mobility satellite internet Bandwidth	5TB Mobile High Priority Internet subscription for One Year	
(Subs	for 4 No.	(12 months)	4
cripti	Premium coaches	(12 menano)	4
on)	Tremam oddones		
		TOTAL	
	Monitoring and	subscription for One Year	1
	management Platform	(12 months)	
	for both		
	Mobility satellite internet Bandwidth and Fixed site satellite internet		
	Bandwidth H and Network equipment controller/Platform as a managed service		
	Wi-Fi Captive Portal	subscription for One Year	1
	as a managed Service	(12 months)	
	Any other Project Costs (Specify)		
		TOTAL	
		VAT	
		GRAND TOTAL SUM	

## **OTHER FORMS**

## 3. TENDERER'S JV MEMBERS INFORMATION FORM

[The Tenderers hall <i>fill</i> in this Form in accordance with the instructions indicated below. The following table shall be <i>filled</i> in for the Tenderer and for each member of a Joint Venture]].	
Date:[insert date (as day, month and year) of Tender submission]	
ITT No.: [insert number of Tendering process]	of
Alternative No[insert identification No if this is a Tender for an alternative]	
Tenderer's Name: [insert <i>Tenderer's</i> legal name]	
2. Tenderer's JV Member's name: [insert JV's Member legal name]	
3. Tenderer's JV Member's country of registration: [insert JV's Member country ofregistration]	
4. Tenderer's JV Member's year of registration: [insert JV's Member year of registration]	
<ol> <li>Tenderer's JV Member's legal address in country of registration: [insert JV's Memberlegal address in country of registration]</li> </ol>	
6. Tenderer's JV Member's authorized representative information	
Name: [insert name of JV's Member authorized representative]	
Address: [insert address of JV's Member authorized representative]	
Telephone/Fax numbers: [insert telephone/fax numbers of JV's Member authorizedrepresentative]	
Email Address: [insert email address of JV's Member authorized representative]	
<ol><li>Attached are copies of original documents of [check the box(es) of the attached original documents]</li></ol>	
☐ Articles of Incorporation (or equivalent documents of constitution or association), and/or registration documents of the legal entity named above, in accordance with ITT 4.4.	
☐ In case of a state-owned enterprise or institution, documents establishing legal andfinancial autonomy, operation in accordance with commercial law, and that they are not under the supervision of the Procuring Entity, in accordance with ITT 4.6.	
8. Included are the organizational chart, a list of Board of Directors, and the beneficialownership.	

...... Price Schedule Forms

[The tenderer shall fill in these Price Schedule Forms in accordance with the instructions indicated. The list of line items in column 1 of the **Price Schedules** shall coincide with the List of Goods and Related Services specified by the Procuring Entity in the Schedule of Requirements.]

Price Schedule: Goods Manufactured outside Kenya, to be Imported

					(Group C Tenders, goods to be imported) Currencies in accordance with ITT 15			Date:Alternative No:	
1	2		3	4	5	6	7	8	9
Line	Description of		Country	Delivery	Quantity	Unit price	CIP Price per	Price per line item for	Total Price per Line
Item N□			of Origin	Date as defined by Incoter ms	and physical unit	CIP [insert place of destination] in accordanc e with ITT 14.8(b)(i)	line item (Col. 5x6)	inland transportation and other services required in Kenya to convey the Goods to their final destination specified in TDS	(Col. 7+8)
1.	Deployment of satellite Internet Backbone infrastructure for Fixed Locations - Nairobi Mombasa & Voi, SGR Terminus station	Satellite Broadband Internet Kit inclusive of a 2KVA UPS inclusive of all required cable connections and Mounting requirements as per technical requirement			3			•	
2.		Professional			3 LOT				

n	1				1	
		Installation, configuration And integration and of Network equipment and commissioning				
3.	Deployment of Mobility satellite Internet Backbone infrastructure re for 1 No. Presidential al Class coach	2 KVA UPS)  Mobile satellite Internet Backbone Hardware inclusive (1 Satellite Broadband Internet Kit , 1Cabinet, 1Router, 1switch,  1 Cellular and Wi-Fi Mobility Antenna  2 Access Points,  2 KVA UPS) inclusive of all required cable connections and mouting as per Technical requirements		1		
4.		Professional Installation, configuration and integration and of Network Equipment and commissioning for 4 No. premium		1 LOT		

		coaches				
5.	Internet Backbone infrastructu re for 4 No premum coaches	Mobile satellite Internet Backbone		4		
6.		Professional Installation, configuration and integration and of Network Equipment and commissioning for 4 No. premium		4 LOT		
7.	Internet Bandwidth (Subscription)	Fixed site satellite internet Bandwidth		3		
		for station –				

		Nairobi, Voi, Mombasa Terminus :			
		6TB High Priority Internet subscription for One Year (12 months)			
		Mobility satellite internet Bandwidth for 4 No. Premium coaches:	4		
		5TB Mobile High Priority Internet subscription for One Year (12 months)			
8.	Monitoring and management Platform for both	subscription for One Year (12 months)	1		
9.	Mobility satellite internet Bandwidth and Fixed site satellite internet Bandwidth and Network equipment controller/Platform as a managed service				
10.	Wi-Fi Captive Portal as a managed Service	subscription for One Year (12 months)	1		

11.	Any other Project costs (Specify)					
					16% VAT	
					GRAND TOTAL PRICE	

Name of tenderer	[insert complete name of tenderer]
Signature of tenderer	. [signature of person signing the Tender]
Date	.[Insert Date]

#### Price Schedule: Goods Manufactured Outside Kenya, already imported\*

			(Group C Currencie	Date: ITT No: Alternative No: Page N□of								
1	2	3	4	5	6	7	8	9	10	11	12	
Line Item N□	Descript ion of Goods		Delivery Date as defined by Incoterm s	Quantity and physical unit	Unit price including Custom Duties and Import Taxes paid, in accordanc e with ITT 14.8(c)(i)	Custom Duties and Import Taxes paid per unit in accordance with ITT 14.8(c)(ii), [to be supported by documents]	custom duties and import taxes, in accordance with ITT 14.8 (c) (iii)	line item net of Custom Duties and Import Taxes paid, in accordan	transportation and other services required in Kenya to convey the goods to their final destination, as	Sales and other taxes paid or payable per item if Contract is awarded (in accordance with ITT 14.8(c)(iv)	item	line
							1		1	Total Tender Price		

Name	of	tenderer		Signature	of	tendere
			Date			

<sup>\* [</sup>For previously imported Goods, the quoted price shall be distinguishable from the original import value of these Goods declared to customs and shall include any rebate or mark-up of the local agent or representative and all local costs except import duties and taxes, which have been and/or have to be paid by the Procuring Entity. For clarity, the tenderers are asked to quote the price including import duties, and additionally to provide the import duties and the price net of import duties which is the difference of those values.]

### Price Schedule: Goods Manufactured in Kenya

Kenya					and B Tende s in accorda	Date: ITT No: Alternative No: Page N□of			
1	2	3	4	5	6	7	8	9	10
Line Item N	Description Goods	Delivery Date as defined by Incoterm s		Unit price EXW	per line item	for inland transportation and other		taxes payable per line item if Contract	per line item
								Total Price	

Name of	
tenderer	
	[insert complete name of tenderer]
Signature of	
tenderer	
	[signature of person signing the Tender]
Date	

#### **Price and Completion Schedule - Related Services**

	Currencies in a		Date:				
		ITT No: Alternative N Page N□	o: of				
1	2	3	4	5	6	7	
Service N□	Description of Services (excludes inland transportation and other services required in Kenya to convey the goods to their final destination)	Country of Origin	Delivery Date at place of Final destination	Quantity and physical unit	Unit price	Total Price per Service (Col. 5*6 or estimate)	
<u> </u>		1	1	Total Tender Price	<u> </u>		

#### Name of tenderer

[insert complete name of tenderer]

Signature of tenderer [signature of person signing the Tender]

Date [insert date]

### 4. **FORM OF TENDER SECURITY- Demand Bank Guarantee**] Beneficiary: Request for TendersNo:\_\_\_\_\_ TENDER GUARANTEE No.: Guarantor: \_\_\_\_\_ We have been informed that (here inafter called "the Applicant") has submitted or will submit to the Beneficiary its Tender (here inafter called" the Tender") for the execution of under Request for Tenders No ("the ITT"). Furthermore, we understand that, according to the Beneficiary's conditions, Tenders must be supported by a Tender guarantee. 3. At the request of the Applicant, we, as Guarantor, hereby irrevocably undertake to pay the Beneficiary any sum or sums not exceeding in total an amount of (\_\_\_\_) upon receipt by us of the Beneficiary's complying demand, supported by the Beneficiary's statement, whether in the demand itself or a separate signed document accompanying or identifying the demand, stating that either the Applicant: (a) has withdrawn its Tender during the period of Tender validity set forth in the Applicant's Letter of Tender ("the Tender Validity Period"), or any extension thereto provided by the Applicant; or b) having been notified of the acceptance of its Tender by the Beneficiary during the Tender Validity Period or any extension there to provided by the Applicant, (i) has failed to execute the contract agreement, or (ii) has failed to furnish the Performance. This guarantee will expire: (a) if the Applicant is the successful Tenderer, upon our receipt of copies of the contract agreement signed by the Applicant and the Performance Security and, or (b) if the Applicant is not the successful Tenderer, upon the earlier of (i) our receipt of a copy of the Beneficiary's notification to the Applicant of the results of the Tendering process; or (ii) thirty days after the end of the Tender Validity Period. Consequently, any demand for payment under this guarantee must be received by us at theoffice indicated above onor before that date.

[signature(s)]

### 3. FORM OF TENDER SECURITY (TENDER BOND)

The Surety shall fill in this Tender Bond Form in accordance with the instructions indicated.]
SOND
IO
THIS BOND
1. WHEREAS the Principal has submitted or will submit a written Tender to the Purchase dated the day of, 20, for the supply of . [name of Contract] (herein after called the "Tender")
<ol><li>NOW, THEREFORE, THE CONDITION OF THIS OBLIGATION is such that if the Principal:</li></ol>
<ul> <li>a) Has withdrawn its Tender during the period of Tender validity set forth in the Principal' Letter of Tender ("the Tender Validity Period"), or any extension there to provide by the Principal; or</li> </ul>
<ul> <li>b) having been notified of the acceptance of its Tender by the Purchaser during the Tender Validity Period or any extension there to provide by the Principal;</li> <li>(i) failed to execute the Contract agreement; or (ii) has failed to furnish the Performance Security, in accordance with the Instructions to tenderers ("ITT") of the Purchaser' Tendering document.</li> </ul>
then the Surety undertakes to immediately pay to the Purchaser up to the above amour upon receipt of the Purchaser's first written demand, without the Purchaser having to substantiate its demand, provided that in its demand the Purchaser shall state that the demand arises from the occurrence of any of the above events, specifying which event(shas occurred.
3. The Surety hereby agrees that its obligation will remain in full force and effect up to an including the date 30 days after the date of expiration of the Tender Validity Period set fort in the Principal's Letter of Tender or any extension there to provide by the Principal.
4. IN TESTIMONY WHEREOF, the Principal and the Surety have caused these presents to be executed in their respective names this day of 20.
Principal: Surety:
Corporate Seal (where appropriate)
Printed name and title) (Printed name and title) (Signature)
Printed name and title) (Printed name and title) Signature) (Signature)

# TENDER-SECURING DECLARATION FORM (APPLICABLE IF SPECIAL GROUP NOTAPPLICABLE FOR OTHER TENDERS)

[Th	e Bidde	r shall c	complete this	Form ir	accordance	with th	e instruct	ions indicated]	Date:
ins	ert	date(a	s day, month	and yea	ar) of Tender	Submis	sion]		
To:								ndering process Purchaser] I/We	
1.			and that, accoing Declaratio		to your con	ditions,	bids mu	st be supported	d by a
2.	tender months under period been r validity	ing in ares or year the bid of tend notified y, (i) fai	ny contract wi ars] starting of conditions, be der validity sp of the accept I or refuse to	th the for [inserted because b	Purchaser for ert date], if e we – (a) by us in the four Bid by the the Cont	r the pe we are have wi E Tende the Pur ract, if	riod of tir in breac ithdrawn ring Data chaser d required,	rom being eligine of [insert nur h of our obligat our tender dur a Sheet; or (b) luring the period or(ii) fail or retions to tenders.	mber of tion (s) ing the having d of bid fuse to
3.			and that this T nderer(s), upo			eclaratio	n shall e	xpire if we are	not the
	a)	Our re	•	opy of	your notific	cation c	of the na	me of the suc	cessful
4.	Declar Joint \	unders ationmu enture ng Decl	ust be in the ling hasnot beer	am / name d n legall	we are / in of the Joint ` y constitute	a Joint Venture d at the	that sub e time o	the Tender Somits the bid , and the sidding, the samed in the	and the Tender
Si	gned:								
Ca	apacity/t	itle	(director	or	partner	or	sole	proprietor,	etc.)
Na 	ame:								
Dι	uly autho	orized to	o sign the bid	for and	on behalf of			[insert compl	lete
na	ime of	Tende	erer] Dated o	n day o	f [Insert date	of signi	ing] Seal	or	
	staı	mp							

#### **QUALIFICATION FORMS**

#### 6. FOREIGN TENDERERS 40% RULE

Pursuant to ITT 4.10, a foreign tenderer must complete this form to demonstrate that the tender fulfils this condition.

Item	Description of Work Item	Describe location of	COST in K. shillings	Comments, if any
A	Local Labor	Source		
1	Local Labor			
3				
4				
5				
В	Sub contracts from Local se	ources		
1				
2				
3				
4				
5				
С	Local materials			
1				
2				
3				
4				
5				
D	Use of Local Plant and Equ	ipment	T	T
1				
3				
4				
5	A I I a a di a di a di a di a di a di a d			
E	Add any other items			
1				
2				
3				
5				
6				
0	TOTAL COST LOCAL CON	I JTENIT	XXXXX	
			^^^^	
	PERCENTAGE OF CONTRACT PRICE			

#### 7. FORM EQU: EQUIPMENT

The Tenderer shall provide adequate information to demonstrate clearly that it hasthe capability to meet the requirements for the key equipment listed in Section III, Evaluation and Qualification Criteria. A separate Form shall be prepared for each item of equipment listed, or for alternative equipment proposed by the Tenderer.

Item of equi	Item of equipment			
Equipme nt	Name of manufacturer	١	Model and power rating	
informati	Capacity	`	Year of manufacture	
on				
Curre nt	Current location			
status	Details of current commitr	ments		
Source	Indicate source of the equipment			
	■ Owned ■ Rented	Leased	Specially manufactured	

Omit the following information for equipment owned by the Tenderer.

Owner	Address of owner			
	Telephone Contact name and title			
	Fax	Telex		
Agreemen ts	Details of rental / lease / manufacture agreements specific to the project			

#### 8. FORM PER - 1

#### **Contractor's Representative and Key Personnel Schedule**

Tenderers should provide the names and details of the suitably qualified Contractor's Representative and Key Personnel to perform the Contract. The data on their experience should be supplied using the Form PER-2 below for each candidate.

### **Contractor' Representative and Key Personnel**

1.	Title of position: Contractor's Representative			
	Name of candidate	•		
	Duration o	[insert the whole period (start and end dates) for which this		
	fappointment: position will be engaged]			
	Time commitment:	[insert the number of days/week/months/ that has beenscheduled for this position]		
	rthis position:			
	Expected tim	[insert the expected time schedule for this position (e.g.attach high level Gantt chart]		
	e schedule for			
	this position:			
2.	Title of position: [_			
	Name of candidate	:		
	Duration of appointment:	[insert the whole period (start and end dates) for which this position will be engaged]		
	Time	[insert the number of days/week/months/ that has		
	commitment: for this position:	beenscheduled for this position]		
	Expected time	[insert the expected time schedule for this		
	schedule for this position:	position (e.g.attach high level Gantt chart]		
3.	Title of position:	1		
	Name of candidate	:		
	Duration of appointment:	[insert the whole period (start and end dates) for which this position will be engaged]		
	Time	[insert the number of days/week/months/ that has		
	commitment: for this position:	beenscheduled for this position]		
	Expected time schedule for this position:	[insert the expected time schedule for this position (e.g.attach high level Gantt chart]		

4.	Title of position:	1			
7.	Name of candidate				
	Duration of appointment:	[insert the whole period (start and end dates) for which this position will be engaged]			
	Time commitment: for this position:	[insert the number of days/week/months/ that has beenscheduled for this position]			
	Expected time schedule for this position:	[insert the expected time schedule for this position (e.g.attach high level Gantt chart]			
5.	Title of position: [in	nsert title1			
٥.	Name of candidate	•			
	Duration of appointment:				
	Time commitment: for this position:	[insert the number of days/week/months/ that has beenscheduled for this position]			
	Expected time schedule for this position:	[insert the expected time schedule for this position (e.g.attach high level Gantt chart]			

#### 9. FORM PER-2:

Resume and Declaration - Contractor's Representative and Key Personnel.

Name of Tenderer		

Position [#1]:	[title of position from Form PER-1]			
Personnel informatio n	Name:	Date of birth:		
	Address:	E-mail:		
	Professional qualifications:			
	Academic qualifications:			
	Language proficiency: [language and levels of speaking, reading andwriting skills]			
Details				
	Address of Procuring Entity:			
	Telephone:	Contact (manager/ personnel		
		officer):		
	Fax:			
	Job title:	Years with present Procuring Entity:		
1		<b>-</b> ::::: <i>y</i> :		

Summarize professional experience in reverse chronological order. Indicate particular technical and managerial experience relevant to the project.

Project	Role	Duration of involve ment	Relevant experience
[main proje ct details]	[role and responsibilitieson the project]	[time in role]	[describe the experience relevant to thisposition]

#### **DECLARATION**

I, the undersigned	[insert either "Contractor's Representative" or "Key
Personnel" as applicable],	certify that to the best of my knowledge and belief, the
information contained in this	s Form PER-2 correctly describes myself, my qualifications
andmy experience.	

I confirm that I am available as certified in the following table and throughout the expectedtime schedule for this position as provided in the Tender:-

Commitment		Details
Commitment t		[insert period (start and end dates) for which this <i>Contractor's</i> Representative or Key Personnel is available to work on this
o duration contract:	of	contract]
Time commitment:		[insert period (start and end dates) for which this Contractor's Representative or Key Personnel is available to work on thiscontract]

I understand that any misrepresentation or omission in this Form may:

- a) be taken into consideration during Tender evaluation;
- b) result in my disqualification from participating in the Tender;
- c) result in my dismissal from the contract.

Name	of	Contractor's	Representative	or Ke insert name] Sign	y Personne nature:
Date: (day	month	year):			
Countersiç	nature	of authorized repre	esentative of the Ten	derer:	
Signature:					
Date: (day	month	vear):			

#### TENDERERS QUALIFICATION WITHOUT PRE-QUALIFICATION

To establish its qualifications to perform the contract in accordance with SectionIII, Evaluation and Qualification Criteria the Tenderer shall provide the information requested in the corresponding Information Sheets included hereunder.

#### 10 FORM ELI -1.1 Tenderer Information Form

Date: ITT No. and title:
Tenderer's name
In case of Joint Venture (JV), name of each member:
Tenderer's actual or intended country of registration: [indicate country
of Constitution]
Tenderer's actual or intended year of incorporation:
Tenderer's legal address [in country of registration]:
Tenderer's authorized representative information  Name:
Address:
Telephone/Fax numbers:
E-mail address:
1. Attached are copies of original documents of
<ul> <li>Articles of Incorporation (or equivalent documents of constitution or association), and/or documents of registration of the legal entity named above, in accordance with ITT 4.4</li> </ul>
• In case of JV, letter of intent to form JV or JV agreement, in accordance with ITT 4.1
<ul> <li>In case of state-owned enterprise or institution, in accordance with ITT 4.6, documents establishing:</li> </ul>
Legal and financial autonomy
Operation under commercial law
Establishing that the Tenderer is not under the supervision of the Procuring Entity
<ol><li>Included are the organizational chart, a list of Board of Directors, and the beneficial ownership.</li></ol>

#### 11. FORM ELI -1.2

Tenderer's JV Information Form (to be completed for each member of Tenderer's JV)

Date:	ITT No. and title:
Tenderer's JV name:	
JV member's name:	
JV member's country of registration:	
JV member's year of constitution:	
JV member's legal address in country of constitution:	
JV member's authorized representative information	
Name:	
Address:	-
Telephone/Fax numbers:	<u>-</u>
E-mail address:	
<ul> <li>1. Attached are copies of original documents of</li> <li>Articles of Incorporation (or equivalent documents) and/or registration documents of the legal en</li> </ul>	
with ITT4.4.	ility flamed above, in accordance
<ul> <li>In case of a state-owned enterprise or institute andfinancial autonomy, operation in accordance they are not under the supervision of the Procu 4.6.</li> </ul>	ce with commercial law, and that
2. Included are the organizational chart, a list of Boomownership.	ard of Directors, and the beneficia

#### 12. **FORM CON –2**

#### Historical Contract Non-Performance, Pending Litigation and Litigation History

Tenderer's Name: Date: JV Member's Name_	ITT No. and title:_
--	---------------------

Non-Performed Contracts in accordance with Section III, Evaluation and Qualification Criteria

- Contract non-performance did not occur since 1<sup>st</sup> January [insert year] specified in SectionIII, Evaluation and Qualification Criteria, Sub-Factor 2.1.
- Contract(s) not performed since 1<sup>St</sup> January [insert year] specified in Section III,Evaluation and Qualification Criteria, requirement 2.1

Year	Non- performed portion of contract	Contract Identification	Total Contract Amount (current value, currency, exchange rate and Kenya Shilling equivalent)
[insert year]	[insert amount and percentage]	Contract Identification: [indicate complete contract name/ number, and any other identification]	[insert amount]
		Name of Procuring Entity: [insert full name]	
		Address of Procuring Entity: [insertstreet/city/country]	
		Reason(s) for nonperformance: [indicatemain reason(s)]	

Pending Litigation, in accordance with Section III, Evaluation and Qualification Criteria

- No pending litigation in accordance with Section III, Evaluation and Qualification Criteria, Sub-Factor 2.3.
  - Pending litigation in accordance with Section III, Evaluation and Qualification Criteria, Sub-Factor 2.3 as indicated below.

Year of	Amount in	Contract Identification	Total	Contract
dispute	dispute		Amount	(currency),
	(currenc		Kenya	Shilling
	y)		Equivalent	-1-1
			(exchange r	ate)

	Contract Identification: Name of Procuring Entity:  Address of Procuring Entity:
	Matter in dispute:
	Party who initiated the dispute:
	Status of dispute:
	Contract Identification: Name of Procuring Entity: Address of Procuring Entity: Matter in dispute: Party who initiated the dispute:Status of dispute:
Litigation History in acco	ordance with Section III, Evaluation and Qualification

Criteria

- No Litigation History in accordance with Section III, Evaluation and QualificationCriteria, Sub-Factor 2.4.
- Litigation History in accordance with Section Qualification Criteria, Sub-Factor 2.4 as indicated below. Section III, Evaluation and

Year of award	Outcome as percentage of Net Worth	Contract Identification	Total Contract Amount (currency), Kenya Shilling Equivalent (exchange rate)
[insert	[insert	Contract	[insert amount]
year]	percentage]	Identificatio n: [indicate complete contract name, number, and any other identification] Name of Procuring Entity: [insert full name] Address of Procuring Entity: [insert street/city/country] Matter in dispute: [indicate main issues in dispute] Party who initiated the dispute: [indicate "Procuring Entity" or "Contractor"]	

Reason(s) for Litigation and award decision [indicate main reason(s)]	

#### 13. FORM FIN – 3.1: PART OF FORM CON-2

#### **Financial Situation and Performance**

Tenderer's	Name:	Date:	JV	Member's	Name	ITT	No.	and	title:
									Finan
cialData									

#### Type Financial Historic information for previous\_ of years, information (amount in currency, exchange currency, in rate\*, USDequivalent) (currency) Year 2 Year 3 Year 1 Year 4 Year 5 Statement of Financial Position (Information from Balance Sheet) Total Assets (TA)

Total Liabilities (TL) Total Equity/Net Worth (NW) Current Assets (CA) Current Liabilities (CL) Working Capital (WC) Information from Income Statement Total Revenue (TR) **Profits** Before Taxes (PBT) Cash Flow Information Cash Flow from **OperatingActivities** 

<sup>\*</sup>Refer to ITT 15 for the exchange rate

#### Sources of Finance PART OF FORM CON -2

Specify sources of finance to meet the cash flow requirements on works currently inprogress and for future contract commitments.

No	Source of finance	Amount (Kenya Shilling equivalent)
1		
2		
3		

#### Financial documents PART OF FORM CON -2

Th	e Tenderer	and i	ts p	oarties	shall	provide	copies	s of fi	nancial	statemen	ts for
_											
											year
S	pursuant	Section	on	III,	Evalua	ation a	ind Q	ualific	ations	Criteria,	Sub-
fac	tor3.1.Thef	inanci	al s	tateme	nts sh	nall:					

- a) reflect the financial situation of the Tenderer or in case of JV member, and notan affiliated entity (such as parent company or group member).
- b) Be independently audited or certified in accordance with local legislation.
- c) Be complete, including all notes to the financial statements.
- d) Correspond to accounting periods already completed and audited.
  - Attached are copies of financial statements <sup>1</sup> for the\_years required above ;and complying with the requirements

<sup>&</sup>lt;sup>2</sup>If the most recent set of *fi*nancial statements is for a period earlier than 12 months from the date of Tender, the reason for this should be justi*fi*ed.

#### 14. FORM FIN-3.3: PART OF FORM CON -2

#### **Financial Situation and Performance**

ITT title:	No.	and
JV	Member's	Name:
Date:		
Tenderer's Name:		. <del>.</del>

	Annual turnover data construction only							
Year	Amount Currency	Exchange Rate	Kenya Shillin gsEquivalent					
[Indicate Year]	[Insert amount and indicate currency]							
Average ann ual construction turnover*								

<sup>\*</sup> See Section III, Evaluation and Qualification Criteria, Sub-Factor 3.2.

#### 15. FORM FIN-3.3: PART OF FORM CON -2

#### **Financial Resources**

Specify proposed sources of financing, such as liquid assets, unencumbered real assets, lines of credit, and other financial means, net of current commitments, available to meet the total construction cash flow demands of the subject contractorcontracts as specified in Section III, Evaluation and Qualification Criteria.

Fina	Financial Resources		
No.	Source of financing	Amount (Kenya Shilling equivalent)	
1			
2			
3			

#### 11. FORMFIN-3.4: PART OF FORM CON -2

### **Current Contract Commitments / Works in Progress**

Tenderers and each member to a JV should provide information on their current commitments on all contracts that have been awarded, or for which a letter of intentor acceptance has been received, or for contracts approaching completion, but for which an unqualified, full completion certificate has yet to be issued.

No	Name of Contrac t	Procuring Entity's Contact Address, Tel,	Value of Outstanding Work (Current) Kenya Shilling /month Equivalent]	Estimated Completio n Date	Average Monthly Invoicing Over LastSix Months [Kenya Shilling /month)]
1					
2					
3					
4					
5					

### 16. FORM EXP-4.1 PART OF FORM CON –2

General	Co	onstruct	ion	
Experience	Tenderer's	Name:	Date:	
JV Member's	Name			
ov members	1441110			
ITT No. and	title:	Pag	geof	pages

Starting	Ending	Contract Identification	Role of
Year	Year		Tenderer
		Contract name:	
		Brief Description of the Works performed by	
		theTenderer:	
		Amount of contract:	_
		Address:	<u>-</u>
		Contract name:	
		theTenderer:Amount of contract:	
		Name of Procuring Entity:	
		Address:	
		Contract name:	
		Brief Description of the Works performed by the Tenderer:	_
		Amount of contract:	
		Name of Procuring Entity:	
		Address:	

### 17. FORM EXP -4.2(a) PART OF FORM CON -2

### **Specific Construction and Contract Management Experience**

Tenderer's Name: Date: JV Member's Name ITT No. and title:\_\_\_\_\_

Similar Contract No.	Information	า		
Contract Identification				
Award date				
Completion date				
Role in Contract	Prime Contractor	Member in JV	Manageme nt Contractor	Sub- contract or
Total Contract Amount			Kenya Shilling	
If member in a JV or sub- contractor, specify participation in total Contract amount				
Procuring Entity's Name:				
Address:				
Telephone/fax				
numberE-mail:				
Description of the similarity in accordance with Sub-Factor4.2(a) of Section III:				
1. Amount				
2. Physical size of requiredworks items				
3. Complexity				
4. Methods/Technology				
5. Construction rate for keyactivities				
6. Other Characteristics				

### 12. FORM EXP-4.2(b) PART OF FORM CON -2

### **Construction Experience in Key Activities**

All Sub-contractors for key activitie per ITT 34 and Section III, Evaluation				
. Key Activity No One:	lf			
Contract Identification	Information	1		
Award date				
Completion date				
Role in Contract	Prime Contractor	Memberin JV	Managme nt Contracto r	Sub- contracto r
Total Contract Amount			Kenya Shill	ing
Quantity (Volume, number or rate of production, as applicable) performed under the contract per year or part of the year	Total quanti	in participa	•	Actual Quantity Perform ed (i) x (ii)
Year 1				
Year 2				
Procuring Entity's Name:		l .		
Address: Telephone/fax numberE-mail:				
		Inform	nation	
Description of the key activities in Sub-Factor 4.2(b) of Section III:	accordance v	_		
1				
2				
3				

2 Activity No.

Two3.

#### **SCHEDULE FORMS**

[The Tenderer shall *fill* in these Forms in accordance with the instructions indicated. The list of line items in column 1 of the **Activity Schedules** shall coincide with the List of Non-Consulting Services specified in the Procuring Entity's Requirements.]

#### **WORK SCHEDULES AND SPECIFICATIONS**

#### 1. Method Statement

[Procuring Entity shall provide main features of the expected method of carrying out the contract, including indicating the material, personnel and equipment in puts].

#### 2. Work Plan

[Procuring Entity shall provide main features of the work plan that the Tenderer should provide the tender for carrying out the contract, from beginning to the end].

#### 3. Other Time Schedule

(to be used by Tenderer when alternative Time for Completion is invited in ITT14.2)

#### **Section IV – Tendering Forms**

#### 1. NOTIFICATION OF INTENTION TO AWARD

For the attention of Tenderer's Authorized Representative

[This Notification of Intention to Award shall be sent to each Tenderer that submitted a Tender.] [Send this Notification to the Tenderer's Authorized Representative named in the Tenderer Information Form]

	•				
Name	[ins	ert Authorize	ed Represent	ative's name]	
Address:Address]	[insert	Αι	ıthorized	Representa	tive's
Telephone numbers:telephone/faxnumbers]	[in	sert Authori	zed Represei	ntative's	
Email Address:address]	[insert	Author	rized Repres	entative's ema	ail
[IMPORTANT: insert the date the Notification must be sent to all dateand as close to the same times.]	Tenderers si	multaneous			
DATE OF TRANSMISSION:[email/fax] on[date] (local time)		This N	otification is	sent by:	
Procuring Entity	[insert the na	ame of the F	Procuring Enti	ty]	
Contract title	[inser	t the name o	of the contract	t]	
ITT No:Procurement Plan]	[insert	ITT	reference	number	from

This Notification of Intention to Award (Notification) notifies you of our decision to award the above contract. The transmission of this Notification begins the Standstill Period. During the Standstill Period you may:

- a) Request a debriefing in relation to the evaluation of your Tender, and/or
- b) Submit a Procurement-related Complaint in relation to the decision to award the contract.

#### I). The successful Tenderer

Name: [insert name of successful Tenderer]	
Address:	[insert address of the successful Tenderer]
Contract price:	[insert contract price of the successful Tender]

ii). Other Tenderers [INSTRUCTIONS: insert names of all Tenderers that submitted a Tender. If the Tender's price was evaluated include the evaluated price as well as the Tender price as read out.]

Name of Tenderer	Tender price	Evaluated Tender price (if applicable)
[insert name]	[insert Tend erprice]	[insert evaluated price]
[insert name]	[insert Tender price]	[insert evaluated price]
[insert name]	[insert Tender price]	[insert evaluated price]
[insert name]	[insert Tender price]	[insert evaluated price]
[insert name]	[insert Tender price]	[insert evaluated price]

#### iii). How to request a debriefing

# DEADLINE: The deadline to request a debriefing expires at midnight on [insert date] (localtime).

You may request a debriefing in relation to the results of the evaluation of your Tender. If you decide to request a debriefing your written request must be made within three (3) Business Daysof receipt of this Notification of Intention to Award.

Provide the contract name, reference number, name of the Tenderer, contact details; and address the request for debriefing as follows:

Attention	[insert full name of person, if applicable]
Title/position	[insert title/position]
Agency	[insert name of Procuring Entity]
Email address	[insert email address]

If your request for a debriefing is received within the 3Business Days deadline, we will provide the debriefing within five (5) Business Days of receipt of your request. If we are unable to provide the debriefing within this period, the Standstill Period shall be extended by five (5) Business Days after the date that the debriefing is provided. If this happens, we will notify you and confirm the date that

the extended Standstill Period will end.

The debriefing may be in writing, by phone, video conference call or in person. We shall promptlyadvise you in writing how the debriefing will take place and confirm the date and time.

If the deadline to request a debriefing has expired, you may still request a debriefing. In this case, we will provide the debriefing as soon as practicable, and normally no later than fifteen

(15) Business Days from the date of publication of the Contract Award Notice.

#### iv. How to make a complaint

## Period: Procurement-related Complaint challenging the decision to award shall besubmitted by [insert date and time].

Provide the contract name, reference number, name of the Tenderer, contact details; and address the Procurement- related Complaint as follows:

At this point in the procurement process, you may submit a Procurement-related Complaint challenging the decision to award the contract. You do not need to have requested, or received, a debriefing before making this complaint. Your complaint must be submitted within the Stand still Period and received by us before the Stand still Period ends. In summary, there are four essential requirements:

- You must be an 'interested party'. In this case, that means a Tenderer who submitted a Tender in this tendering process, and is the recipient of a Notification of Intention to Award.
- 2 The complaint can only challenge the decision to award the contract.
- 3 You must submit the complaint within the period stated above.
- 4. You must include, in your complaint, all of the information required to support the complaint.
- 5. The application must be accompanied by the fees set out in the Procurement Regulations, which shall not be refundable (information available from the Public Procurement Authority\_at <a href="mailto:info@ppra.go.ke">info@ppra.go.ke</a> or complaints @ppra.go.ke

#### v). Standstill Period

**DEADLINE:** The Standstill Period is due to end at midnight on [insert date] (local time). The Standstill Period lasts ten (10) Business Days after the

date of transmission of thisNotification of Intention to Award.

The Standstill Period may be extended as stated in Section 4 above. If you have any questions regarding this Notificationplease do not hesitate to contact us.

On behalf of the Procuring Entity:

Signature:	Name:	Title/position:
Telephone:	Email:	

#### 2 REQUEST FOR REVIEW

### FORM FOR REVIEW (r.203(1))

PUBLIC PROCUREMENT ADMINISTRATIVE REVIEW BOARD APPLICATION NO BETWEENAPPLICANT
ANDRESPONDENT (Procuring Entity)
Request for review of the decision of the (Name of the Procuring Entity of
REQUEST FOR REVIEW
I/We,the above named Applicant(s), of address: Physical addressP. O. Box NoTel. NoEmail, hereby request the Public Procurement Administrative Review Board to review the whole/part of the above mentioneddecision on the following grounds , namely:  1. 2. By this memorandum, the Applicant requests the Board for an order/orders that:1. 2. SIGNED(Applicant) Dated onday of/20
GIGINED(Applicant) Dated onday of
FOR OFFICIAL USE ONLY Lodged with the Secretary Public Procurement Administrative ReviewBoard onday of20
Board Secretary

#### 3 LETTER OF AWARD

[Form head paper of the Procuring Entity]							
	[date]						
То							
This	is Tender	to	notify	you	that	your	
dated[date]forexecutionofthe[nameoftheContractandidentificationnumber, as given in the Special Conditions of Contract] for the Contract Price of the equivalent of [amount in numbers and words] [name of currency], as corrected and modified in accordance with the Instructions toTenderers is hereby accepted by us (Procuring Entity).							
You are requested to furnish the Performance Security within 28days in accordance with the Conditions of Contract, using, for that purpose, one of the Performance Security Forms included in Section X, Contract Forms, of the tender document.							
Please re	eturn the	attached	Contract du	lly signed			
AuthorizedSignature:							
Name and Title of Signatory:							
Name of Agency:							
Attachment: Contract							

4. FORM OF CONTRACT [Form head paper of the Procuring Entity] LUMP SUM

#### REMUNERATION

This CONTRACT (herein after called the "Contract") is made the [day] day of the month of[month],[year], between, on the one hand,[name of Procuring Entity](herein after called the "Procuring Entity") and, on the other hand, [name of Service Provider](hereinafter called the "Service Provider").

[Note: In the text below text in brackets is optional; all notes should be deleted in *fi*nal text. If the Service Provider consist of more than one entity, the above should be partially amended to read as follows:"...(herein after called the "Procuring Entity") and, on the other hand, a joint venture consisting of the following entities, each of which will be jointly and severally liable to the Procuring Entity for all the Service Provider's obligations under this Contract, namely, [name of Service Provider]and[name of Service Provider](herein after called the "Service Provider").]

#### WHEREAS

- a) The Procuring Entity has requested the Service Provider to provide certain Services asdefined in the General Conditions of Contract attached to this Contract (herein after called the "Services");
- b) the Service Provider, having represented to the Procuring Entity that they have the required professional skills, and personnel and technical resources, have agreed to provide the Services on the terms and conditions set forth in this Contract at a contract price of ;

NOW THEREFORE the parties hereto hereby agree as follows:

- 1. The following documents shall be deemed to form and be read and construed as part of this Agreement, and the priority of the documents shall be as follows:
  - a) The Form of Acceptance:
  - b) The Service Provider's Tender
  - c) The Special Conditions of Contract;
  - d) The General Conditions of Contract;
  - e) The Specifications;
  - f) The Priced Activity Schedule; and
  - g) The following Appendices: [**Note**: If any of these Appendices are not used, the words "Not Used" should be inserted below next to the title of the Appendix and on the sheetattached hereto carrying the title of that Appendix.]

Appendix A: Description of the Services Appendix B: Schedule of Payments Appendix

Subcontractors Appendix D: Breakdown of Contract Price Appendix E: Services and Facilities Provided by the Procuring Entity

- 2. The mutual rights and obligations of the Procuring Entity and the Service Provider shall beas set forth in the Contract, in particular:
  - a) The Service Provider shall carry out the Services in accordance with the provisions of the Contract; and
  - b) The Procuring Entity shall make payments to the Service Provider in accordance withthe provisions of the Contract.

IN WITNESS WHEREOF, the Parties here to have caused this Contract to be signed in their respective names as of the day and year first above written.

For and on behalf of	[name of Procuring Entity]
and on behalf of [name of Service Provider]	[Authorized Representative] For
	[Authorized Representative]
[Note: If the Service Provider consists of mor signatories, e.g., in the following manner:]	re than one entity, all these entities shouldappear as
For and on behalf of each of the Members of	the Service Provider
	[name of member]
	[Authorized Representative]
	[name of member]
	[Authorized Representative]

# **4. FORM OF TENDER SECURITY** (Bank Guarantee)

[The bank shall fill in this Bank Guarantee Form in accordance with the instructions indicated.][Guarantor Form head or SWIFT identifier code]

[Procuring Entity to insert reference number for the Request for Tenders]  Alternative No.:	Beneficiary	[Procuring Entity to insert it	s name and address	
Date		[Procuring Entity to insert referen	nce number for the R	equest for
TENDER GUARANTEE  No.:		[Insert identification No if	this is a Tender for a	n
No.:	Date	[Insert date of issue]		
Guarantor:	No.:	[Insert	guarantee	reference
We have been informed that [insert name of the Tenderer, which in the case of a joint venture shall be the name of the joint venture (whether legally constituted or prospective) or the names of all members there of ] (hereinafter called "the Applicant") has submitted or will submit to the Beneficiary its Tender (hereinafter called	numberj			
Tenderer, which in the case of a joint venture shall be the name of the joint venture (whether legally constituted or prospective) or the names of all members there of ] (hereinafter called "the Applicant") has submitted or will submit to the Beneficiary its Tender (hereinafter called		[Insert name and address	of place of issue,	unless
	Tenderer, which in the case e egally constituted or prospe 'the Applicant") has submitte	of a joint venture shall be the name ctive) or the names of all members ed or will submit to the Beneficiary	e of the joint venture s there of ] (hereinaf its Tender (hereinaf	(whether ter called

Furthermore, we understand that, according to the Beneficiary's conditions, Tenders must be supported by a Tender guarantee.

At the request of the Applicant, we, as Guarantor, hereby irrevocably undertake to pay the Beneficiary any sum or sums not exceeding in total an amount of\_\_() upon receipt by us of the Beneficiary's complying demand, supported by the Beneficiary's statement, whether in the demand itself or a separate signed document accompanying or identifying the demand, stating that either the Applicant:

- (a) Has withdrawn its Tender during the period of Tender validity set forth in the Applicant's Form of Tender ("the Tender Validity Period"), or any extension there to provide by the Applicant; or
- (b) Having been notified of the acceptance of its Tender by the Beneficiary during the TenderValidity Period or any extension thereto provided by the Applicant, (i) has failed to sign the contract agreement, or (ii) has failed to furnish the performance security, in accordance with the Instructions to Tenderers ("ITT") of the Beneficiary's tendering document.

This guarantee will expire: (a) if the Applicant is the successful Tenderer, upon our receipt of copies of the Contract agreement signed by the Applicant and the performance security issued to the Beneficiary in relation to such Contract agreement; or (b) if the Applicant is not the successful Tenderer, upon the earlier of (i) our receipt of a copy of the Beneficiary's notification to the Applicant of the results of the Tendering process; or (ii) twenty-eight days after the end of the Tender Validity Period.

Consequently, any demand for payment under this guarantee must be received by us at the office indicated above on or before that date.

This guarante	e is subject to the	e Uniform Rules	s for Demand Guarante	es (URDG) 201	0
J	Revision,	ICC	Publication	`No.´	758.
[Signature(s)]					

# 5. FORM OF TENDER SECURITY (TENDER BOND)

[The Surety shall <i>fill</i> in this Tender Bond Form in accordance with the instructions indicated.] BOND NO.
BY THIS BOND [name of Tenderer] as Principal (herein after called "the Principal"), and [name,legal title, and address of surety], authorized to transact business in Kenya ,as Surety (hereinafter called "the Surety"), are held and firmly bound unto [name of Procuring Entity] as Obligee (hereinafter called "the Procuring Entity") in the sum of [amount of Bond][amount in words], for the payment of which sum, well and truly to be made, we, the said Principal and Surety, bind ourselves, our successors and assigns, jointly and severally, firmly by these presents.
WHERE AS the Principal has submitted or will submit a written Tender to the Procuring Entity dated the_day of_, 20_, for the supply of [name of Contract](herein after called the "Tender").
NOW, THEREFORE, THE CONDITION OF THIS OBLIGATION is such that if the Principal:
c) Has withdrawn its Tender during the period of Tender validity set forth in the Principal's Form of Tender ("the Tender Validity Period"),or any extension there to provide by the Principal;or
d) having been notified of the acceptance of its Tender by the Procuring Entity during the Tender Validity Period or any extension there to provide by the Principal; (i) failed to execute the Contract agreement; or (ii) has failed to furnish the Performance Security, in accordance with the Instructions to Tenderers ("ITT") of the Procuring Entity's tendering document.
then the Surety undertakes to immediately pay to the Procuring Entity up to the above amount upon receipt of the Procuring Entity's first written demand, without the Procuring Entity having to substantiate its demand, provided that in its demand the Procuring Entity shall state that the demand arises from the occurrence of any of the above events, specifying which event(s) has occurred.
The Surety hereby agrees that its obligation will remain in full force and effect up to and including the date 28 days after the date of expiration of the Tender Validity Period set forth in the Principal's Form of Tender or any extension thereto provided by the Principal.
IN TESTIMONY WHERE OF, the Principal and the Surety have caused these presents to be executed in the irrespective names thisday of20
Principal:Corporate Seal (where appropriate)Surety:

(Signature)	(Signature)	
(Printed name and title)	(Printed name ar	d title)

# 6. FORM OF TENDER-SECURING DECLARATION

[The Tenderer s	shall <i>fi</i> ll in t	his Form	n in ac	cordance with	the inst	tructions indic	cated.	] Date	
ITT NoAlternative No		- 	[n	umber of Tend	dering p	rocess]	nis is a	ı Tende	r
То:			[c	complete nam	e of Pr	ocuring Entity	y] We	, the	
undersigned,	declare	that:	We	understand	that,	according	to	your	
ofTender b) having b the perio	t we will a abmitting p of months er condition hdrawn ou r; or een notified of Tend furnish the this Tend the earlied erer; or (ii)	automati roposals s or year ns, beca r Tende d of the der valid e Perforr er Secu er of (i) twenty-e	ically is in ar rs] sta ruse w r durin acce ity, (i) mance ring E our re	be suspende by contract with arting on [date we: ng the period of ptance of our of fail to sign to esecurity, if re deceipt of your	d from h the Pr ], if we a of Tender the Con equired, all expir	being eligible cocuring Entite are in breach by the Procutract agreem in accordance if we are retion to us of	y for to four of the control of the	in the Intity don't have in the IT	on(s) Form uring ail or T.
Name of the per	rson duly a	uthorize	d to s	ign the Tende	r on beh	alf of the Ten	derer*	**	
Title of the pers	son signing	the Ter	ıder					10	_
						erson named			-
				Date signe	ed				_day
Of.									

<sup>\*:</sup> In the case of the Tender submitted by joint venture specify the name of the Joint Venture as Tenderer

\*\*: Person signing the Tender shall have the power of attorney given by the Tenderer attached to the Tender

[Note: In case of a Joint Venture, the Tender-Securing Declaration must be in the name of allmembers to the Joint Venture that submits the Tender.

#### PART II - PROCURING ENTITY'S REQUIREMENTS

# SECTION VII - ACTIVITY SCHEDULE

# SCHEDULE OF REQUIREMENTS / TERMS OF REFERENCE FOR SUPPLY AND INSTALLATION OF SATELLITE INTERNET BROADBAND CONNECTIVITY

Kenya Railways (KR) is a State Corporation in Ministry of Transport, Infrastructure, Housing and Urban Development. The corporation was established in 1978 under the Kenya Railways Corporation Act (Cap 397) of the laws of Kenya.

KR provides both passenger and cargo rail services across Kenya. In line with customer service charter, KR is continuously working to provide world class services to her customers.

To stay competitive and meet customer expectations, KR aims to enhance its service offerings, particularly by providing reliable satellite internet connectivity in its coaches and lounges. This initiative is part of KR's broader strategy to improve the overall customer experience and ensure seamless communication during travel.

# **Tender Objectives**

The objective of this tender is to procure satellite broadband internet connectivity for Kenya Railways' coaches and lounges. This initiative aims to provide high-speed, reliable internet access to passengers, thereby enhancing their travel experience by offering internet connectivity on board and in lounges.

This will include rollout on 4 premium coaches and one Executive Coach.

The lounges are in Nairobi, Mombasa and Voi.

# REQUIREMENT SPECIFICATION

To ensure that the bidder can provide the required hardware and that the proposed system solution will meet the specified requirements, the bidder should submit evidence and documentation while giving details in the table below:

# DETAILED TECHNICAL SPECIFICATIONS AND STANDARDS

ITEM	DESCRIPTION	COMPLY/	DETAILED
		NOT COMPLY	DESCRIPTION
			OF BIDDER

Supply and	Low Earth Orbit Satellite	
install	Downlink Speed: At least 100	
Satellite	MBPs;	
Broadband	Uplink Speed: At least 15MBPs	
Internet solution (per	Average Latency: Less than 50	
solution (per coach and per	milli seconds	
lounge)	Availability: 99%	
•	Electronic Phased Array Antenna	
•	Field of View: At least 110°	
•	Environmental rating: IP56 and	
	above	
•	Supply with Mounting Base,	
	Brackets and required mounting	
	accessories.	
•	Router: With satellite integration	
	and wireless support and LAN	
	integration capability.	
	High performance capability	
•	Suitable / Recommended for	
	both Fixed and Mobility applications	
•	Warranty: 1 year minimum and	
	or with extended warranty	
•	Attach Brochure(s)	
Supply &	WAN Interface:1x	
Install Network	10/100/1000/2500M Ethernet , 1x	
Router	Embedded Cellular Modem with	
Pcs (one	Redundant SIM Slots	
per	Simultaneous Dual-Band	
coach)	(2.4GHz / 5GHz) Wi-Fi 6 2x2 MU- MIMO Wi-Fi	
	WAN and/or AP	
	Multi-WAN load balancing	
	Bonds 5G/LTE and	
	Satellite connectivity	
	WAN hot failover, smoothing	
	and bandwidth bonding for	
	uninterrupted connectivity.	
•	Supports IPSec, SSL, and	
	OpenVPN protocols for secure	
	remote access.	
	Supports Centralized	
	management platform.	
•	Includes bandwidth control,	
	IP/MAC binding, access control, and	
	VLAN management.	

	<ul> <li>Firewall, DoS defense, and</li> </ul>	
	URL/Content filtering.	
	<ul> <li>Supports SPI Firewall, IP/Port/MAC</li> </ul>	
	filtering, and ARP inspection.	
	<ul> <li>Supports Cellular and WiFi system</li> </ul>	
	with GPS antenna capabilities	
	<ul> <li>Power Consumption: 8W Nominal,</li> </ul>	
	19W Max	
	<ul> <li>Operating Tempratures in degrees</li> </ul>	
	Celsius: -40 <sup>0</sup> to 65 <sup>0</sup>	
	<ul> <li>Compact, desktop or rack-</li> </ul>	
	mountable.	
	<ul> <li>WAN Interface: 1x</li> </ul>	
	10/100/1000/2500M Ethernet 1 1x	
	Embedded Cellular Modem with	
	Redundant SIM Slots	
	<ul> <li>Cellular Data rate: 5G,3.4 Gbps /</li> </ul>	
	900Mbps downlink and 1.6	
	Gbps/200Mbps Uplink	
	<ul> <li>Certified Shock and Vibration</li> </ul>	
	Resistance, Certified for Railway	
	Applications, Electronic Equipment used on	
	Rolling Stock, Certified Electromagnetic	
	Compatibility Certified, Railway applications	
	- Fire protection	
	<ul> <li>Seamless integration with Third</li> </ul>	
	party tools, platforms and network	
	equipment.	
Supply &	5 and above Gigabit Ethernet ports.	
Install	• .4 PoE+ ports compliant with IEEE	
Network	802.3af/at standards.	
Switch pcs	1 uplink Gigabit Ethernet port for	
(one per	high-speed data forwarding.	
coach)	<ul> <li>Supports VLAN for</li> </ul>	
ĺ	traffic segmentation.	
	<ul> <li>Intelligent PoE management</li> </ul>	
	to prioritize and protect critical devices.	
	<ul> <li>Metal housing for durability</li> </ul>	
	and efficient heat dissipation.	
	•	
	•	
	installation options.	
	LED indicators for real-time status	
	monitoring of PoE and network connections.	
	• Supports 10/100/1000 Mbps auto-	
	negotiation for seamless	
	connectivity.	
	Energy-efficient technology to reduce	
	power consumption.	
	Dimensions: Compact and suitable for	
	small spaces.	
Ĺ		

Supply & Install Wireless indoor AP with Accessories pcs (2 AP per coach)	<ul> <li>Supported Technology: IEEE 802.3         a/b/g/n/ac/ax standards</li> <li>WIFI 6 and/or later Support</li> <li>Dual Band Radio: 2 x 2 MIMO</li> <li>Security: WPA2/3</li> <li>Devices supported: 150+         Install Indoor Aps as per approved design with wall or ceiling mount</li> <li>Minimum Coverage of 100M radius</li> <li>Support Meshing</li> <li>Inclusive of trunking and LAN cabling</li> </ul>	
Supply & Install Cellular and Wi-Fi Mobility Antenna with Accessories pcs (For each Coach)	Antenna elements:At least 2x	
Configure and deployWi-Fi Captive Portal as a managed service (per coach and per station lounge)	<ul> <li>Simple login using desktop computers, laptops, smartphones, tablets, and feature phones with unique identifier e.g. ticket number or Identification No or Passport No.</li> <li>Both free and paid usage including support for M-Pesa, local &amp; foreign credit</li> </ul>	

Configure and deploy Monitoring and management platform (per coach and per station lounge)	<ul> <li>Realtime monitoring of system performance including download speed, upload speed, latency, packet loss, signal quality, obstruction</li> <li>Reporting of data usage per device and per site</li> <li>Email alerts of system configuration or performance issues</li> <li>API for integration with other systems</li> <li>Weekly and monthly performance reports for key metrics including speeds, latency, availability, and usage</li> </ul>	
Supply and install a cabinet and UPS (Per coach and per Station lounge)	<ul> <li>Supply and install a cabinet as per the proposed system design</li> <li>Power Distribution Board (4 way)</li> <li>Supply and Install 2 KVA UPS</li> <li>Installation of circuit breaker where needed and associated accessories</li> </ul>	

#### PART III - CONDITIONS OF CONTRACT AND CONTRACT FORMS

# **SECTION VIII-GENERAL CONDITIONS OF CONTRACT**

#### A. General Provisions Definitions

Unless the context otherwise requires, the following terms whenever used in this Contract have the following meanings:

- a) The Adjudicator is the person appointed jointly by the Procuring Entity and the Service Provider to resolve disputes in the first instance, as provided for in Sub-Clause8.2 hereunder.
- b) "Activity Schedule" is the priced and completed list of items of Services to be performedby the Service Provider forming part of his Tender;
- c) "Completion Date" means the date of completion of the Services by the Service Provider as certified by the Procuring Entity
- d) "Contract" means the Contract signed by the Parties, to which these General Conditions of Contract (GCC) are attached, together with all the documents listed in Clause 1 of such signed Contract;
- e) "Contract Price" means the price to be paid for the performance of the Services, in accordance with Clause 6:
- f) "Day works" means varied work inputs subject to payment on a time basis for the Service Provider's employees and equipment, in addition to payments for associated materials and administration.
- g) "Procuring Entity" means the Procuring Entity or party who employs the Service Provider
- h) "Foreign Currency" means any currency other than the currency of Kenya;
- i) "GCC" means these General Conditions of Contract:
- i) "Government "means the Government of Kenya;
- k) "Local Currency "means Kenya shilling;
- "Member," in case the Service Provider consist of a joint venture of more than one entity, means any of these entities; "Members" means all these entities, and "Memberin Charge" means the entity specified in the SC to act on their behalf in exercising all the Service Provider rights and obligations towards the Procuring Entity under this Contract;
- m) "Party" means the Procuring Entity or the Service Provider, as the case maybe, and "Parties" means both of them;
- n) "Personnel" means persons hired by the Service Provider or by any Subcontractor asemployees and assigned to the performance of the Services or any part there of;
- o) "Service Provider" is a person or corporate body whose Tender to provide the Serviceshas been accepted by the Procuring Entity;
- p) "Service Provider's Tender" means the completed Tendering Document submitted by the Service Provider to the Procuring Entity
- q) "SCC" means the Special Conditions of Contract by which the GCC may be amended orsupplemented;
- r) "Specifications" means the specifications of the service included in the Tendering Document submitted by the Service Provider to the Procuring Entity

- s) "Services" means the work to be performed by the Service Provider pursuant to this Contract, as described in Appendix A; and in the Specifications and Schedule of Activities included in the Service Provider's Tender.
- t) "Subcontractor" means any entity to which the Service Provider subcontracts any part of the Services in accordance with the provisions of Sub-Clauses3.5and4;
- u) "Public Procurement Regulatory Authority (PPRA)" shall mean the Government Agency responsible for oversight of public procurement.
- v) "Project Manager" shall the person appointed by the Procuring Entity to act as the Project Manager for the purposes of the Contract and named in the Particular Conditions of Contract, or other person appointed from time to time by the Procuring Entity and notified to the Contractor.
- w) "Notice of Dissatisfaction" means the notice given by either Party to the other indicating its dissatisfaction and intention to commence arbitration.

# 2.1 Applicable Law

# 2.2 The Contract shall be interpreted in accordance with the laws of Kenya.

# 2.3 Language

This Contract has been executed in the English language, which shall be the binding and controlling language for all matters relating to the meaning or interpretation of this Contract.

#### 2.4 Notices

Any notice, request, or consent made pursuant to this Contract shall be in writing and shallbe deemed to have been made when delivered in person to an authorized representative of the Party to whom the communication is addressed, or when sent by registered mail, hand delivery, or email to such Party at the address **specified in the SCC.** 

#### 2.5 Location

The Services shall be performed at such locations as a respecified in Appendix A, in the specifications and, where the location of a particular task is not so specified, at such locations, whether in Kenya or elsewhere, as the Procuring Entity may approve.

# 2.6 Authorized Representatives

Any action required or permitted to be taken, and any document required or permitted to be executed, under this Contract by the Procuring Entity or the Service Provider may be taken or executed by the officials **specified in the SCC.** 

# 2.7 Inspection and Audit by the PPRA

Pursuant to paragraph 2.2 e. of Attachment 1 to the General Conditions, the Service Provider shall permit and shall cause its sub contract or sand sub-consultants to permit, PPRA and/or persons appointed by PPRA to inspect the Site and/or the accounts and records relating to the procurement process, selection and/or contract execution, and to have such accounts and records audited by auditors appointed by PPRA. The Service Provider's and its Subcontractors' and sub-consultants' attention is drawn to Sub-Clause

3.10 which provides, inter alia, that acts intended to materially impede the exercise of PPRA's inspection and audit rights constitute a prohibited practice subject to contract termination (as well as to a determination of ineligibility pursuant to PPRA's prevailing sanctions procedures).

#### 2.8 Taxes and Duties

The Service Provider, Subcontractors, and their Personnel shall pay such taxes, duties, fees, and other impositions as may be levied under the Applicable Law, the amount of which is deemed to have been included in the Contract Price.

# 2 Commencement, Completion, Modification, and Termination of Contract

#### 2.1 Effectiveness of Contract

This Contract shall come into effect on the date the Contract is signed by both parties or such other later date as maybe **stated in the SCC.** 

#### 2.2 Commencement of Services

#### 2.2.1 Program

Before commencement of the Services, the Service Provider shall submit to the Procuring Entity for approval a Program showing the general methods, arrangements order and timing for all activities. The Services shall be carried out in accordance with the approved Program as updated.

# 2.2.2 Starting Date

The Service Provider shall start carrying out the Services thirty (30) days after the date the Contract becomes effective, or at such other date as may be **specified in the SCC**.

# 2.3 Intended Completion Date

Unless terminated earlier pursuant to Sub-Clause 2.6, the Service Provider shall complete the activities by the Intended Completion Date, as is **specified in the SCC**. If the Service Provider does not complete the activities by the Intended Completion Date, it shall be liableto pay liquidated damage as per Sub-Clause3.8.Inthiscase,the Completion Date will be the date of completion of all activities.

#### 2.4 Modification

Modification of the terms and conditions of this Contract, including any modification of thescope of the Services or of the Contract Price, may only be made by written agreement between the Parties.

#### 2.4.1 Value Engineering

The Service Provider may prepare, at its own cost, a value engineering

proposal at any time during the performance of the contract. The value engineering proposal shall, at a minimum, include the following;

- a) The proposed change(s), and a description of the difference to the existing contract requirements;
- b) A full cost/benefit analysis of the proposed change(s) including a description and estimate of costs (including life cycle costs, if applicable) the Procuring Entity may incur in implementing the value engineering proposal; and
- c) A description of any effect(s)of the change on performance/functionality.

The Procuring Entity may accept the value engineering proposal if the proposal demonstrates benefits that:

- a) accelerates the delivery period; or
- b) reduces the Contract Price or the lifecycle costs to the Procuring Entity; or
- c) improves the quality, efficiency, safety or sustainability of the services; or
- d) yields any other benefits to the Procuring Entity, without compromising the necessary functions of the Facilities.

If the value engineering proposal is approved by the Procuring Entity and results in:

- a) a reduction of the Contract Price; the amount to be paid to the Service Provider shallbe the percentage specified in the SCC of the reduction in the Contract Price; or
- b) an increase in the Contract Price; but results in a reduction in lifecycle costs due to anybenefit described in
  - (a) to(d)above, the amount to be paid to the Service Provider shall be the full increase inthe Contract Price.

# 2.5 Force Majeure

#### 2.5.1 Definition

For the purposes of thisContract, "Force Majeure" means an event which is beyond the reasonable control of a Party and which makes a Party's performance of its obligations under the Contract impossible or so impractical as to be considered impossible under the circumstances.

#### 2.5.2 No Breach of Contract

The failure of a Party to fulfill any of its obligations under the contract shall not be considered to be a breach of, or default under, this Contract insofar as such inability arisesfrom an event of Force Majeure, provided that the Party affected by such an event (a) hastaken all reasonable precautions, due care and reasonable alternative measures in order to carry out the terms and conditions of this Contract, and(b) has informed the other Party

as soon as possible about the occurrence of such an event.

#### 2.5.3 Extension of Time

Any period with in which a Party shall, pursuant to this Contract, complete any action or task, shall be extended for a period equal to the time during which such Party was unableto perform such action as a result of Force Majeure.

# 2.5.4 Payments

During the period of their inability to perform the Services as a result of an event of Force Majeure, the Service Provider shall be entitled to continue to be paid under the terms of this Contract, as well as to be reimbursed for additional costs reasonably and necessarilyincurred by them during such period for the purposes of the Services and in reactivating the Service after the end of such period.

#### 2.6 Termination

# 2.6.1 By the Procuring Entity

The Procuring Entity may terminate this Contract, by not less than thirty(30) days' written notice of termination to the Service Provider, to be given after the occurrence of any of theevents specified in paragraphs(a)through (d) of this Sub-Clause 2.6.1:

- a) If the Service Provider does not remedy a failure in the performance of its obligations under the Contract, within thirty (30) days after being notified or within any further period as the Procuring Entity may have subsequently approved in writing;
- b) if the Service Provider become insolvent or bankrupt;
- c) if, as the result of Force Majeure, the Service Provider is unable to perform a material portion of the Services for a period of not less than sixty (60) days; or
- d) if the Service Provider, in the judgment of the Procuring Entity has engaged in Fraud and Corruption, as defined in paragraph2.2a. of Attachment1 to the GCC, in competingfor or in executing the Contract

# 2.6.2 By the Service Provider

The Service Provider may terminate this Contract, by not less than thirty (30) days' writtennotice to the Procuring Entity, such notice to be given after the occurrence of any of the events specified in paragraphs (a) and (b) of this Sub-Clause 2.6.2:

- a) If the Procuring Entity fails to pay any monies due to the Service Provider pursuant tothis Contract and not subject to dispute pursuant to Clause 7 within fortyfive (45) daysafter receiving written notice from the Service Provider that such payment is overdue;or
- b) if, as the result of Force Majeure, the Service Provider is unable to perform a material portion of the Services for a period of not less than sixty (60) days.

# 2.6.3 Payment up on Termination

Upon termination of this Contract pursuant to Sub-Clauses 2.6.1 or 2.6.2, the Procuring Entity shall make the following payments to the Service Provider:

a) remuneration pursuant to Clause 6 for Services satisfactorily performed prior to the

effective date of termination:

b) except in the case of termination pursuant to paragraphs (a), (b), (d) of Sub-Clause 2.6.1, reimbursement of any reasonable cost incident to the prompt and orderlytermination of the Contract, including the cost of the return travel of the Personnel.

# **3 Obligations of the Service Provider**

#### 3.1 General

The Service Provider shall perform the Services in accordance with the Specifications and the Activity Schedule, and carry out its obligations with all due diligence, efficiency, and economy, in accordance with generally accepted professional techniques and practices, and shall observe sound management practices, and employ appropriate advanced technology and safe methods. The Service Provider shall always act, in respect of any matter relating to this Contractor to the Services, as faithful adviser to the Procuring Entity, and shall at all times support and safeguard the Procuring Entity's legitimate interests in any dealings with Subcontractors or third parties.

#### 3.2 Conflict of Interests

#### 3.2.1 Service Provider Not to Benefit from Commissions and Discounts.

The remuneration of the Service Provider pursuant to Clause 6 shall constitute the Service Provider's sole Remuneration in connection with this Contractor the Services, and the Service Provider shall not accept for their own benefit any trade commission, discount, or similar payment in connectionwith activities pursuant to this Contractor to the Services or in the discharge of theirobligations under the Contract, and the Service Provider shall use their best efforts toensure that the Personnel, any Subcontractors, and agents of either of them similarly shallnot receive any such additional remuneration.

# 3.2.2 Service Provider and Affiliates Not to be Otherwise Interested in Project

The Service Provider agree that, during the term of this Contract and after its termination, the Service Provider and its affiliates, as well as any Subcontractor and any of its affiliates, shall bed is qualified from providing goods, works, or Services(other than the Services and any continuation thereof) for any project resulting from or closely related to the Services.

# 3.2.3 Prohibition of Conflicting Activities

Neither the Service Provider nor its Subcontractors nor the Personnel shall engage, eitherdirectly or indirectly, in any of the following activities:

- a) During the term of this Contract, any business or professional activities in Kenya whichwould conflict with the activities assigned to them under this Contract;
- b) during the term of this Contract, neither the Service Provider nor their Subcontractors shall hire public employees' inactive duty or on any type of leave, to perform any activityunder this Contract;
- c) After the termination of this Contract, such other activities as may be specified in the SCC.

# 3.3 Confidentiality

The Service Provider, its Subcontractors, and the Personnel of either of them shall not,

either during the term or within two (2) years after the expiration of this Contract, disclose any proprietary or confidential information relating to the Project, the Services, this Contract, or the Procuring Entity's business or operations without the prior written consent of the Procuring Entity.

**3.4** The Service Provider (a) shall take out and maintain, and shall cause any Subcontractors take out and maintain, at its (or the Sub contractors, as the case may be)own cost but on terms and conditions approved by the Procuring Entity, insurance against the risks, and for the coverage, as shall be **specified in the SCC**; and (b) at the Procuring Entity's request, shall provide evidence to the Procuring Entity showing that such insurance has been taken out and maintained and that the current premiums have been paid.

# 3.5 Service Provider's Actions Requiring Procuring Entity's Prior Approval

The Service Provider shall obtain the Procuring Entity's prior approval in writing beforetaking any of the following actions:

- a) Entering into a subcontract for the performance of any part of the Services,
- b) appointing such members of the Personnel not listed by name in Appendix C ("KeyPersonnel and Subcontractors"),
- c) changing the Program of activities; and
- d) Any other action that may be specified in the SCC.

# 3.6 Reporting Obligations

The Service Provider shall submit to the Procuring Entity the reports and documents specified in Appendix B in the form, in the numbers, and within the periods set forth in the said Appendix.

# 3.7 Documents Prepared by the Service Provider to Be the Property of the Procuring Entity

All plans, drawings, specifications, designs, reports, and other documents and software submitted by the Service Provider in accordance with Sub- Clause 3.6 shall become and remain the property of the Procuring Entity, and the Service Provider shall, not later than upon termination or expiration of this Contract, deliver all such documents and software tothe Procuring Entity, together with a detailed inventory thereof. The Service Provider may retain a copy of such documents and software. Restrictions about the future use of these documents, if any, shall be **specified in the SCC.** 

# 3.8 Liquidated Damages

# 3.8.1 Payments of Liquidated Damages

The Service Provider shall pay liquidated damages to the Procuring Entity at the rate per day **stated in the SCC** for each day that the Completion Date is later than the Intended Completion Date. The total amount of liquidated damages shall not exceed the amount **defined in the SCC**. The Procuring Entity may deduct liquidated damages from payments due to the Service Provider. Payment of liquidated damages shall not affect the Service Provider's liabilities.

# 3.8.2 Correction for Over-payment

If the Intended Completion Date is extended after liquidated damages have been paid, the Procuring Entity shall correct any overpayment of liquidated damages by the

Service Provider by adjusting the next payment certificate. The Service Provider shall be paid interest on the overpayment, calculated from the date of payment to the date of repayment, at the rates specified in Sub-Clause 6.5.

# 3.8.3 Lack of performance penalty

If the Service Provider has not corrected a Defect within the time specified in the ProcuringEntity's notice, a penalty for Lack of performance will be paid by the Service Provider. The amount to be paid will be calculated as a percentage of the cost of having the Defect corrected, assessed as described in Sub-Clause7.2 and **specified in the SCC.** 

# 3.9 Performance Security

The Service Provider shall provide the Performance Security to the Procuring Entity no later than the date specified in the Form of acceptance. The Performance Security shall be issued in an amount and form and by a bank or surety acceptable to the Procuring Entity, and denominated in the types and proportions of the currencies in which the Contract Priceis payable. The performance Security shall be valid until a date 28 day from the Completion Date of the Contract in case of a bank guarantee, and until one year from the Completion Date of the Contract in the case of a Performance Bond.

# 3.10 Fraud and Corruption

The Procuring Entity requires compliance with the Government's Anti- Corruption laws andits prevailing sanctions. The Procuring Entity requires the Service Provider to disclose any commissions or fees that may have been paid or are to be paid to agents or any other partywith respect to the tendering process or execution of the Contract. The information disclosed must include at least the name and address of the agent or other party, the amount and currency, and the purpose of the commission, gratuity or fee.

# 3.11 Sustainable Procurement

The Service Provider shall conform to the sustainable procurement contractual provisions, if and as specified in the **SCC**.

#### 4 Service Provider's Personnel

# **4.1** Description of Personnel

The titles, agreed job descriptions, minimum qualifications, and estimated periods of engagement in the carrying out of the Services of the Service Provider's Key Personnel aredescribed in Appendix C. The Key Personnel and Subcontractors listed by title as well as by name in Appendix Care hereby approved by the Procuring Entity.

# 4.2 Removal and/or Replacement of Personnel

- a) Except as the Procuring Entity may otherwise agree, no changes shall be made in the Key Personnel. If, for any reason beyond the reasonable control of the Service Provider, it becomes necessary to replace any of the Key Personnel, the Service Provider shall provide as a replacement a person of equivalent or better qualifications.
- b) If the Procuring Entity finds that any of the Personnel have (i) committed

serious misconduct or have been charged with having committed a criminal action, or (ii) havereasonable cause to be dissatisfied with the performance of any of the Personnel, thenthe Service Provider shall, at the Procuring Entity's written request specifying the grounds thereof, provide as a replacement a person with qualifications and experience acceptable to the Procuring Entity.

c) The Service Provider shall have no claim for additional costs arising out of or incidentalto any removal and/or replacement of Personnel.

# 5 Obligations of the Procuring Entity

# **5.1** Assistance and Exemptions

The Procuring Entity shall use its best efforts to ensure that the Government shall provide the Service Provider such assistance and exemptions as **specified in the SCC**.

# **5.2** Change in the Applicable Law

If, after the date of this Contract, there is any change in the Applicable Law with respect totaxes and duties which increases or decreases the cost of the Services rendered by the Service Provider, then the remuneration and reimbursable expenses otherwise payable tothe Service Provider under this Contract shall be increased or decreased accordingly by agreement between the Parties, and corresponding adjustments shall be made to the amounts referred to in Sub-Clauses 6.2(a) or (b), as the case may be.

# 5.3 Services and Facilities

The Procuring Entity shall make available to the Service Provider the Services and Facilitieslisted under Appendix F.

# 6 Payments to the Service Provider

#### **6.1** Lump-Sum Remuneration

The Service Provider's remuneration shall not exceed the Contract Price and shall be a fixed lump-sum including all Subcontractors' costs, and all other costs incurred by the Service Provider in carrying out the Services described in Appendix A. Except as provided in Sub-Clause 5.2, the Contract Price may only be increased above the amounts stated in Sub- Clause 6.2 if the Parties have agreed to additional payments in accordance with Sub-Clauses2.4and6.3.

# **6.2** Contract Price

- a) The price payable is set forth in the SCC.
- **b)** Price may be payable in foreign currency, if so allowed in this document.

# 6.3 Payment for Additional Services and Performance Incentive Compensation

- **6.3.1** For the purpose of determining the remuneration due for additional Services as may be agreed under Sub-Clause 2.4, a breakdown of the lump-sum price is provided in Appendices D and E.
- **6.3.2 If the SCC so specify,** the service provider shall be paid performance incentive compensation asset out in the Performance Incentive Compensation appendix. Where

the contract price is different from the corrected tender price, in order to ensure thecontractor is not paid less or more relative to the contract price (which would be the tender price), payment valuation certificates and variation orders on omissions and additions valued based on rates in the schedule of rates in the Tender, will be adjusted by a <u>plus or minus</u> percentage. The percentage already worked out during tender evaluation is worked out as follows:(corrected tender price–tender price)/tender price X100.

# **6.4** Terms and Conditions of Payment

Payments will be made to the Service Provider according to the payment schedule stated in the SCC. Unless otherwise stated in the SCC, the advance payment (Advance for Mobilization, Materials and Supplies) shall be made against the provision by the Service Provider of a bank guarantee for the same amount, and shall be valid for the period stated in the SCC. Any other payment shall be made after the conditions listed in the SCC for such payment have been met, and the Service Provider have submitted an invoice to the Procuring Entity specifying the amount due.

# **6.5** Interest on Delayed Payments

If the Procuring Entity has delayed payments beyond thirty (30) days after the due date stated in the **SCC**, interest shall be paid to the Service Provider for each day of delay at therate stated in **the SCC**.

# **6.6** Price Adjustment

**6.6.1** Prices shall be adjusted for fluctuations in the cost of inputs only if **provided for in the SCC.** If so provided, the amounts certified in each payment certificate, after deducting for Advance Payment, shall be adjusted by applying the respective price adjustment fact or tothe payment amounts due in each currency. A separate formula of the type indicated belowapplies to each Contract currency:

#### Pc = Ac + Bc Lmc / Loc + Cc Imc / loc

Where:

Pc is the adjustment factor for the portion of the Contract Price payable in a specific currency"c".

 $A_C$ ,  $B_C$  and  $C_C$  are coefficients specified in the **SCC**, representing:  $A_C$  the non-adjustable portion;  $B_C$  the adjustable portion relative to labor costs and  $C_C$  the adjustable portion for other inputs, of the Contract Price payable in that specific currency "c"; and

Lmc is the index prevailing at the first day of the month of the corresponding invoiced ate and Loc is the index prevailing28 days before Tender opening for labor; both in the specificcurrency "c".

Imc is the index prevailing at the first day of the month of the corresponding invoice date and loc is the index prevailing 28 days before Tender opening for other inputs payable; both in the specific currency "c".

If a price adjustment factor is applied to payments made in a currency other than the currency of the source of the index for a particular indexed input, a correction factor Zo/Znwill be applied to the respective component factor of pn for the formula of the relevant currency. Zo is the number of units of Kenya Shillings of the index, equivalent to one unit of the currency payment on the date of the base index, and Zn is the corresponding number of such currency units on the date of the current index.

6.6.2 If the value of the index is changed after it has been used in a calculation, the calculation shall be corrected and an adjustment made in the next payment certificate. The index valueshall be deemed to take account to fall changes in cost due to fluctuations in costs.

# 6.7 Day works

- **6.7.1** If applicable, the Day work rates in the Service Provider's Tender shall be used for small additional amounts of Services only when the Procuring Entity has given written instructions advance for additional services to be paid in that way.
- **6.7.2** All work to be paid for as Day works shall be recorded by the Service Provider on forms approved by the Procuring Entity. Each completed form shall be verified and signed by the Procuring Entity representative as indicated in Sub-Clause1.6 within two days of the Services being performed.
- **6.7.3** The Service Provider shall be paid for Day works subject to obtaining signed Day works forms as indicated in Sub-Clause6.7.2

# 7 Quality Control

# 7.1 Identifying Defects

The principle and modalities of Inspection of the Services by the Procuring Entity shall be as **indicated in the SCC**. The Procuring Entity shall check the Service Provider's performance and notify him of any Defects that are found. Such checking shall not affect the Service Provider's responsibilities. The Procuring Entity may instruct the Service Provider to search for a Defect and to uncover and test any service that the Procuring Entityconsiders may have a Defect. Defect Liability Period is as **defined in the SCC**.

# **Correction of Defects, and Lack of Performance Penalty**

- a) The Procuring Entity shall give notice to the Service Provider of any Defects before theend of the Contract. The Defects liability period shall be extended for as long as Defects remain to be corrected.
- b) Every time notice a Defect is given, the Service Provider shall correct the notified Defect within the length of time specified by the Procuring Entity's notice.
- c) If the Service Provider has not corrected a Defect within the time specified in the Procuring Entity's notice, the Procuring Entity will assess the cost of having the Defectcorrected, the Service Provider will pay this amount and a Penalty for Lack of Performance calculated as described in Sub-Clause 3.8.

# 8 Settlement of Disputes

#### **8.1** Contractor's Claims

- 8.1.1 If the Contractor considers himself to be entitled to any extension of the Time forCompletion and/or any additional payment, under any Clause of these Conditions or otherwise in connection with the Contract, the Contractor shall give notice to the Project Manager, describing the event or circumstance giving rise to the claim. The notice shall begiven as soon as practicable, and not later than 28 days after the Contractor became aware, or should have become aware, of the event or circumstance.
- **8.1.2** If the Contractor fails to give notice of a claim within such period of 28days, the Time for Completion shall not be extended, the Contractor shall not be entitled to additionalpayment, and the Procuring Entity shall be discharged from all liability in

- connection with the claim. Otherwise, the following provisions of this Sub- Clauses hall apply.
- **8.1.3** The Contractor shall also submit any other notices which are required by the Contract, and supporting particulars for the claim, all s relevant to such event or circumstance.
- 8.1.4 The Contractor shall keep such contemporary records as may be necessary to substantiate any claim, either on the Site or at another location acceptable to the Project Manager. Without admitting the Procuring Entity's liability, the Project Manager may, after receiving any notice under this Sub- Clause, monitor the record-keeping and /or instruct the Contractor to keep further contemporary records. The Contractor shall permit the Project Manager to inspect all these records, and shall (if instructed) submit copies to the Project Manager.
- 8.1.5 Within 42 days after the Contractor became aware (or should have become aware) of theevent or circumstance giving rise to the claim, or within such other period as may be proposed by the Contractor and approved by the Project Manager, the Contractor shall send to the Project Manager a fully detailed claim which includes full supporting particularsof the basis of the claim and of the extension of time and /or additional payment claimed. If the event or circumstance giving rise to the claim has a continuing effect:
- 8.1.5.1 This fully detailed claim shall be considered as interim;
  - a) The Contractor shall send further interim claims at monthly intervals, giving theaccumulated delay and /or amount claimed, and such further particulars as the ProjectManager may reasonably require; and
  - b) The Contractor shall send a final claim within 28 days after the end of the effects resulting from the event or circumstance, or within such other period as may be proposed by the Contractor and approved by the Project Manager.
- **8.1.6** Within 42 days after receiving a claim or any further particulars supporting a previous claim, or within such other period as may be proposed by the Project Manager and approved by the Contractor, the Project Manager shall respond with approval, or with disapproval anddetailed comments. He may also request any necessary further particulars, but shall nevertheless give his response on the principles of the claim within the above defined time period.
- 8.1.7 Within the above defined period of 42 days, the Project Manager shall proceed in accordancewith Sub-Clause 3.5[Determinations] to agree or determine (i) the extension (if any) of the Time for Completion (before or after its expiry) in accordance with Sub- Clause 8.4 [Extension of Time for Completion], and/or (ii) the additional payment (if any) to which the Contractor is entitled under the Contract.
- 8.1.8 Each Payment Certificate shall include such additional payment for any claim as has been reasonably substantiated as due under the relevant provision of the Contract. Unless and until the particulars supplied are sufficient to substantiate the whole of the claim, the Contractor shall only been titled to payment for such part of the claim as he has be enableto substantiate.
- **8.1.9** If the Project Manager does not respond within the time framed fined in this Clause, eitherParty may consider that the claim is rejected by the Project Manager and any of the Parties may refer to Arbitration in accordance withSub-Clause8.2 [Matters that may be referred toarbitration].
- **8.1.10** The requirements of this Sub-Clause are in addition to those of any other

Sub-Clause which may apply to a claim. If the Contract or fails to comply with this or another Sub- Clause in relation to any claim, any extension of time and/or additional payment shall takeaccount of the extent (if any) to which the failure has prevented or prejudiced proper investigation of the claim, unless the claim is excluded under the second paragraph of thisSub- Clause.

# 8.2 Matters that may be referred to arbitration

- **8.2.1** Notwithstanding anything stated herein the following matters may be referred to arbitration before the practical completion of the Services or abandonment of the Services or termination the Contract by either party:
  - a) The appointment of a replacement Project Manager upon the said person ceasing to act.
  - b) Whether or not the issue of an instruction by the Project Manager is empowered by theseConditions
  - c) Whetherornotacertificatehasbeenimproperlywithheldorisnotinaccordance with these Conditions.
  - e) Any dispute arising in respect of war risks or war damage.
  - f) All other matters shall only be referred to arbitration after the completion or alleged completion of the Services or termination or alleged termination of the Contract, unless the Procuring Entity and the Contractor agree otherwise in writing.

#### 8.3 Amicable Settlement

- 8.3.1 Where a Notice of Dissatisfaction has been given, both Parties shall attempt to settle the dispute amicably before the commencement of arbitration. However, unless both Parties agree otherwise, the Party giving a Notice of Dissatisfaction in accordance with Sub-Clause
  - 8.1 above should move to commence arbitration after the fifty-sixth day from the day on which a Notice of Dissatisfaction was given, even if no attempt at an amicable settlement has been made.

#### 8.4 Arbitration

- **8.4.1** Any claim or dispute between the Parties arising out of or in connection with the Contract not settled amicably in accordance with Sub-Clause 8.3 shall be finally settled by arbitration. Arbitration shall be conducted in accordance with the Arbitration Laws of Kenya.
- 8.4.2 The arbitrators shall have full power to open up, review and revise any certificate, determination, instruction, opinion or valuation of the Project Manager, relevant to the dispute. Nothing shall disqualify representatives of the Parties and the Project Manager from being called as a witness and giving evidence before the arbitrators on any matter whatsoever relevant to the dispute.
- **8.4.3** Neither Party shall be limited in the proceedings before the arbitrators to the evidence, or to the reasons for dissatisfaction given in its Notice of Dissatisfaction.
- **8.4.4** Arbitration may be commenced prior to or after completion of the services. The obligations of the Parties, and the Project Manager shall not be altered by reason of any arbitration being conducted during the progress of the services.
- **8.4.5** The terms of the remuneration of each or all the members of Arbitration shall be mutually agreed upon by the Parties when agreeing the terms of appointment. Each Party shall

be responsible for paying one-half of this remuneration.

# 8.5 Arbitration with proceedings

- **8.5.1** In case of any claim or dispute, such claim or dispute shall be notified in writing by either party to the other with a request to submit to arbitration and to concur in the appointment of an Arbitrator within thirty days of the notice. The dispute shall be referred to the arbitrationand final decision of a person to be agreed between the parties. Failing agreement to concur in the appointment of an Arbitrator, the Arbitrator shall be appointed, on the requestof the applying party, by the Chairman or Vice Chairman of any of the following professionalinstitutions;
  - a) Law Society of Kenya or
  - b) Chartered Institute of Arbitrators (Kenya Branch)
- **8.5.2** The institution written to first by the aggrieved party shall take precedence over all otherinstitutions.
- 8.5.3 The arbitration maybe on the construction of this Contractor on any matter or thing of whatso ever nature arising there under or in connection there with, including any matter or thingleft by this Contract to the discretion of the Project Manager, or the withholding by the Project Manager of any certificate to which the Contractor may claim to been titled to or themeasurement and valuation referred to in clause 23.0 of these conditions, or the rights and liabilities of the parties subsequent to the termination of Contract.
- **8.5.4** Provided that no arbitration proceedings shall be commenced on any claim or dispute where notice of a claim or dispute has not been given by the applying party within ninety days of the occurrence or discovery of the matter or issue giving rise to the dispute.
- **8.5.5** Notwithstanding the issue of a notice as stated above, the arbitration of such a claim or dispute shall not commence unless an attempt has in the first instance been made by the parties to settle such claim or dispute amicably with or without the assistance of third parties. Proof of such attempt shall be required.
- **8.5.6** The Arbitrator shall, without prejudice to the generality of his powers, have powers to directsuch measurements, computations, tests or valuations as may in his opinion be desirable in order to determine the rights of the parties and assess and award any sums which oughtto have been the subject of or included in any certificate.
- **8.5.7** The Arbitrator shall, without prejudice to the generality of his powers, have powers to open up, review and revise any certificate, opinion, decision, requirement or notice and to determine all matters in dispute which shall be submitted to him in the same manner as if no such certificate, opinion, decision requirement or notice had been given.
- **8.5.8** The award of such Arbitrator shall be final and binding upon the parties.

# 8.6 Failure to Comply with Arbitrator's Decision

**8.6.1** In the event that a Party fails to comply with a final and binding Arbitrator's decision, then the other Party may, without prejudice to any other rights it may have, refer the matter to acompetent court of law.

# 9.1 The Adjudicator

9.1.1 Should the Adjudicator resign or die, or should the Procuring Entity and the Service

Provider agree that the Adjudicator is not functioning in accordance with the provisions of the Contract; a new Adjudicator will be jointly appointed by the Procuring Entity and the Service Provider. In case of disagreement between the Procuring Entity and the Service Provider, within 30days, the Adjudicator shall be designated by the Appointing Authority **designated in the SCC** at the request of either party, within 14 days of receipt of such request.

**9.2** The Adjudicator shall be paid by the hour at the rate **specified in the TDS and SCC**, together with reimbursable expenses of the type's **specified in the SCC**, and the cost shallbe divided equally between the Procuring Entity and the Service Provider, whatever decision is reached by the Adjudicator. Either party may refer a decision of the Adjudicatorto an Arbitrator within28 days of the Adjudicator's written decision. If neither party refers the dispute to arbitration within the above 28 days, the Adjudicator's decision will be final and binding.

# B. SPECIAL CONDITIONS OF CONTRACT

# **SECTION IX - SPECIAL CONDITIONS OF CONTRACT**

Number of GC Clause	Amendments of, and Supplements to, Clauses in the General Conditions of Contract			
1.1(a)	The Adjudicator is <b>not applicable</b>			
1.1(v)	Project Manager is ICT Manager			
1.1(d)	The contract name is; Supply And Installation Of Satellite Internet Broadband Connectivity			
1.1(g)	The Procuring Entity is <b>KENYA RAILWAYS</b>			
1.1(I)	The Member (in case of JV) Charge is Not Applicable			
1.1(o)	The Service Provider is			
1.4	The address for Procuring Entity is;  The Managing Director			
	Kenya Railways  Kenya Railway Headquarters, Block C			
	Haile Selassie Avenue			
	P.O. BOX 30121 - 00100			
	Nairobi, Kenya			
	Tel: Email: procure@krc.co.ke			
1.5	The addresses for notices for Service provider is above			
1.6	The Authorized Representatives are:			
	For the Procuring Entity: Managing Director			
	For the Service Provider:			
2.1	The date on which this Contract shall come into effect as per the contract			

2.2.2	The Starting Date for the commencement of Services is as per the contract							
2.3	The Intended Completion Date is one year from date of contract signing.							
2.4.1	If the value engineering proposal is approved by the Procuring Entity the amount to be paid to the Service Provider shall be <b>Not Applicable</b> (insert appropriate percentage. The percentage is normally up to 50%) of the reduction in the Contract Price.							
3.2.3	Activities prohibited after termination of this Contract are: Conflicting activities prohibited after the contractare: <b>N/A</b>							
3.4	The risks and coverage by insurance shall be: choose applicable as per tender							
	(i) Third Party motor vehicle Not Applicable							
	(ii) Third Party liability To be provided on Contract Signing							
	(iii) Procuring Entity's liability and workers' compensation  Provided on Contract Signing							
	(iv) Professional liability provided on Contract Signing							
	(v) Loss or damage to equipment and property provided on Contract Signing							
3.5(d)	The other actions are Not Applicable							
3.7	Restrictions on the use of documents prepared by the Service Provider are:							
	Not Applicable UNLESS OTHER WISE ADVICED							
3.8.1	The liquidated damages rate is <b>0.05%</b> per day							
	The maximum amount of liquidated damages for the whole contract is 10% percent of the final Contract Price.							
	Payment of liquidated damages to the Procuring Entity shall not affect other contractual and/or lawful remedies available to the Procuring Entity.							
3.8.3	The percentage to be used for the calculation of Lack of performance Penalty(ies) is <b>10%</b>							
5.1	The assistance and exemptions to be provided by staff of Procuring Entity to the Service Provider shall be: facilitation in obtaining licenses and approvals, where the Procuring Entity has been requested in writing.							
6.2(a)	Contract Price							
	The price payable for the contract is as per Contract.							
6.3.2	The performance incentive to be paid to the Service Provider according to Sub-Clause 6.4 if agreed in the contract shall be:							
	Not Applicable							

6.4	Payments shall be made according to the following schedule: [To be completed after award]
	Advance for Mobilization, Materials and Supplies: percent of the Contract Price shall be paid on the commencement date against the submission of a bank guarantee for the same.
	Progress payments in accordance with the milestones established as follows, subject to certification by the Procuring Entity, that the Services have been rendered satisfactorily, pursuant to the performance indicators:
	and(indicate milestone and/or percentage)
	Should the certification not be provided, or refused in writing by the Procuring Entity within one month of the date of the milestone, or of thedate of receipt of the corresponding invoice, the certification will be deemed to have been provided, and the progress payment will be released at such date.
	The amortization of the Advance mentioned above shall commence when the progress payments have reached 25% of the contract price and be completed when the progress payments have reached 75%.
	The bank guarantee for the advance payment shall be released when the advance payment has been fully amortized.
6.5	Payment shall be made withindays of receipt of the invoice and therelevant documents specifiedin Sub-Clause 6.4,and withindays in the case of the final
	payment.The interest rate is <b>NOT APPLICABLE</b>
	Payment shall be made within 60 days of the receipt of the invoice and relevant documentation.
6.6.1	Price adjustment isin accordance with Sub-Clause 6.6.
	No variation to the contract price for the services or modification to the terms of the contract shall be made except by written amendment signed by both parties and in compliance with the Public Procurement And Asset Disposal Act of 2015
7.1	The principle and modalities of inspection of the Services by the Procuring Entity are as follows: AS SPECIFIED IN THE TENDER DOCUMENT
	The Defects Liability Period is TO BE FILLED FOR RESPECTIVETENDERS

- "The Procuring Entity and the Service Provider shall make every effort to resolve amicably by direct informal negotiation any disagreement or dispute arising between them under or in connection with the Contract. If, after thirty (30) days from the commencement of such informal negotiations both Parties have been unable to resolve amicably a contract dispute, either Party may require arbitration in accordance with the following provisions:
  - 1. <u>Selection of Arbitrators:</u> Each dispute submitted by a Party to arbitration shall be heard by a sole arbitrator or an arbitration panel composed of three arbitrators, in accordance with the following provisions:
    - a) Where the Parties agree that the dispute concerns a technical matter, they may agree to appoint a sole arbitrator or, failing agreement on the identity of such arbitrator within thirty (30) daysafter receipt by the other Party of the proposal of a name for suchan appointment by the Party who initiated the proceedings, either Party may apply to the Nairobi Centre for International Arbitration for appointment of an arbitrator qualified for the technical matter in dispute.
    - b) Where Parties do not agree that the dispute concerns a technical matter, each shall appoint one arbitrator each, and these two arbitrators shall jointly appoint a third arbitrator, who shall chair the arbitration panel. If the arbitrators named by the Parties do not succeed in appointing a third arbitrator within thirty (30) days afterthe latter of the two arbitrators named by the Parties has been appointed, the third arbitrator shall, at the request of either Party, be appointed by the Nairobi Centre for International Arbitration.
    - c) If, in a dispute subject to paragraph (b) above, one Party fails to appoint its arbitrator within thirty (30) days after the other Party has appointed its arbitrator, the Party which has named its arbitrator may apply to the Nairobi Centre for International Arbitration to appoint a sole arbitrator for the matter in dispute, and the arbitrator appointed to such application shall be the sole arbitrator for that dispute.
  - 2. <u>Rules of Procedure</u>. Except as stated herein, arbitration proceedings shall be conducted in accordance with the Nairobi Centre for International Arbitration Rules in force when this Contractwas signed.
    - <u>Substitute Arbitrators.</u> If for any reason an arbitrator is unable to perform his/her functions, a substitute arbitrator shall be appointed in the same manner as the original arbitrator.
  - 3. <u>Seat of Arbitration.</u> The seat of the Arbitration shall be in Nairobi Kenya.
  - 4. Language. The English language shall be the official language for all purposes."

	NOT APPLICABLE
9.2	The Adjudicator is <b>NOT APPLICABLE</b> . Who will be paid a rate of <b>NOT APPLICABLE</b> per hour of work? The following reimbursable expenses are recognized: <b>NOT APPLICABLE</b>
Other Condition s	A Service Level Agreement to be finalized by the Procuring Entity and the Service Provider shall be supplemental to these SCCs. In the event of any conflict between the Service Level Agreement and these SCCs, these SCCsshall prevail.
	A Heads of Terms of the Service Level Agreement is attached. (where applicable)
Performa nce Security	The performance Security shall be in the form of a Performance bond of 10% of the contract price

# C. APPENDICES

# **Appendix A - Description of the Services**

The Services are as described in the Work Schedules and Specifications. Appendix B -

# **Schedule of Payments and Reporting Requirements**

List all milestones for payments and list the format, frequency, and contents of reports or products to be delivered; persons to receive them; dates of submission; etc. If no reports are to be submitted, state *here "Not applicable."* 

All payments shall be made as described in the **Specifications and Priced Activity Schedules** (Price Schedule).

# **Appendix C - Breakdown of Contract Price**

List here the elements of cost used to arrive at the breakdown of the lump-sum price:

- 1. Rates for Equipment Usage or Rental or for Personnel (Key Personnel and other Personnel).
- 2. Reimbursable expenditures.

This appendix will exclusively be used for determining remuneration for additional Services. The breakdown of the Contract Price is as described in the **Specifications and Priced ActivitySchedules** (Price Schedule).

# Appendix D - Services and Facilities Provided by the Procuring Entity

Services and facilities provided by the Procuring Entity are as described in the **Work Schedulesand Specifications** and in **SCC 5.2. Appendix** 

# **E – Service Level Agreement**

A heads of terms for the Service Level Agreement is attached. (Where applicable)

# D. FORMS

# SECTION X -CONTRACT FORMS FORM NO. 1 - PERFORMANCE SECURITY — (Unconditional Demand Bank Guarantee)

[Gu	uarantor letterhead or SWIFT identifier code]
Beı	neficiary:[insert name and Address of Procuring Entity]
Dat	te:[Insert date of issue]
PE	RFORMANCE GUARANTEE No.:
	arantor:
1.	We have been informed that(hereinafter called "the Applicant") has entered intoContract Nodatedwith the Beneficiary, for the execution of (herein after called "the Contract").
2.	Furthermore, we understand that, according to the conditions of the Contract, a performance guarantee is required.
3.	At the request of the Applicant, we as Guarantor, hereby irrevocably under take to pay the Beneficiary any sum or sums not exceeding in total an amount of(), ^1 such sum being payable in the types and proportions of currencies in which the Contract Price is payable, upon receipt by us of the Beneficiary's complying demand supported by the Beneficiary's statement, whether in the demand itself or in aseparate signed document accompanying or identifying the demand, stating that the Applicant is in breach of its obligation(s) under the Contract, without the Beneficiary needing to prove or to show grounds for your demand or the sum specified therein.
4.	This guarantee shall expire, no later than the Day of, 2 <sup>2</sup> , and any demand for payment under it must be received by us at this office indicated above on or before that date.
5.	The Guarantor agrees to a one-time extension of this guarantee for a period not to exceed[six months] [one year], in response to the Beneficiary's written request for such extension, such request to be presented to the Guarantor before the expiry of the guarantee."

[Name of Authorized Official, signature(s) and seals/stamps]

<sup>1</sup>The Guarantor shall insert an amount representing the percentage of the Accepted Contract Amount specified in the Letter of Acceptance, less provisional sums, if any, and denominated either in the currency(ies) of the Contract or a freely convertible currencyacceptable to the Bene *ficiary*.

<sup>2</sup>Insert the date twenty-eight days after the expected completion date as described in GC Clause 11.9. The Procuring Entity should note that in the event of an extension of this date for completion of the Contract, the Procuring Entity would need to request an extension of this guarantee from the Guarantor. Such request must be in writing and must be made prior to the expiration date established in the guarantee. In preparing this guarantee, the Procuring Entity might consider adding the following text to the form, at the end of the pen ultimate paragraph: "The Guarantor agrees to a one-time extension of this guarantee for a period not to exceed [six months] [one year], in response to the Bene ficiary's written request for such extension, such request to be presented to the Guarantor before the expiry of the quarantee."

# FORM No. 2 - PERFORMANCE SECURITY OPTION 2 - (Performance Bond)

[Guarantor letterhead or SWIFT identifier code] Beneficiary: [insert

hereof and are herein after referred to as the Contract.

[Note: Procuring Entities are advised to use Performance Security–Unconditional Demand Bank Guarantee instead of Performance Bond due to difficulties involved in calling Bond holder to action]

name and Address of Procuring Entity] **Date:** [Insert date of issue] PERFORMANCE BOND No.: Guarantor: [Insert name and address of place of issue, unless indicated in the letterhead] 1. By this Bond Principal as (hereinaftercalled "the Contractor") and\_\_\_\_ Surety (herein as aftercalled "the Surety"), are held and firmly bound unto\_] as Obligee (herein after called"the Procuring Entity")in the amount of\_for the payment of which sumwell and truly to be made in the types and proportions of currencies in which the Contract Price is payable, the Contractor and the Surety bind themselves, their heirs, executors, administrators, successors and assigns, jointly and severally, firmly by these presents. 2. WHEREAS the Contractor has entered into a written Agreement with the Procuring day of , 20 , Entity dated the in accordance with the documents, plans, specifications,

3. NOW, THEREFORE, the Condition of this Obligation is such that, if the Contractor shall promptly and faithfully perform the said Contract (including any amendments thereto), then this obligation shall be null and void; otherwise, it shall remain in full force and effect. Whenever the Contractor shall be, and declared by the Procuring Entity to be, in default under the Contract, the Procuring Entity having performed the Procuring Entity's obligationsthere under, the Surety may promptly remedy the default, or shall promptly:

amendments thereto, which to the extent herein provided for, are by reference made part

- 1) Complete the Contract in accordance with its terms and conditions; or
- Obtain a tender or tenders from qualified tenderers for submission to the Procuring Entity for completing the Contract in accordance with its terms and conditions, and upon determination by the Procuring Entity and the Surety of the lowest responsive Tenderers, arrange for a Contract between such Tenderer, and Procuring Entity and make available as work progresses (even though there should be a default or a succession of defaults under the Contract or Contracts of completion arranged under this paragraph) sufficient funds to pay the cost of completion less the Balance of the Contract Price; but not exceeding, including other costs and damages for which the Surety may be liable here under, the amount set forth in the first paragraph hereof. Theterm "Balance of the Contract Price," as used in this paragraph, shall mean the total amount payable by Procuring Entity to Contractor under the Contract, less the amountproperly paid by Procuring Entity to Contractor; or
- 3) pay the Procuring Entity the amount required by Procuring Entity to complete the Contract in accordance with its terms and conditions up to a total not exceeding the amount of this Bond.

- 4. The Surety shall not be liable for a greater sum than the specified penalty of this Bond.
- 5. Any suit under this Bond must be instituted before the expiration of one year from the dateof the issuing of the Taking-Over Certificate. No right of action shall accrue on this Bond toor for the use of any person or corporation other than the Procuring Entity named herein or the heirs, executors, administrators, successors, and assigns of the Procuring Entity.
- 6. In testimony whereof, the Contractor has hereunto set his hand and affixed his seal, and the Surety has caused these presents to be sealed with his corporate seal duly attested bythe signature of his legal representative, this day\_of20\_.

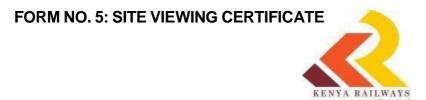
SIGNED ON		on
behalf of by	in	the
capacity of In the presence of		
SIGNED ON		_on
behalf of By	in	the
capacity of In the presence of		

# FORM NO. 3 - ADVANCE PAYMENT SECURITY [Demand Bank Guarantee]

[Gu	arantor letter head or SWIFT identifier code]
Ber	neficiary:[Insert name and Address of Procuring Entity]
Dat	e:[Insert date of issue]
ΑD	VANCE PAYMENTGUARANTEE No.:[Insert guarantee
refe	rencenumber] Guarantor:[Insert name and address of place of issue,
unle	ess indicated inthe letterhead]
1.	We have been informed that(hereinafter called "the Applicant") has entered intoContract Nodatedwith the Beneficiary, for the executionof (herein after called "the Contract").
2.	Furthermore, we understand that, according to the conditions of the Contract, an advance payment in the sum() is to be made against an advance payment guarantee.
<ol> <li>4.</li> </ol>	At the request of the Applicant, we as Guarantor, hereby irrevocably undertake to pay the Beneficiary any sum or sums not exceeding in total an amount of () <sup>1</sup> upon receipt by us of the Beneficiary's complying demand supported by the Beneficiary's statement, whether in the demand itself or in a separate signed document ac companying oridentifying the demand, stating either that the Applicant:  a) Has used the advance payment for purposes other than the costs of mobilization inrespect of the Works; or  b) has failed to repay the advance payment in accordance with the Contract conditions, specifying the amount which the Applicant has failed to repay.  A demand under this guarantee may be presented as from the presentation to the
5.	Guarantor of a certificate from the Beneficiary's bank stating that the advance payment referred to above has been credited to the Applicant on its account number at  The maximum amount of this guarantee shall be progressively reduced by the amount of the advance payment repaid by the Applicant as specified in copies of interim statements or payment certificates which shall be presented to us. This guarantee shall expire, at the latest, upon our receipt of a copy of the interim payment certificate indicating that ninety (90) percent of the Accepted Contract Amount, less provisional
	sums, has been certified for payment, or on the day of , 2,2 whichever is earlier. Consequently, any demand for payment under this guarantee must be received by us at this office on or before that date.

<sup>&</sup>lt;sup>1</sup>The Guarantor shall insert an amount representing the amount of the advance payment and denominated either in the currency(ies) of the advance payment as specified in the Contract, or in a freely convertible currency acceptable to the Procuring Entity.

<sup>&</sup>lt;sup>2</sup>Insert the expected expiration date of the Time for Completion. The Procuring Entity should note that in the event of an extension of the time for completion of the Contract, the Procuring Entity would need to request an extension of this guarantee from the Guarantor. Such request must be in writing and must be made prior to the expiration date established in the guarantee. In preparing this guarantee, the Procuring Entity might consider adding the following ext. to the *form, at the end of the penultimate paragraph: "The Guarantor agrees to a one*- time extension of this guarantee for a period not to exceed [six months] [one year], in response to the Bene *ficiary*'s written request for such extension, such request to be presented to the Guarantorbefore the expiry of the *guarantee*."



# SUPPLY AND INSTALLATION OF SATELLITE INTERNET BROADBAND CONNECTIVITY

# TENDER NO. KR/SCM/072/2024-2025

(a) Under the guidance of KR personnel, the Bidder shall view the  $\,$  KR ICT infrastructure, coaches and the lounges to connected with the internet.

I hereby certify that I have viewed the ICT infrastructure, coaches and lounges as required under the schedule of requirements.

1) TENDERERS NAME	
SIGN DATE	
STAMP	
2) DESIGNATED KR OFFICER	
SIGNDATE	
STAMP	

# FORM NO. 9 BENEFICIAL OWNERSHIP DISCLOSURE FORM

#### INSTRUCTIONS TO TENDERERS: DELETE THIS BOX ONCE YOU HAVE COMPLETED THE FORM

This Beneficial Ownership Disclosure Form ("Form") is to be completed by the successful tenderer pursuant to Regulation 13 (2A) and 13 (6) of the Companies (Beneficial Ownership Information) Regulations, 2020. In case of joint venture, the tenderer must submit a separate Form for each member. The beneficial ownership information to be submitted in this Form shall be current as of the date of its submission.

For the purposes of this Form, a Beneficial Owner of a Tenderer is any natural person who ultimately owns or controls the legal person (tenderer) or arrangements or a natural person on whose behalf a transaction is conducted, and includes those persons who exercise ultimate effective control over a legal person (Tenderer) or arrangement.

(Amended and issued pursuant to PPRA CIRCULAR No. 02/ Tender Reference No.:	<b>/2022)</b> _[insert	
identification no] Name of the Tender Title/Description:	[insert name	
of the assignment] to:[insert complete name of Procu	ring Entity]	
In response to the requirement in your notification of award date of notification of award] to furnish additional information on be		date and
delete the options that are not applicable]		
We here by provide the following beneficial ownership inform	mation.	

**Details of beneficial ownership** 

Details of all Beneficial	% of	% of	Whether a	Whether a
Owners	shares	voting	person	person
	а	rights a	directly or	directly or
	person	person	indirectly	indirectly
	holds in	holds in	holds a right	exercises
	the	the	to appoint or	significant
	compa	company	remove a	influence or
	ny		member of the	control
	Directly		board of	over the
	or		directors of	Company
	indirect		the company	(tenderer)
	ly		or an	(Yes / No)
			equivalent	
			governing	
			body of the	
			Tenderer (Yes	
			/ No)	
Full Name	Directly-	Directly	1. Having the	1. Exerci

1.	National identity card number or Passport number  Personal Identification Number (where applicable)  Nationality  Date of birth [dd/mm/yyyy ]  Postal address  Residential address  Telephone number  Email address  Occupation or	of shares  Indirectl y	% of voting rights  Indirectly	right to appoint a majority of the board of the directors or an equivalent governing body of the Tenderer: YesNo  2. Is this right held directly or indirectly?:  Direct	ses significant influence or control over the Company body of the Company (tenderer)  YesNo  2. Is this influence or control exercised directly or indirectly?  Direct  Indirect
	Details of all Beneficial Owners	% of shares a person holds in the compa ny Directly or indirect ly	% of voting rights a person holds in the company	Whether a person directly or indirectly holds a right to appoint or remove a member of the board of directors of the company or an equivalent governing body of the Tenderer (Yes / No)	Whether a person directly or indirectly exercises significant influence or control over the Company (tenderer) (Yes / No)

2.	Full Name	Directly-	Directly	1. Having the right to	1. Exerci ses
	National identity card number or Passport number	% of shares	% of voting rights  Indirectly % of voting	appoint a majority of the board of the directors or an equivalent governing body	significant influence or control over the Company body of the Company
	Personal Identificatio n Number (where applicable)	Indirectl y % of shares	rights	of the Tenderer: YesNo 2. Is this right held directly or	(tenderer) Yes No 2. Is this influence or
	Nationality(i es)  Date of birth [dd/mm/yyyy ]			indirectly?: Direct	control exercised directly or indirectly?  Direct
	Postal address			Indirect	
	Residential address				
	Telephone number				
	Details of all Beneficial Owners	% of shares a person holds in the compa ny Directly or indirect ly	% of voting rights a person holds in the company	Whether a person directly or indirectly holds a right to appoint or remove a member of the board of directors of the company or an equivalent governing body of the Tenderer (Yes / No)	Whether a person directly or indirectly exercises significant influence or control over the Company (tenderer) (Yes / No)

	Email address					Indirect	
	Occupation or profession						
3.							
e.							
t.							
С							

II) Am fully aware that beneficial ownership information above shall be reported to the Public Procurement Regulatory Authority together with other details in relation to contract awards and shall be maintained in the Government Portal, published and made publicly available pursuant to Regulation 13(5) of the Companies (Beneficial Ownership Information) Regulations, 2020.(Notwithstanding this paragraph Personally Identifiable Information Act shall not be published or made public). Note that Personally Identifiable Information (PII) is defined as any information that can be used to distinguish one person from another and can be used to deanonymize previously anonymous data. This information includes National identity card number or Passport number, Personal Identification Number, Date of birth, Residential address, email address and Telephone number.

III) In determining who meets the threshold of who a beneficial owner is, the

Tenderer must consider a natural person who in relation to the company:

- (a) holds at least ten percent of the issued shares in the company either directly or indirectly;
- (b) exercises at least ten percent of the voting rights in the company either directly or indirectly;
- (c) holds a right, directly or indirectly, to appoint or remove a director of the company; or
- (d) exercises significant influence or control, directly or indirectly, over the company.

Date this ......[Insert date of signing] day of......[Insert

month], [insert year]

Bidder Official Stamp

# FORM 6: - PERFORMANCE APPRAISAL FORM FOR OUTSOURCED SATELLITE INTERNET BROADBAND CONNECTIVITY PROVIDERS WHO ARE CURRENTLY BEEN WITH THE CORPORATION IN THE LAST 5 YEARS

Firm						
S/No.	Assessment Details			Yes	No	
1	Does the firm promptly pay its cleaners?					
2	Have cleaners ever complained to the Corporation about delayed salaries to?					
3	Has KR ever issued the firm with a complaint letter?					
4	Has KR lost any assets during the firm's period of contract?				+	
5	Does the firm respond promptly to incidents?					
6	Does the firm report incidents to KR?					
8	Do the services offered by the firm satisfy KR internal and external customers?					
For the use of By ICT Manger Office only						
Overall	Rating	Satisfactory	Unsatisfactory			
The firm has been appraised and approved by Kenya Railways Administration.						
DateSign/Stamp						